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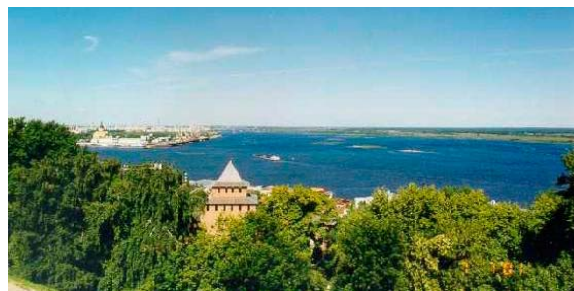
East Inform

Chambre de Commerce Belgo-Luxembourgeoise pour la Russie et la Belarus, asbl
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INVITATION to PARTICIPATE at the BELGIAN-LUXEMBOURG ECONOMIC MISSION in NIZHNYI-NOVGOROD OCTOBER 3-6, 2011



With pleasure we kindly invite you to participate in our Belgian-Luxembourg Economic **Mission**, which will be held in Nizhny Novgorod (Russia) from October, 3 to 6, 2011. This is a unique opportunity to promote your company. You will be able to present your technology to Russians prestigious organizations.

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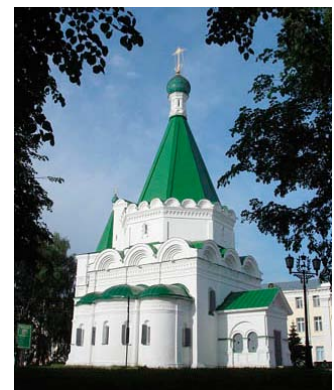


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Among the top events* this Belgian-Luxembourg trade mission will be the business-to-business meetings and the plant visits** that will be jointly organized by our Belgian-Luxembourg Chamber of Commerce for Russia, the Ministry of Economic Affairs and the CCI of Nizhny Novgorod.

The scientific and industrial potential of Nizhny-Novgorod can be recognized in many industries like: fuel and energy, chemistry, car manufacturing, aviation, shipbuilding, radio technology, metallurgical production, timber, and many more.



* Participation to the Cluster Plastic Forum (J.V. Sibur-Solvay)

** Visit and meeting with engineers and management of the "LUKOIL-Nizhegorodnefteorgsintez" refinery who processes more than 16 million tons of oil stock used for the production of more than two million tons of automobile gasoline of several varieties.

Interested in joining us ? Please contact Mr. A. Arianoff, email: a.arianoff@ccblr.org with copy attention Ms.M. Landenok: email: maria.landenok-ex@solvay.com

In order to organize a presentation and the evaluation of the cost of this trip, please inform us about your possible participation or your suggestions.

Looking forward to your earliest replies!



INVITATION : Board meeting & General Assembly

On June 7, 2011

**Board meeting (15:30) & General Assembly (16:15) of CCBLR
& Conferences (17:00)**

*“Solvay investment in Nizhny Novgorod”
“Official Presentation of the Nizhni-Novgorod Region”*

& Cocktail

In the premises of Solvay, Prince Albert street, 44, 1050 Brussels

Part 1: Board Meeting

15:30 - Board meeting of CCBLR (reserved to the directors). Members will receive a personal invitation by email with the agenda of this board.

Part 2: General Assembly

All CCBLR members having paid their annual fee are kindly invited (You are all welcome! Non-members may attend, but without voting power).

16:15 - Welcome by Mr. Jacques van Rijckevorsel, President
SEE FURTHER INVITATION AND AGENDA

Part 3: Conferences

16:30 - Registration for guests attending the conference

17:00 - Welcome address of our President Mr. Jacques van Rijckevorsel, also Member of the Executive Committee of Solvay, Group General Manager of Plastics Sector, President Plastics Europe

17:15 - Presentation of Solvay's investment in Nizhny Novgorod by Mr Vincenzo Morici, Senior Executive Vice President, General Manager of Vinyls Strategic Development Unit at Solvay

17:30 - Presentation of the Nizhny Novgorod Region and its high investment potentials and prospects by the Head of Economic and International Affairs of the Nizhny-Novgorod Region (Please keep in mind that an Economic Mission in NIZHNI NOVGOROD is foreseen to be organized by our Chamber in 2011 on October, 3 to 6)

- Investment attractiveness of Nizhny Novgorod Region.
- Strategic directions of the regional economic development.
- Investment projects and proposals for cooperation with foreign partners

18:00 - Questions & Answers, and Closing

Part 4: Cocktail

18:30 - 20:30 - Cocktail for the attendants of the conferences

We look forward to meeting you at this important event.



Registration:

Please inform us on your participation by June, 3

Please send an email, to the attention of Ms Maria Landenok at following e-mail addresses: cblr@belgacom.net AND maria.Landenok-EX@solvay.com

Yes, I will assist to

the General Assembly of CCBLR

the Presentations on NIZHNY NOVGOROD Region

the Closure cocktail

Name, First name:

Company:

Function:

Tel and or mobile:

Email and Website:

ANNUAL GENERAL ASSEMBLY TUESDAY June 7, 2011 at 16:15 p.m.

The Board of Directors has the pleasure to invite you to attend the Annual General Assembly to be held in Ixelles (Brussels), in the premises of **Solvay, Prince Albert Street, 44, 1050 Brussels on Tuesday June 7 at 16:15 p.m.**

We remind you that in principle only the Effective Members designated by the Board of the Chamber have voting power at the General Assembly. All other members are equally welcome to attend. After the last Assembly, the Board granted indeed the quality of Effective Member to all members who had paid their annual fee for 2010. It is his intention to do the same for the new members having paid their 2011 annual fee before the general assembly of June 7.

If you are an Effective Member and you cannot attend the Assembly, you are kindly requested to designate a proxy to represent you at the meeting, and return the completed proxy statement hereunder. Please keep in mind that no proxy can receive more than three powers of attorney. For this reason, you might fulfil the power of attorney and let the name of your proxy in blank, we could fulfil it for you, if you agree with this idea.

AGENDA of THE GENERAL ASSEMBLY:

1. GENERAL ASSEMBLY

- a) Opening and designation of the President and Secretary of the Assembly.
- b) Approval of the minutes of the 2010 General Assembly.
- c) Report of the board of directors on the Chamber’s activity during the year 2010, and project report for 2011.
- d) Presentation of the 2010 financial report (balance sheet, P & L account). Approval.
- e) Presentation of the 2011 budget / projection. Approval.
- f) Discharge of the treasurer, board members and supervisors (if any) concerning the accounts, management and mandate.
- g) Proposal for the amount of the annual fee from July 2012. Discussion. Resolution.
- h) Composition of the Board of Directors. Four mandates (those of Mr Dimitri de Heering, the Chamber of Commerce of the Grand Duchy of Luxemburg, Georgi Chochitaichvili and Jean-Philippe Mergen) come to expiration. All of them are eligible for a new mandate and are requested to send their possible intention to present themselves for a new mandate to the General Secretary Daniel Stevens at dstevensric@skynet.be before May 27th, 2010. Possible new candidates are requested to do the same.
- i) Miscellaneous / Questions and Answers

The Assembly will be followed by a short Board of Directors meeting to elect or confirm the president, vice-presidents, general secretary, and treasurer among the members of the Directors Board.

2. The conferences on Nizhny Novgorod Region and a drink will follow the meeting (See above)



**IN CASE YOU ARE AN EFFECTIVE MEMBER OF CCBLR,
PLEASE FULFILL AND SEND US THE FOLLOWING PROXY:**

PROXY / VOLMACHT / PROCURATION

To : Mr Daniel Stevens
Vice-president and General Secretary
dstevensric@skynet.be

..... (Name, First Name; or Company Name), being an Effective Member of the
Belgian-Luxembourg Chamber of Commerce for Russia, asbl-vzw, does hereby give a proxy to

..... (Name, First Name of the proxy)

to vote on his/her behalf / on behalf of his/her Company at the Annual General Assembly of the Chamber on Tuesday June 7,
2011 at 16:15

Done and signed in (place)

on (date)

Signature:

Name:

Position held at the Company (if any):



NEWS FROM RUSSIA

* Belgian companies commit to investing in Russia

The visit was Belgium's second largest economic mission ever, and a clear sign that Belgian businesses want to seize growing opportunities for investing in Russia. The delegation included representatives from a variety of sectors ranging from Belgium's more traditional beer and waffle makers, to cutting-edge companies in the sectors health care, ICT and energy-efficiency. Moscow Mayor Sergey Sobyenin praised the visit, noting that Russia is "very interested in [Belgium's] experience in developing modern technologies and equipment related to energy efficiency and renewable energies."

With the signing of more than 15 agreements between Russian and Belgian companies investing in Russia, the results were described as "impressive" by Walloon Minister Jean-Claude Marcourt. The deals included:

- A joint venture between lime producers Lhoist and TMK
- Dermo Expert Group, a leading Belgian producer of curative cosmetics, agreed with Russia's Confidense LLC to promote its products in Russia. The Belgian company hopes to double the sales in the country.
- E-Xstream Engineering signed a strategic partnership agreement with Russia's CompMechLab of St Petersburg Polytechnic University to promote software in Russia and exchange designs in information technologies.
- Ion Beam Applications and the Federal Centre for radiation medicine development agreed to cooperate in joint research and diagnostic and treatment of various forms of cancer.
- Open Engineering, a subsidiary of SAMTECH Group and a leading European software designer agreed with St Petersburg State University of Information Technologies to set up a joint centre to model physical processes.
- The biggest Belgian engineering and architectural VK Group dealing with the construction of medical facilities agreed with AM 0.618 architectural workshop to create a joint venture to promote access to the Russian market.
- Another agreement was signed by Belgian, Estonian, and Finnish companies to develop social business and non-profit partnership also on the Russian territory.
- A production partnership between phosphate companies Prayon and PhosAgro
- A €15 million agreement between Lafamil and Russian group Sim Ross to jointly build an electric cable plant that Lafamil CEO John Dejaegher said would help his company "seize Russia's huge growth potential with regard to electrification and expansion of its railway infrastructure."
- A memorandum of understanding between Belgian pharmaceutical company UCB Pharma and Russia's Binnofarm, that will result in the foreign drugmaker eventually localizing production, in line with Russia's strategy to develop the pharmaceutical industry over the next 10 years.

St. Petersburg Governor V. Matvienko also invited Belgian companies to participate in a tender for the reconstruction and modernization of the city's water supply system.

* Lamifil

Lamifil is pleased to announce that it has signed an agreement with Simross for the distribution of advanced overhead conductors in Russia. Lamifil will start up the production of conductors in Uglich (Russia) beginning of 2012. The collaboration will allow Simross to make a unique range of overhead conductors. Solutions available to utilities throughout Russia and the CIS countries. For more information, please contact: johan.alfasten@lamifil.be www.lamifil.be

* Ruble could gain against greenback by year-end

The Russian ruble could appreciate to 24 - 25 rubles per U.S. dollar by the end of 2011 if the price of oil stays at \$115-\$120 per barrel, Deputy Economic Development Minister Andrey Klepach. The average oil price is likely to exceed \$105 per barrel this year, he noted. Additionally, a substantial inflow of capital is expected in the second half of this year. Under these conditions, the ruble could strengthen more than the ministry originally projected, Klepach said. The original forecast was 28.4 rubles per dollar in 2011.

Russia could face the problem of higher imports due to a strong ruble, which would have an adverse impact on the development of the domestic industry, Klepach added. Commenting on the Bank of Russia's regulatory measures, he said that "the regulator is acting in line with its own rules. These rules will ultimately lead to capital inflow and a stronger ruble."

Capital inflow and ruble appreciation could mean that Russia would face a current account deficit in late 2012-2013, while the ministry originally projected a current account deficit only in 2014. Dollar has dropped nearly 8% against the ruble year-to-date.



* Russia's development strategy still in the making

Russian leaders do not yet have a common strategy for developing the country, but there will be no disagreements about the goals and main ways to achieve them, presidential adviser Arkady Dvorkovich told reporters... "There is no common, published and unveiled strategy for the country's development yet," he said. A wide-ranging discussion of the strategy at the level of experts is taking place. "So far neither the president nor the prime minister has commented on the ideas proposed by experts. I am confident that discussion of the strategy will be held at a high political level in the near future," Dvorkovich added. Dvorkovich subscribed to the opinion of Deputy Prime Minister and Finance Minister Alexey Kudrin, who said on Thursday that an economic development strategy is approved at elections when people select a political party, its platform and the government that will enact this platform.

RBC



* Domodedovo airport may offer 20-25 pct of stock for private sale - paper

Moscow-based Domodedovo international airport, the largest airport in Russia, plans to sell 20-25 percent of its stock for \$1 billion in a private offering, Kommersant business daily reported.

A source close to Domodedovo told the paper the airport's beneficiaries likely intended to sell the shares to foreign investors to protect their business from possible nationalization, which has been discussed as part of the government's plan to unify the three Moscow airports, Domodedovo, Sheremetyevo and Vnukovo in one air hub and gain control over it.

Last week, the airport held a road show for a limited number of funds, which will have the right to buy the airport's shares. In its presentation to the funds, the airport disclosed for the first time its financial indicators, demonstrating an unexpectedly high net profit margin for the industry of 60 percent, Kommersant sources said.

Kommersant quoted MDM-Bank analyst Dmitry Kontorshchikov as saying that the net profit margin of over 50 percent is a very high figure for airports compared with the market average level of 15 percent.

A final decision on the share offering will be made in May, the paper said.

Domodedovo had announced the possibility of an initial public offering in April 2011. Goldman Sachs, Morgan Stanley, J. P. Morgan and Credit Suisse were appointed as lead managers.

* LUKoil, Rosneft team up in first Russian shelf consortium

Russia's largest private oil company LUKoil and state-run oil mammoth Rosneft are to create the first consortium of local companies to develop maritime shelves, a verbatim report of a meeting between LUKoil President Vagit Alekperov and Prime Minister Vladimir Putin said.

"We are considering cooperation on shelves, including the Caspian, Azov, Black Seas and the Arctic shore," Alekperov said.

"This is the first time a consortium is being formed not with foreign companies, but when two Russian companies are joining forces, financial assets, mineral resource assets to ... design an integrated system, which would be economically efficient for all market participants," he said.

The companies also plan to unite their projects in the northern Timan-Pechora province, where LUKoil has export pipelines. "We have undeveloped fields, Rosneft also has undeveloped fields. The construction of separate small diameter oil pipelines is not profitable for both companies," he said.

Rosneft and LUKoil signed an agreement in April on long-term cooperation and are to agree a final list of joint projects by September 1.

LUKoil may participate in exploration on Rosneft's license areas and development of explored sites. The two companies will also cooperate in exploration, development and transportation of hydrocarbons in the Nenets autonomous region in the north of Russia.





* Petrochemicals giant Sibur may hold IPO in late 2012

Sibur, Russia's largest petrochemical group, may hold an initial public offering (IPO) in the second half of 2012, a Sibur official said. The company "is currently considering options for an IPO," Ilya Rogol, project manager at Sibur Holding, told the seventh Russian IPO congress in Moscow.

"It is the company's size that matters when you decide on floating the stock. There is no sense to go public with small sales volumes. With our sales volume, however, they say we need to make the placement. We are thinking about that," Rogol said.

In December 2010, Leonid Mikhelson, head of Russia's largest independent gas producer Novatek, who increased his stake in Sibur Holding to 50% in March this year, told the media that he had planned the company's IPO, but it must be preceded by the large-scale reorganization of the company's business.

* Rusanano chief urges investment in Russia's nanotech startups

The head of the Russian State Nanotechnology Corporation (Rusanano), Anatoly Chubais, urged Russian angel investors on Thursday to put funds into regional nanotechnology projects.

Angel investors are investors who put their own personal money into new projects at the early stages for a share of subsequent profits. The size of angel investments usually ranges from several thousand dollars to one million euros.

"It will sound cynical, but we would like to use you," Chubais told the annual meeting of the Business Angels Association in Moscow.



He pledged political and financial support to those investing in nanotech startups. Rusanano wants the size of Russian nanotechnology market to reach \$30 billion by 2015.

Russia was ranked 63rd in global innovation level in the World Economic Forum's Global Competitiveness report for 2010-2011, with Switzerland topping the list.

RiaNovosti

* Mechel Service Belgium

Mechel Service Belgium, subsidiary of Mechel Service Global B.V., and Wijngaard Natie will hold an opening ceremony to launch a new warehouse complex on 15 Haminastraat, 2030 Antwerp.

The new 40,000-square-meter warehouse complex will provide more space and facilities for the distribution of Mechel (NYSE: MTL)'s special steel and alloys. The complex is located in close proximity of a newly established service center which will provide additional customization opportunities such as steel cutting, offering high-quality service for competitive price.

Founded in 2003, Mechel is one of Russia's leading coal and steel manufacturers and comprises producers of coal, iron ore concentrate, nickel, steel, ferrochrome, ferrosilicon, rolled products, hardware, heat and electric power.

Mechel Service Global is an international holding with its headquarters in the Hague and subdivisions in 15 countries. Mechel Service Belgium specializes in distribution of carbon and alloy steel hot-rolled bars, forged, tool and stainless steels, shape steel and flat steel.

Mechel's chief advantage lies in strong ties between its enterprises, which enable the group to bring down production costs, ensure funding and stable operation as well as high competitiveness and production quality.

To meet these goals, in 2003 Mechel established a close and strong tie with Wijngaard Natie in the port of Antwerp. Wijngaard Natie, founded in 1864, is an independent private group based in Antwerp, with five subsidiaries. It offers a wide scale of port-related services, such as terminal operations, waterbound CFS, maritime packing facilities, European road transport, freight forwarding, supply chain management solutions, warehousing and value added logistics. Wijngaard Natie's terminal with a quay length of 1500m on the right bank of the River Scheldt, which includes the first and only all-weather seaport terminal in Belgium, enables the company to load and discharge vessels, railway wagons, trucks and barges in a covered area. Adjacent to the operational zone are six 3,000-square-meter warehouses, three of which equipped with 36-tonne overhead cranes.



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Мечел-Сервис Бельгия открывает новый складской комплекс в Антверпене.

* **Moscow Seeks Targeted Investments**

Moscow is looking to tap Western health care companies to build diagnostic centers, the city government's chief for foreign investment said.

"Few people trust domestic diagnostics," Sergei Cheryomin said at a meeting with predominantly foreign press. "Those who have money travel abroad."

The problem is acute in Moscow despite its plethora of state and private clinics, he said.

The city will also support foreign investment in affordable hotels, he said. There's no need for more large shopping malls, he said. Cheryomin moved into his post in November from billionaire Yevgeny Yevtushenkov's Sistema company, where he most recently was deputy board chairman.

Moscow attracted \$3.8 billion in foreign direct investment last year, Cheryomin said. That is down 19 percent from the previous year.

Russia drew \$13.8 billion in foreign direct investment last year, down 13 percent from the previous year, the State Statistics Service reported in February.

The numbers show that Moscow accounted for more than a quarter of the entire country's take of this type of investment last year. A large proportion of this money, however, is of Russian origin because many Russian companies are registered in Luxembourg, the Netherlands, Cyprus or the Cayman Islands, chosen for their lower corporate taxes or more advanced legislation. These countries rank as some of the top sources of foreign direct investment in Moscow, Cheryomin said.

The situation is similar with foreign direct investment nationwide.

Moscow raked in the most foreign direct investment on record in 2007, when the amount reached \$15 billion.



April 2011

Concerns : Product certification in the EurAsEC Customs Union

Dear Madam, dear Sir,

We are glad to inform you that the 1st of July 2010 the Customs Union between Russia, Kazakhstan and Belarus (EurAsEC Customs Union) came into force. One of the main aims of the Customs Union is to establish common rules for trade (import and export) of goods and services.

For this purpose the Customs Union has developed a general control system that is uniform and applicable in the 3 countries which are members of the Customs Union. The system is providing a single legislation not only for conformity and safety control, but also for sanitary, veterinary and phytosanitary control.

Main advantage for the exporter interested in doing business with one or with several countries involved in the Customs Union, is the simplification of the documents flow.

1. Conformity Certification

The Customs Union has recently agreed a list of products which are subject to mandatory conformity control. For the products mentioned on this list it will be possible to obtain the Customs Union (CU) Certificate of Conformity. This CU Certificate of Conformity will allow a free circulation of the product on the territory of the Customs Union. By having this CU Certificate of Conformity, you as exporter will have the possibility to export your production to Russia, Kazakhstan and Belarus.

We are proud to announce you that **SGS is registered as Certification Body** in this new system. Although the EurAsEC Certification system will only become mandatory from 01/01/2012, SGS is already authorized TODAY to issue the Certificates of Conformity valid within the territory of the Customs Union.

2. For Sanitary Control and Certification

Last year the Customs Union has published the same type of single (common) list defining the products which are subject to sanitary-epidemiological supervision (control) at the customs border and customs territory of the Customs Union. This control may result in the sanitary control report or in the sanitary registration. Previously issued sanitary documents (for instance Russian hygienic conclusions, state registrations) will be accepted till 01/01/2012 on their own territory.

Thanks to our long experience and excellent relations with several departments of the Russian Ministry of Health, SGS is able to provide you with the necessary sanitary documents.

If you have any question on this matter, please feel free to contact us, and we will be happy to assist you as much as possible.

Contact : katelijne.baert@sgs.com
Direct phone number : +32 (0) 3 545 44 32



NEWS FROM BELARUS

* On 31 December 2010 President Lukashenka released Directive # 4 on Development of Entrepreneurs' Initiative and Business Stimulation in the Republic of Belarus. The Directive presents a strategy of rapid business deregulation by the following nine major action points:

1. **Foster competition.** Action includes deregulation of prices, elimination of administrative barriers to interregional trade within the country, introduction of online registration of business entities. As one of the first implementation steps, Presidential Edict # 72 on Certain Issues of Prices (Tariffs) Regulation was adopted on 25 March 2011, limiting price regulation to a range of socially important goods and services, such as education, medical, notary services, utilities, certain foodstuffs.
2. **Protect and develop the institution of private property.** Cases when the law allows confiscation of property are to be limited to grave financial offences by businesses. Transfer of land into private ownership to be simplified, additional land fee exemptions to be granted to investors in development and construction projects.
3. **Decrease bureaucracy.** The Government reports on a campaign to unify administrative procedures across the whole system of government bodies, to be completed in 2011. By Resolution # 360 of 24 March 2011, the Council of Ministers reduced the number of primary accounting documents from approximately 1,600 to just eight. This means a significant workload reduction for accounting and administrative departments of commercial companies, and also decreased risk of errors in or loss of these documents, which used to be quite severely penalised in the past. Other measures in this area include further introduction of electronic document circulation, recognition of conformity certificates issued in Russia and Kazakhstan (members of the Customs Union) and other countries on the basis of international agreements.
4. **Harmonise taxation system with the EU.** Main measures include application of a simplified taxation system (single tax for small and medium size companies) to a wider range of businesses, further decrease of the general tax burden, implementation of IFRS.
5. **State control of business to become preventive rather than repressive.** The number of business inspections should decrease; administrative and criminal penalties for business-related offences to be eased.
6. **Incentivise small business** by improving availability of financing and development of infrastructure.
7. **More freedom in employment relations**, mainly in formation of salaries, where rates have so far been heavily regulated.
8. **Develop legal framework for public-private partnership.**
9. **Increase clarity and stability of legislation.**

Directive # 4 is said to cause revision of about 200 legal acts, but most of the steps described in the implementation plan are to be completed even in 2011. The prime minister, the head of the National Bank and local governors are appointed as key "drivers" of the reforms. The real effects of the Directive and the essence of the new economic policy in Belarus will take the next few months to assess.

For more information on this issues, you can contact the honorable consulate of Belgium in Minsk (<http://consulbel.at.tut.by>) by email consulbel@tut.by

* Belarusian Industry Ministry to invite foreign companies to major investment projects

The Belarusian Industry Ministry intends to invite foreign companies to take part in realizing its major investment and innovation projects that will be accomplished in 2011-2015. The information was released by Dmitry Korchik, Head of the Central Office for Innovations and Investments of the Industry Ministry, on 5 May.

The Industry Ministry will present the major investment projects that mechanical engineering enterprises plan to accomplish in 2011-2015 at the Belarusian Industrial Forum that will take place in Minsk on 17-20 May. "We will present complete information about projects to be implemented to foreign companies at the forum. The catalogues will stipulate Belarusian laws that regulate investments," said Dmitry Korchik.

In line with Directive No 4 the Industry Ministry will also step up its cooperation with private business. There are plans to get private business at the Belarusian Industrial Forum to involve foreign investors in the creation of modern enterprises in Belarus and in the cooperation with industrial giants, in particular, MAZ, MTZ, and Minsk Motor Plant.

The official also said that several enterprises run by the Industry Ministry were in talks with foreign companies to attract foreign direct investments. "At the forum we plan to hold negotiations, meetings with foreign companies, private business and to discuss individual projects, to suggest their participation in them," said Dmitry Korchik. Foreign companies are expected to take part in creating new enterprises that will be used in manufacturing cooperation schemes with major Belarusian mechanical engineering enterprises.



This way the problem of import substitution will be addressed. At present Industry Ministry enterprises import quite a lot of components for assembling their products, said the Industry Ministry representative. An analysis demonstrates that many components, which are now imported, could be produced locally involving private business and foreign partners. "We are ready to provide private business with unused manufacturing capacity, unfinished construction sites as well as other areas, which are used ineffectively, in order to hand them over to investors for the sake of attracting money for the creation of new effective enterprises," said Dmitry Korchik.

Over 50 organizations of the Belarusian Industry Ministry are expected to take part in the Belarusian Industrial Forum. It will feature the latest research, equipment, machines and effective technologies. It is the key exhibition event for the Industry Ministry. A lot of attention is paid to it every year. The arrangement of exhibits of the Industry Ministry expands every year and will occupy 425 square meters this year. In addition, specialists of enterprises will take part in a contest of welders.

*** The Belarusian ruble under pressure**

Over the last two months the Belarusian ruble has come under pressure because of a foreign currency deficit which affected the exchange rate.

In February and March the Belarusian government and the National Bank have taken several transitional measures in order to avoid further shrinking of the foreign-currency reserves.

The National Bank allowed local banks to perform ruble operations at levels that deviated by as much as 10% from the official exchange rate in an effort to encourage foreign-currency selling by exporters.

Furthermore, different foreign exchange restrictions have been imposed. For example: the period for currency reservation at the exchange market was extended up to 30 days.

In the meanwhile, several of these restrictions have been lifted, but the shortage of currency has not been eliminated.

The duality of the rate of the Belarusian ruble (the rate of the currency at the exchange market differs from the rate at the non-exchange market) leads to increased prices for imported and domestic goods.

In fact, the exchange rate has gone up from 3.000 to 5.000 Belarusian rubles per dollar. This situation is not good for the country, but gives opportunities for the owners of foreign currencies who find themselves in a strong position and can dictate their terms.

On the 29th of April the National Bank stated that it will continue to conduct tight monetary policy to stabilize the foreign exchange market in Belarus and to create conditions for building up the international reserves. The goal is to reach the single Belarusian ruble exchange rate in all market segments.

Belarus is also negotiating with Russia on a \$1 billion loan from Russia as well as on a \$2 billion loan from the Russian-controlled EurAsEC Anticrisis Fund to help stabilize the country's foreign exchange market.

Analysts expect that the Belarusian foreign exchange market may be stabilized within a period from 3 to 6 months.

However, on the long term, foreign direct investment and trade liberalization remain crucial.

*** National Agency for Investment and Privatization to provide services free of charge**

The National Agency for Investment and Privatization in Belarus will act on behalf of the state and provide services at no cost to the investors, the Economy Ministry told BelTA when commenting on D No. 173 of 22 April 2011 "On amendments and additions to some decrees of the President of the Republic of Belarus", which changed the status of the National Agency for Investment and Privatization.

In accordance with the proposed concept, the agency will be supervised by the Economy Ministry, the state authority responsible for formulating the state investment policy, creating favorable conditions for investment activities, and developing incentives to attract foreign and domestic investment. In turn, the agency will be the organization which will implement the state investment and privatization policy. The agency will be engaged in finding, attracting and providing support to foreign investors, building and maintaining a positive image of the country, and will perform the authorities of the privatization body as regards certain objects of privatization.



The agency is to attract foreign direct investments. FDI are investments made by foreign investors in established and (or) new legal entities on the territory of Belarus in which the investors have and (or) will have a significant degree of influence or control in decision-making of such entities. A considerable degree of influence means the possession of 10% to 50% of shares (shares in statutory fund) of a legal entity; control means the ownership of more than 50% of the shares of a legal entity. Performance efficiency of the National Agency for Investment and Privatization will be reflected in the increase in an inflow of foreign direct investment in Belarus.

The agency will be entitled to make suggestions on privatization of state-run organizations and simultaneously act as a privatization body. The agency will operate under the Belarus-WB agreement aimed at supporting the privatization program. The pivotal objective of the agreement is to test the method of a custom-tailored approach to privatization of at least five companies.

Thus, the agency subordinate to the Economy Ministry of Belarus will be the organization designed to act as a one-stop shop for foreign investors with a view of increasing an inflow of FDI in the country's economy.

* Specialty vehicle plant to be set up in FEZ Vitebsk

A Belarusian-Russian joint company of Grandiscar plans to start the construction of a special purpose vehicle plant in the Free Economic Zone Vitebsk in 2011, Director of the company Yuri Lyubimov

Grandiscar is a resident of the FEZ Vitebsk. The investment project is designed to set up facilities to manufacture special purpose vehicles with the capacity of up to 5,000 vehicles a year on one of the FEZ sites. The volume of investments is expected to total about \$15 million during the next five years. The company has already set up production facilities on rented premises. The company is about to start the construction of the plant, which will cover the area of 5,000 square meters. The manufacturing process is based on the semi knock-down technology. The Russian cofounder of the company has designed more than 70 models of vehicles and it is ready to organize the production of these automobiles in Belarus. Grandiscar's lineup features ambulances, special purpose vehicles for security agencies, minibuses, and a series of other vehicles on the basis of VW and Ford chassis. The plant is expected to use chassis by Iveco and Belarusian manufacturers in prospect. Grandiscar is set to produce about 300 vehicles in 2011, mostly for Belarusian customers, although the company plans to tap markets of Russia and other CIS nations.

Yuri Lyubimov said that the company's experts are mulling over designing a mobile hospital and a specialized doctor's cabinet on the basis of MAZ chassis. The point is about the development of special purpose buses for rescue efforts in case of disasters or other accidents.

Grandiscar has already presented new ambulance cars and a mobile laboratory, designed under the order of the State Border Committee of Belarus.

The free economic zone Vitebsk was founded in August 1999. At present 38 investment projects are being implemented in the free economic zone. More than 60% of FEZ Vitebsk resident companies are joint ventures and foreign-owned companies that have been set up with assistance of investors from 15 countries, including Germany, Poland, the USA, Czech Republic, the UK, Russia, Canada, the Netherlands, and Israel. Enterprises specializing in mechanical engineering, food industry, chemical, fuel, and light industries constitute the foundation of the industrial potential of the free economic zone Vitebsk.

Belta

INQUIRY

In order to improve the visa procedures between Belgium and Russia, could you please inform us whether you have met any problems or not for getting visas. If yes, what was the problem?
Which was the period of stay requested? Did you request a business or a touristic visa?

We guarantee you that the confidentiality of your answer will be fully respected.

This inquiry is addressed to both Belgian and Russian companies and individuals.

We thank you in advance for your assistance in order to have a better picture of the current situation.



◆ **CONFERENCE / SEMINAR :**

- **PARLONS RUSSE!**

Suite aux succès des années précédentes, Vera Smirnova & Co - EWIS en collaboration avec l'Institut Libre Marie Haps, vous propose de nouveau la formule de cours intensif de langue russe du 22 août au 2 septembre 2011.
30 heures de cours, 3 heures par jour ouvrable de 16h00 à 19h00.
Tarif: 230 €.

Si vous avez entre 60 et 120 heures de cours à votre actif, ce cours intensif est pour vous!

Vous avez peur de parler russe... Nous vous aideront...

Le but est de développer les capacités de communication, activer les connaissances acquises, enlever les barrières de communication en russe (dialogues, audition, jeux de rôles etc.)

information et inscription sur: www.vs-ewis.com

Vous avez des questions...?

Adressez-vous à Vera SMIRNOVA

Soyez les bienvenus à notre cours!

Vera Smirnova, Gérante
Vera Smirnova & Co - EWIS
Tél./Fax: 32 (0)2 735 19 44
Mobile: 32 (0)473 94 01 75e-mail: info@vs-ewis.com - Website: www.vs-ewis.com

- **Information-session concerning the customs-union RUS KZ BY**

In Kortrijk, on 26 May, Voka West-Flanders & East-Flanders organise in collaboration with Agoria, an information-session concerning the customs-union RUS KZ BY.

With keynote-speaker customs-attaché Paul Raes, from Deloitte, Mr Marc Hoessels and Tom Verbrugge. With testimonial in panel from Paul Wyckaert, Bekaert and Benoit Deswert, K+N.

More info: <http://www.voka.be/west-vlaanderen/agenda/Pages/4b849735-bb74-e011-8869-00137259ae44.aspx>

◆ **EXHIBITIONS / CULTURE :**

- **Salon international de l'aéronautique et de l'espace "MAKS" à Zhukovski (Moscou) du 16 au 21 août 2011**

L'AWEX organisera, sous le label "**Belgian Aerospace**" et en collaboration avec SkyWin et Flanders Investment and Trade, qui pilotera l'initiative, une collectivité d'entreprises au salon international de l'aéronautique et de l'espace MAKS, qui aura lieu du 16 au 21 août 2011 à Zhukovski (région de Moscou).

MAKS, qui occupe, au sein des principaux événements aéronautiques mondiaux, une place de choix, se tient tous les 2 ans dans la ville des sciences et technologies aéronautiques, sous les auspices du Premier ministre de la Fédération de Russie et est traditionnellement inauguré par le Président.

Son but est de montrer à la fois les possibilités de l'industrie aéronautique russe et son ouverture aux partenariats avec des industriels étrangers.

En 2009, 735 exposants, dont 228 étrangers de 34 pays, ont accueilli 550.000 visiteurs, dont 65.000 professionnels de 80 pays. Parmi les exposants étrangers, figuraient 9 pavillons nationaux: France (37 exposants), Allemagne (22 exposants), Belgique et Pays-Bas (18 exposants dont 15 belges), Etats-Unis (10 exposants), République tchèque (13 exposants), Ukraine (17 exposants), Canada (Ontario - 8 exposants), Suisse (5 exposants) et Belarus (5 exposants).

De plus amples informations sont disponibles sur le site officiel du salon: www.aviasalon.com

**Important**

L'entrée en Russie suppose la détention d'un **passport valable au moins 6 mois après la date de retour de mission et l'obtention d'un visa** (qui sera délivré sur base d'une invitation décernée par les organisateurs du salon aux participants).

Conditions de participation:

- droit d'inscription AWEX: 500 € pour les entreprises de moins de 20 personnes et 1.000 € pour les autres
- 455 € le m² supplémentaire (en plus des 6 m² pris en charge par l'AWEX)
- frais d'hôtel: des options ont été prises sur des chambres dans des hôtels proches du terrain de foire (où les chambres sont rares) dont les prix se situent entre 103 et 154 €/nuitée (single) et 156 €/nuitée (double).

Par ailleurs, **l'incitant financier** "Assistance Prospection - Etude de marchés nouveaux hors Union européenne (APE)", pour autant que les conditions d'éligibilité soient respectées, peut soutenir vos efforts de prospection commerciale à l'occasion de cette initiative. Plus de renseignements à ce sujet peuvent être obtenus auprès de la Direction des Incitants financiers de l'AWEX: Incitant. Les dossiers doivent être introduits au service "Incitants" au moins 10 jours ouvrables avant le départ.

Les entreprises intéressées par une participation à cette action sont priées de s'inscrire **de toute urgence** au moyen du formulaire disponible sur le lien suivant:

<https://www.awex.be/formulaire/Default.aspx?l=2042c561-6dcb-4d33-ad1b-e8f6d6def190&p=ebfc248a-3c30-4583-bd0c-3c77306a786e&t=AC2>

Informations complémentaires: AWEX, Thierry Brack, Tél. 02/421.86.62, Email: t.brack@awex.be

- «AUTOINDUSTRY. AUTOCOMPONENTS»

Dear Ladies & Gentlemen!

Exhibition Company "Expo-Volga" cordially invites you to participate in IV specialized international trade show «AUTOINDUSTRY. AUTOCOMPONENTS»

November 23-25, 2011 Venue: USK "OLYMP" Togliatti (Samara Region)

A majority of world car manufacturers and auto components producers and suppliers consider the Russian car market as one of the most important and strategic markets of the future. The automotive industry in Samara region is considered to be the backbone of regional economy. Furthermore, the aim of the automotive cluster of the region is to achieve an innovation break through in the field of domestic car manufacturing.

The active Special Economic Zone (Togliatti Industrial & Technological Park) which is located on the territory of Samara region, is aimed to provide territorial concentration of financial, material and intellectual resources in order to speed up the growth of vehicles manufacturing, petrochemical and the logistic industries as well as the formation of new competitive enterprises. The residents of the Special Economic Zone (SEZ) will be given the following benefits: The profit tax will be decreased to 13,5 %, Property tax = 0%, Land tax = 0%, Transport tax = 0 rubles, VAT = 0%, Duties on import = 0%
Furthermore, realization of one system concept allows for quick gathering and submission of all necessary documents in one place and spares the residents the unnecessary hustling between different government agencies.

"AUTOINDUSTRY. AUTOCOMPONENTS" which is organized by one of the leading exhibition organizers in Privolzhskiy Federal District: "Expo-Volga" Exhibition Company and supported by Messe Frankfurt RUS, will attract to Samara region over 200 Russian and foreign companies (from Germany, France, Italy, Spain, Slovenia, Turkey, China, Ukraine, Belarus and others).

The aim is to assist the establishment of solid business ties between auto components manufacturers, automobile plants and their suppliers, including the foreign ones that are already working or planning to work on the territory of Russian Federation. The trade show presents a unique opportunity to Russian and foreign car manufacturers and suppliers of components, equipment, technology, logistics services, engineering and consulting services to start a meaningful dialogue and develop partnership relations.

COMPETITIVE ADVANTAGES : High buying potential of the exhibition (region), as the automobile production is the backbone of Samara regional economy. The presentations of strategies of the leading car producers (domestic and international ones) on the Territory of Russian Federation Opportunity to negotiate contracts, during the trade show, between suppliers and buyers. B2B – matchmaking – direct and effective communication and organization of guaranteed business negotiations between participating companies and visitors according to pre-planned and confirmed meetings schedule. Congresses with 100 % target audience (free data base of the congresses' attendees)



EXHIBITION TOPICS

1. Auto components for OEM
2. Raw materials, materials and parts for auto components manufacturing
3. Equipment for auto components manufacturing
4. Engineering, innovations and technologies
5. Investment in auto components industry
6. Subcontracting
7. Supply logistics of auto components
8. Financial, banking and insurance services
9. Standardization and certifications
10. Training and human resources

Project manager : Natalia V. Bandurina - Project assistant: Dmitriy S. Burlakov
tel/fax: +7(846)2703407.5331 tel/fax: +7(846)2703407.5132
email: BandurinaNV@expovolga.ru email: BurlakovDS@expovolga.ru
www.expo-volga.ru - www.avtoindustry.ru

Le Centre Culturel et Scientifique de Russie, Rue du Méridien 21, 1030 Brussels - tel : 02/219 0133
Programme of the month : www.centreculturelrusse.be

- PAINTINGS FROM BELARUS

We are pleased to announce an exhibit of paintings from Belarus, organized at the initiative of Corporate Technology Services, sprl, a Member of CCBLRB specializing in Russian and Belarussian technologies.

From May 27 to July 3 (Fri. Sat. Sun. 13.00 - 19.00), the exhibit will display paintings of renowned artists such as Kastus Kachan, Leonid Shemelev, Adolf Gugel, Vladimir Kandarovich and Gennady Zavizionny.

Vernissage on Friday May 27, 18.30 – 21.30. If you wish to attend, please drop a line to Mr. Claude Potelle, managing director, Corporate Technology Services (cpotelle@coresor.com).

GALERIE 28, Place Albert 1er n° 28 6220 FLEURUS - Tel : 0488 16 00 71

GPS et Parking : « 6220 » + « Ferrer » (Place) - (9 km East from Charleroi-Gosselies airport. E42 Exit 15)

- Spectacle en langue russe

par la Troupe du Théâtre Amateur Russe dirigée par Nathalie Reingardt :

**« Jour de repos »
comédie de Valentin Kataev
le dimanche 5 juin 2011 à 17 heures**

à l'Hôtel Communal de Woluwé Saint-Lambert
Avenue Paul Hymans, 2
1200 WOLUWE-SAINT-LAMBERT

Prix des places : 15 € adultes (5 € enfants jusqu'à 13 ans)

Réservations et renseignements :

0498/44 09 80 (Nathalie Reingardt) ou 0488/42 45 93 (Anne Nedocekina)



- Mikhail Glinka concert

The **FPPR – SBRE, Foundation for the Preservation of the Russian Heritage in the EU, asbl-vzw**, in cooperation with the **Tchaikovsky Music School**, organizes a **Mikhail Glinka concert** (1804-1857) **on Friday May 13, 2011** at 20:00 in the Conference Room of the Municipality House (Maison communale) of Woluwe St Lambert, 2, avenue Paul Hymans, 1200 Brussels

Programme:

- **Introduction by Paul Raspé**
- First Part : **Tatiana Chernysheva, mezzo & Nataliya Chepurenko, piano**
- Second Part : **Tatiana Trenogina, soprano & Nataliya Chepurenko, piano**

10 € for adults, 5 € for children

Reservations wished by mail a.schoro@skynet.be or phone 0495 534062 to be confirmed by payment on FPPR's account 310-1446138-51 with ING, mentioning Glinka, your name and the number of places.

A small Russian buffet at low price will follow.

◆ **BUSINESS PROPOSALS / JOBS :**

- "Ergon Est"

A joint Belarusian-Italian company "**Ergon Est**" is a manufacturer of surgical suture material. High quality of production and quality of the manufactured products are confirmed and approved by the CE European Quality Standards.

We are looking for the companies which are interested in cooperation with us. All the information about our company you will find on www.youtube.com, the link is <http://www.youtube.com/watch?v=Ml6VcAiXaOs> or www.ergonest.com.

Commercial director:

Shurpa E.N.

"Ergon Est" Email : info@ergonest.com



JSC "OKHRANNAYA TECHNIKA"
Manufacturer of perimeter security systems
Zarechny, Penza region, Russia

+7 8412-65-53-16, info@forteza-eu.com

Dear Sirs.

JSC «Okhrannaya Technika» is the Russian manufacturer and developer of modern and high-performance outdoor perimeter systems. We are not an engineering company, but a serial manufacturer of the security perimeter systems.

FORTEZA is our trade mark.

Our equipment is intended for protection of all types of sites – from private estate and small offices to big government and industrial sites. Our systems are the synthesis of the unique experience and innovative technical solutions.

Determining the price of our products, we appreciate our work but we appreciate our customers as well and respect their requirements and wishes. That's why we have individual approach to every client, flexible system of discounts and no overpriced goods. Our specialists will help you in choosing the best technical solution with quality guarantee.



The specialists of our company have a wide experience with the technical security systems development operating on the objects of the Ministry of Defense and the Ministry of Internal Affairs of the Russian Federation, the Federal Service of execution of punishments of Russia, GASPROM and ROSNEFT. There are no territory and language limits for us. We are ready to establish business partnership with customers from all over the world.

We offer you mutually beneficial cooperation in the field of promotion and sale of our products on your home market.

Our enterprise develops and produces microwave sensors «FORTEZA» for outdoor perimeter protection. Products of our enterprise have successfully passed the testing of conformity to European standards and have «CE» marking.

The experience of our work in the Russian security market is more than 10 years. Our equipment is operating in all the regions of Russia and neighboring countries.

We provide the high quality and all technical support.

Connecting with new markets we hope to find reliable partners for developing long-term business contacts.

General Director
Alexander Kend



Общество с ограниченной ответственностью «ПромТехЭмаль»

Юридический адрес: 454017, РФ, г. Челябинск, ул. Сталеваров - 7а
Почтовый адрес: 454007, РФ, г. Челябинск, пр. Ленина - 12а
Телефон/ факс: (351) 775-39-06; 775-41-19
ОГРН 1057423006156 ОКПО
E – mail : uuptk-uk@mail.ru

№ 0422-1 от 22 апреля 2011г.

Dear Sir/Madam,

We are interested in investment for production development of silicate-enamel coating of metal products.

Our factory in association with the Institute of Enamel Coating Problems of Ekaterinburg city cover different metal products with silicate-enamel coating, such as:

- pipe line details dia. up to 426 mm for protection against corrosion, acids, alkalis and abrasive wear;
- turbine wheel fin for protection against abrasive wear and acids;
- other details and parts on request of customer.

Furthermore, our company produces sleeves for protection of welded seams for pipes of all diameters. In tandem with the Institute we obtained patent of invention, constantly carry out tests and introduce new compositions of silicate enamel for different purpose, developed by Institute of Enamel Coating Problems.

Currently we make preparations to start-up new equipments, that is a large Gas calcining furnace for enamel coating of vessels used in chemical and pharmaceutical industry, Production line for enamel coating of plates used in power and building industry and for coating of full range metal products, which are required to be coated with silicate-enamel for extending the service life. Taking into account market demands, determined during business-project development, we require Production line for inner enameling and application of external heat-insulation and waterproofing coating on pipes of different diameters.

Required investment support amount is 6,5 million USD. This sum include equipment cost, expenses for buying-out works building, design work, rebuilding project of factory building and installation work.

If you have any questions, please, do not hesitate to contact with us: +7 (351) 775-41-19

Director: Dudkin Sergei



◆ JOBS SEARCH :

RAMANISHYNA Alesia

Looking for a job in EU policy and/or EU project management sector or in companies dealing with post-soviet countries. **Education:** Graduate in International Law; post-graduate and Master in European studies (EU policy advisor & EU project consultant); **Experience** in the EU Commission and private sector. **Languages:** Russian (mother tongue), Belarusian (fluent), English (fluent), Italian (fluent), French (good), German (good). I am a quick learner, sociable and adaptable, used to work in the multicultural environment. **Mobile:** +32 4888 23 535 (Belgium). If not available please call + 375 29 636 79 56.
Email: alesia.ramanishyna@hotmail.com

SERGEEVA Elena

MBA student in "International Business Management" is looking for Internship in Belgium with a financial services company or a company is looking for opportunities or working with CIS market. In case of notable project, I am ready to consider unpaid Internship.

Education: Hogeschool-Universiteit Brussel (Belgium), current. Also I have university degrees in Law and World economy in Russia.

Languages: Russian (Mother tongue); English (fluent); French (intermediate); German (notions).

Mob.: +32 475 90 21 55, E-mail: helennord63@gmail.com

POPENKO Irina

Young motivated specialist in International Business, Marketing, Commerce and Transportation is looking for a work placement/ internship in the position of export/import assistant, administrative employee or project manager.

Professional profile: 4-years work experience (internships included) in international coordination affairs, project coordination, administrative issues, interpretation, translation, research, marketing, transportation and logistics.

Education and training: studies in Business (BBA), Specialist degree in Management and Economics in Transportation Enterprises, Master degree in Executive International Management, License degree in International Relations.

Personal skills: Strong communication skills, Good administrative capacities, Team spirit, Active, Experience in working in international environment, in Russia and EU.

Languages: fluent Russian, English, French, Finnish and basic knowledge of German.

Please feel free to contact me by e-mail irina.popenko@gmail.com or by mobile +33643501066

FIRSOVA Yulia

Young postgraduate specialist in International Relations, EU-Russia cooperation, international commerce and business affairs is looking for a position of export/import assistant, administrative employee or interpreter.

Professional profile: 2-years work experience (internships included) in political and business analysis, project coordination, administrative issues, interpretation, translation, research, sales. Work experience in public administration (Russian Parliament, Russian regional administrations, Belgium Foreign Affairs Ministry), in European think-tanks.

Education and training : postgraduate studies in Political Sciences, Master degree in European Affairs, License degree in International Relations, training in tourism, journalism, management, languages.

Personal skills : Strong communication skills, good administrative capacities, team spirit, responsible, active, diplomat, excellent ability to analysis, used to work in international environment.

Languages : fluent Russian, French, English, basic Spanish.

Please feel free to contact me by e-mail balansia@mail.ru or by mobile +32 491 084 082

MARYNA IVANOVA

Employée administrative polyvalente, spécialisée en commerce et comptabilité, je recherche un travail dans la région liégeoise.

EXPERIENCES: plus de 10 ans comme gérante d'une petite entreprise au Belarus

FORMATIONS: Ecole Supérieure de Commerce (Minsk, Belarus), comptabilité (CEFORA, Liège, Belgique)

LANGUES: russe (langue maternelle), français (bonne connaissance), neerlandais (base)

Curieuse, rigoureuse, persévérante, je suis dotée d'une bonne capacité d'organisation. Je peux faire preuve d'autonomie, mais j'ai le goût du contact et j'apprécie le travail en équipe.

CONTACT: Email: maryna_ivanova@hotmail.com Tel: +32485400097



STRATIYENKO Oleksiy

I am a responsible and hard-working person who is looking for a position in Luxembourg as an export/import assistant, an investment banking assistant or a translator for post-soviet countries.

Education: Master's degree in Banking Industry in Odessa State Economic University (Ukraine); Bachelor's degree in European Management in School of Management Strasbourg (France).

Experience: bank internship; working experience as a translator. Languages: fluent

in French, English, Russian (native language) and Ukrainian. Mobile: +33 6 58 59 96 74 (France) E-mail: o.stratiyenko@gmail.com

STROYKOVA Elena

Belgian, engineer, mother tongue Russian & Ukrainian, bilingual French and mastering spoken and written English, understanding of many Slavic languages is seeking a Sales Assistant position in an export service oriented countries of Eastern Europe.

E-mail: e.stroykova@gmail.com; tel. **+32495494588**

STEPPE Elmira

I am a hard-working, well organised, dynamic, responsible and motivated person who is looking for an other job, for instance as a commercial employee, secretary, export/import assistant. I have the two nationalities: Belgian/Russian. I am living in Aalst (Oost-Vlaanderen).

Education: Economist with Accountant, Analyst and Audit specialities - University of Tsjeljabinsk (Russia)

Work Experience: 4 years as Accountant - 16 years as executive secretary in Russia

Languages: Russian (mother language), Dutch (fluent) and English (basic knowledge)

Contacts: E-mail: elmirasteppe@telenef.be - Phone: +32 53 396061 Mob: +32 473 444030

WILLEMSSENS Thierry

Belgian national residing in Moscow, well organized, reliable, can be your point of contact in Moscow.

Education: jewelry and photography.

Work experience in the fields of jewelry, photography and publishing.

Master several IT programs.

Languages: French, Dutch, German, English and Russian.

E-mail: willemsens@gmail.com / Tel: +32 472 358 726 - + 8 915 199 33 92



CCBLR is dedicated to assisting the Belgian and Luxembourg companies to expand their business to Russia and Belarus and to improve business performance in Russia. Our team of multilingual professionals, has years of experience in both countries, and we can develop and implement a strategy based on your individual needs.

Services provided by CCBLR :

- **Trade Missions:** CCBLR organizes both Inbound and Outbound Trade Missions to establish a greater network of private and public sector entities and provide firsthand knowledge of trade relations to our members. Trade Missions identify multi sectors for growth in infrastructure development, transportation, telecommunications, petroleum industries, chemistry, automotive, aeronautic, machines-works, etc...
- **We organize seminars and conferences**
- **We provide consultancy services.**
 - **Identification of the potential business partners - Market Studies:** Identification of your competitive advantage, market size, key players and growth forecast.
 - **Customized business reports on the enterprises working at the Russian market:** knowing your partners credentials and records is critical in achieving your business success in the new market.
 - **Accreditation of Representative offices and affiliates in Russia, registration for legal entities incorporated and existing under the Russian laws:** We offer reliable, quick and price competitive service as we deal directly with the Russian authorities such as the Ministry of Justice and State Registration Office. We work so efficiently with the Russian authorities that, when establishing a representation office, it is not even necessary for you to come to Russia as we will handle all the paperwork from distance so that you save a lot of time and travel expenses.
- **Banner and advertisements on the web-site and monthly newsletter: "EAST INFORM"**
East inform is send each month to 3.000 enterprises, 300 Russians Companies and 250 Administrations
- **Job Opportunities:** qualified professionals in several areas.
- **We provide substantial discounts** for our services to the members of CCBLR.
- **We contribute to transforming your strategy into reality.**



Request for Membership (12 months)

- **Membership : 250 €** (12 months)
- **Honorary membership : 1.250 €**
- **Banner in our Web Site www.ccblr.org : 1.000 €/ year** (format: .swf)
- **Logo in "EAST INFORM": first page**
1 year, 10 n°s : **1.000 € /year**
- **1 page in East Inform: 450 €**
- **1/2 page in East Inform: 250 €**
- **Press Release: free for the members**

.....

Company:

Address:

.....

Postal code & city:

Contact person:

Function:

Phone number general:..... Mobile:

Phone direct:..... Fax:

E-mails:.....

Activity and website:

I WANT TO BECOME MEMBER for 12 months and transfer
 Euros on the account number: **210-0559990-61**
 IBAN: BE622100559990-61 - BIC: GEBABEBB

Date: Signature:

Please, in order to send each month our activities and our newsletter "East Inform", could you give us the name and e-mail addresses of the people who are in charge of Russia.

.....

**The BELGIAN-LUXEMBOURG CHAMBER of COMMERCE
for RUSSIA and BELARUS, Certified FCCI abroad Belgium**

Avenue Louise, 500 - 1050 Brussels
 Tel: +32(0)473 94 86 55 Fax: +32(0)2 353 13 11
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Maria Landenok, [assistante de direction](mailto:assistante.de.direction), maria.landenok-ex@solvay.com

WEB SITE : <http://www.cblbr.org>

PRESIDENT/VOORZITTER :

Jacques van Rijckevorsel, General Manager of Solvay's Plastic Sector S.A.

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jpm@beci.be

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wdecook@skynet.be

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