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2010

East Inform

Chambre de Commerce Belgo-Luxembourgeoise pour la Russie et la Belarus, asbl
Belgisch-Luxemburgse Kamer van Koophandel voor Rusland en Wit-Rusland, vzw

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For the activities, missions, ... please consult our web site:
www.ccbldr.org



"THE BELGIAN ECONOMIC DAYS in PERM"
UNIQUE GATEWAY TO THE RUSSIAN MARKET
25-29 October 2010
Multi Sector Mission



We are happy to invite you to participate in the **Belgian Economic Days in Perm on 25-29 October 2010**. During your stay you will have opportunities to participate in:

- ✓ The International Oil, Gas, Chemistry exhibition
 - ◆ Active participation using a stand in the Belgian section;
 - ◆ Passive participation – visit of the exhibition;
- ✓ Specific seminars that will allow you to get a comprehensive understanding of the communication and financial aspects and specifics of the Russian market.
- ✓ The B2B sessions and round-table discussion on practical issues.
- ✓ Organised visits of the leading enterprises of the Perm region.
- ✓ Networking events with the possibility to meet the key opinion leaders and decision makers such as governors, ministers, officials, senior business executives of Russian Federation and of other CIS countries.

*The complete **introduction** to the Belgian Economic Days in Perm will be given during the official presentation meeting led by the deputy head of the Economic Ministry of PERM on **8 June 2010 at 17.00 pm**.*

Note: Pay attention to the fact that the prospection outside of the EU is supported by the 3 Belgian regions in the form of subsidies or other financial participation. Do not hesitate to take contact with the relevant organisms for further information.

Here below you will find:

- The preliminary program of the Belgian Days in Perm
- Short presentation of the International Exhibition of Technologies & Equipment for Oil, Gas, Chemistry Industry.
- Request for the application form for participation in International Exhibition of Technologies & Equipment for Oil, Gas, Chemistry Industry
- Estimated cost - Registration fee

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**For any additional information: inscriptions and reservations, Hotel, draft programme, B2B, plans, etc..., please see our Web Site from 9 of April www.ccbldr.org (Activities & events) or contact : Arkady Arianoff
E-mail: arkarian@yahoo.fr, phone: +32 (0) 473 948655**



“THE BELGIAN ECONOMIC DAYS in PERM”
UNIQUE GATEWAY TO THE RUSSIAN MARKET
Multi Sector Mission
Draft PROGRAM - 25-29 October 2010

DATE/TIME	ACTIVITY	PLACE
25.10.10	Free program	
	Arrival and welcome at Perm Airport and transfer to the hotel Zhemchugina for delegations of minimum 10 persons.	Hotel Zhemchugina
26.10.10	Official Opening of Oil-Gas-Chemistry Exhibition	
08.00	Breakfast	Hotel Zhemchugina
10.00	Press-Conference, or last “starting” of your stand	Press Center at Expoperm
11.00	Official opening of Oil-Gas-Chemistry Exhibition	Press Center at Expoperm
12.00	Inauguration of the Belgian stand and visit of the exhibition by the Belgians representatives.	Press Center at Expoperm
14.00	Lunch (VIP Lunch for the Belgian representatives)	Restaurant Big Ben at Expoperm
16.00-18.00	Seminar: 1) “Communication in Russia” by NEWTON (representative offices in 18 biggest cities in Russia) 2) Financial aspect in Russia by ABSOLUT Bank (Group KBC)	VIP Room at Expoperm
18.00	Free time	
19.00	VIP Reception for the Belgian and Russian delegations	Hall of Expoperm
27.10.10	Belgian Day in Perm	
08.00	Breakfast	Hotel
10.00	Official Opening of “The Belgian Days”, Welcome Words by the Vice Governor and Ministry of Economy. Presentation of the potential of the Perm Region.	VIP Room Expo perm
11.00-13.00	Economical Mission /B2B* organized by Expoperm/ Investment Projects	VIP Room Expo perm
14.00-15.00	Round-table discussion “Investment and Economic Policy”	
15.00-17.00	B2B* organized by the Perm Chamber of Commerce and Industry and Absolut bank, CCBLR, Agoria	
17.00-18.45	Free time	
19.00-21.00	Official Reception “Belgian Days in Perm”	Hotel Zhemchugina



28.10.10 Belgian Day in Perm				
09.00	Breakfast	Hotel Zhemchugina		
09.30	Departure to the Lukoil office	Lukoil Head Quarter		
10.00	Registration of participants			
10.30	Plenary session(welcome word, sessions, closing word, conclusions)	To be confirmed		
12.30	Lunch			
14.00	<p>Round table discussions for suppliers of different product categories, Q&A</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%; vertical-align: top;"> <p>Plenary session speakers and topics:</p> <p>1. Presentation of Lukoil Invited Speaker: Speaking time - 20 min.</p> <p>2. Interaction of producing and servicing companies with manufacturing plants Association of Oil and Gas Equipment Manufacturers Invited Speaker: Speaking time - 20 min.</p> <p>3. General information on the Lukoil purchasing practices Invited Speaker: Speaking time - 20 min.</p> <p>4. Lukoil's requirements for suppliers Invited Speaker: Speaking time - 20 min.</p> <p>5. Lukoil's tendering system. Ensuring openness and transparency, Compliance with federal standards. Principles of formulating lots and supplier qualification. Director of Tender Committee Invited Speaker: Speaking time - 20 min.</p> <p>6. Efforts to substitute import products purchased for Lukoil. Products recommended for manufacturing by local companies. Invited Speaker: Director for marketing of products Lukoils' subsidiaries</p> </td> <td style="width: 50%; vertical-align: top;"> <p>4 round table sessions featured the following topics:</p> <p>1. Gas field and drilling equipment and special purpose machinery Head of department, Lukoil Round table time - 45 minutes</p> <p>2. Metal structures and construction materials Head of department, Lukoil Round table time - 45 minutes</p> <p>3. Oil refinery equipment, pipeline fittings and machinery industry Head of department, Lukoil Round table time - 45 minutes</p> <p>4. Tubular and connections Head of department, Lukoil Round table time - 45 minutes</p> </td> </tr> </table>	<p>Plenary session speakers and topics:</p> <p>1. Presentation of Lukoil Invited Speaker: Speaking time - 20 min.</p> <p>2. Interaction of producing and servicing companies with manufacturing plants Association of Oil and Gas Equipment Manufacturers Invited Speaker: Speaking time - 20 min.</p> <p>3. General information on the Lukoil purchasing practices Invited Speaker: Speaking time - 20 min.</p> <p>4. Lukoil's requirements for suppliers Invited Speaker: Speaking time - 20 min.</p> <p>5. Lukoil's tendering system. Ensuring openness and transparency, Compliance with federal standards. Principles of formulating lots and supplier qualification. Director of Tender Committee Invited Speaker: Speaking time - 20 min.</p> <p>6. Efforts to substitute import products purchased for Lukoil. Products recommended for manufacturing by local companies. Invited Speaker: Director for marketing of products Lukoils' subsidiaries</p>	<p>4 round table sessions featured the following topics:</p> <p>1. Gas field and drilling equipment and special purpose machinery Head of department, Lukoil Round table time - 45 minutes</p> <p>2. Metal structures and construction materials Head of department, Lukoil Round table time - 45 minutes</p> <p>3. Oil refinery equipment, pipeline fittings and machinery industry Head of department, Lukoil Round table time - 45 minutes</p> <p>4. Tubular and connections Head of department, Lukoil Round table time - 45 minutes</p>	
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14.45	Closing remarks			
15.30	Visit of a factory			
18.00	Free time			

29.10.10		Free program
10.00	Cultural Programme City Trip	
12.00	Departure to the Airport for delegation of min 10 persons	
	The exhibitors stay in Perm until closing of the Fair with the representatives of The Belgian Luxembourg Chamber of Commerce for Russia.	

*** Business to Business (B2B)**

- 1: Round-table discussion "Investment and Economic Policy"
- 2: B2B organized by Perm Chamber of Commerce and Industry, ExpoPerm, Absolut Bank, CCBLR, Agoria.

N°			
1	Round-table discussion "Investment and future trends"		
	Welcome Words – Oleg Chirkounov, Governor Perm Region		
	Welcome Words – Guy Trouveroy, Ambassador of Kingdom of Belgium in Russia		
	Welcome Words - General Director of PERM Region Chamber of Commerce and Industry	3 min	
	Welcome Words - President of the Belgian Luxembourg Chamber of Commerce for Russia and Belarus	3 min	
	Speech and Presentation of the Minister of the Investment Policy of PERM Region	8 min	
	Speech of the General Director of the company Solvay Solvay announces that it has signed an agreement with Sodium Group Investments Limited to acquire its majority stake in OAO Bereznikovsky Sodovy Zavod and ZAO Berkhimprom., North of Perm region.	8 min	
	Personal presentation of participants	Each 3 min	
	Coffee-Break	25 min	
2	B2B		

USEFUL INFORMATION:

Hotel Zhemchugina:

Perm, Blvd. Gagarina 65a,
 Reception and accommodation service: +7 (342) 261-90-91
 Reservation service: +7 (342) 261-76-33
 Fax: +7 (342) 261-79-59
 E-mail: book@hotel-gem.com

Expoperm:

The Expo Centre "Permskaya Yarmarka"
 Russia, 614077, Perm
 Blvd. Gagarina, 65
 Phone: (342) 262-58-33, 262-58-47, 262-58-56, 262-58-57
 Fax: (342) 262-58-33
<http://eng.expoperm.ru/>





EC "Perm's Fair" - 2 specialized exhibition pavilions of the total floor space 6800 sq.m, and also more than 3000 sq.m of open air ground. To carry out particular arrangements pre-fabricated exhibition pavilions are used with a floor space 4000 sq.m and 1000 sq.m.

Infrastructure includes:

Restaurant of European cuisine "BigBen", cafe "Expo", summer cafe in the park zone, "Omletti" two conference halls, negotiation room, cloak room, parking .

The most important companies by sector:

Mecanical engineering :

- "Iskra-Turbogaz" <http://iskra-turbogaz.com/en/>
- "Radius – Service" <http://www.radius-s.ru/#>
- "Novomet-Perm" <http://www.novomet.ru/eng/>
- "Novomet-Service" <http://www.novomet.ru/eng/service/>
- "NPO GORNEFTEMASH" <http://en.zumk.ru/>
- "Motovilikha – Neftegazmash" <http://mz.perm.ru/eng/>
- "Machinostroitel" <http://www.pzmash.perm.ru/>
- "PPK" <http://www.ppk.perm.ru/eng/Index.asp?>
- "Morion" <http://www.morion.ru/>

Aviation:

- Engines (Aviadvigatel) <http://www.avid.ru/eng/>
- Rockets PROTON

Metallurgy industry:

- Industry "Kamastal" <http://www.kamasteel.com/>
- "Tochlit"

Electrical energy :

- "Generic company N° 9" <http://www.tgk9.ru/rus.html>
- "Dam Kama"

Oil/gas sector :

- Lukoil www.lukoil.com
- Permgidrogaz <http://www.prg.perm.ru/?Template=index>
- Uralgazservice <http://www.ugs.perm.ru/>

Petrochemistry :

- "Mineralny udobrenia" Mineral fertilizers (website under construction)
- Sibur-Khimprom CJSC <http://chimprom.sibur.ru/eng/>
- Halogen <http://www.halogen.ru/main/>
- "Khenkel-Pemos" http://www.henkel.ru/cps/rde/xchg/henkel_rur/hs.xsl/index.htm

The main industry: varnishes, dyes, fertilizer minerals, synthetic cleaners

Wooden treatment

- JSC "Sawn Goods "Red October" <http://rosawmill.ru/en/>
- " Wooden factory for the house" <http://www.permdsk.ru/>
- PCBK Group <http://eng.pcbk.perm.ru/>

Factory of polywritten form "Goznak" <http://www.goznak-mpf.ru/index.php?lang=eng>

The Berezniki soda ash plant is one of the three major soda ash producers in Russia with a capacity of 500,000 metric tons per year.. The plant employs approximately 2,200 people situated some 200 kilometers north of Perm city. Solvay has signed an agreement with Sodium Group to acquire its majority stake in OAO Bereznikovskiy Zavod and ZAO Berkhimprom.

Official Web site Perm region: <http://www.perm.ru/>



Oil & Gas, Chemistry - 2010

12th International Exhibition of Technologies & Equipment for Oil, Gas, Chemistry Industry, Perm, 26-29 October 2010

- Topics: Natural Resources (Petroleum, Gas, Chemistry, Industrial Exhibitions.)

- Organisers: Administration of Perm region, PermCCI, PermExpo,

- Partners: LUKOIL Group

- Co-Partners: CCBLR (Belgium), Agoria (Belgium)

- Exhibition Sections:

- Oil and gas field geology and geophysics
- Oil and gas field operation
- Equipment and technologies for oil and gas industry
- Extraction processes automation and preparation of oil and gas for transportation
- Transportation, collection, preparation and storage of oil, oil products and gas
- Safety systems and fire-prevention technology
- Environment protection
- Products of oil and gas refining
- Corrosion protection of pipeline equipment
- New chemical reagents, chemical materials and processes in oil and gas industry
- Modern technology and engineering in geological oil and gas researches
- Modern technology and engineering for oil-processing and petro chemistry
- Technologies and equipment for chemical industry
- Production of plastics, polymers and rubber



2009 Perm Fair Oil, Gas, Chemistry

It's 150 exhibitors (1.384 square meters) of 44 Russian cities, companies from Germany, Poland, United States, The Netherlands... and 4.000 visitors.

Request for application form for participation "Oil. Gas. Chemistry - 2010"

**To get the application form for probable participation, please,
send the request before 30 of April 2010 attention: Mr. Arkady Arianoff,
ccblr@belgacom.net with copy to arkarian@yahoo.fr**

- Your Name
- Job Position
- Company
- Town
- Field of Activity
- E mail
- Phone
- Probable Stand area
- Do you want to be represent in Perm by a specialist of CCBLR yes no
- Do you want only 1 square meter for your advertising yes no
- Do you want only an advertising in the Belgian Catalogue yes no
- Did your company take part in this exhibition before; yes no



You will find All details and prices in our web site www.ccbler.org activities & events.

The Estimated Cost of the Multi sector mission on base of 15 participants:

- Registration fee : 300 € for the Members or 400 € for no Members CCBLR
- Flight Brussels-Perm-Brussels (Aeroflot-Lufthansa :479 € (price march 2010)
- Transfer from and to Airport-Hotel : 20 €
- Hotel Zhemchugina 4 stars, close by Perm Expo complex: 115 €/1 night
- Organization of B2B by Perm TPP/Absolut bank/expoPerm: 200 €
- Translators: 20 € /hour
- Visit of a factory (Tour choice): 100 €
- 1 lunch in restaurant Big ben : 35 €
- VIP Dinner the open day : 90 €
- Belgian VIP Cocktail : 80 € (you could invite 4 Russian customers, + 20 € by additional person)
- The day in the Head quarter of Lukoil : 60 €
- Stand in Expo Oil-Gas-Chemistry 2010
 - Registration fee and 1 square meter : 7.500 roubles + Vat 20% (+-190 € + VAT, value March 2010)
 - 1 square meter with standard equipment: 230 € /M²
 - More equipment , advertising in the Official catalogue, Cargo Handling, Expo plans, etc... See documents in our web site www.ccbler.org
 - The prices are in Roubles: March 2010 : 1 € = 40,00 Roubles

NB: The other lunches, dinners and costs for the visa are not included. If needed, the visa formalities can be made with the assistance of the travel agency.

If you want to take part in the economic mission and in the Belgian programme, reserve Hotel or obtain more information, please contact Mr. Arkady Arianoff - E-mail : arkarian@yahoo.fr, phone: +32 (0) 473 948655

**To day, I pay the registration fee of 300,00 € for the Members or 400 €, if no member on the CCBLR account 210 0559990 61
IBAN: BE622100559990 – BIC: GEBABEBB with the mention PERM mission October 2010**



ULYANOVSK

After the presentation of the ULYANOVSK Region, the 3 of March by Mister Smekalin, Head of the Investment Department of Economy Ministry, in the premises of BECI, we have appreciated the following report:

The results of the year 2008 showed that the index in manufacturing activities had made 101,4 %, due to which the index of industrial production in the Oblast as a whole had kept its positive dynamics - 100,2 %. Rates of housing construction had increased in January-December, 2008 in the Oblast as a whole. 506,7 thousand sq.m. of apartment houses had been put into commission, which increased the last year rate by 77,3 thousand sq.m. and had made 118 % to the last year level.

The level of the registered unemployment for January, 1st, 2009 has made 1,61 % (in Russia - 2,0 %, in Privolzhsky federal district - 1,3 %).

In the first half year 2009 increase of investments into a fixed capital went on and has made 113,8 %. The index of agricultural production has made 101,3 %. The number of apartment houses put into commission has exceeded the last year level by 6,7 % (due to the increase of individual housing input by 40,3 %). The consumer price index (by December, 2008) has made 105,9 %, which is 1,5 % lower, than in the Russian Federation (on this parameter Ulyanovskaya oblast is on the second place among other regions of Privolzhsky federal district).

The chief industry of Ulyanovskaya oblast is mechanical engineering. It makes up more than 43,2 % of the total production volume. On a share of mechanical engineering in the total amount of industrial production Ulyanovskaya oblast ranks number 2 among the subjects of the Russian Federation. The main branches of mechanical engineering are: aircraft construction, motor industry, machine-tool construction, heavy power engineering, transport mechanical engineering, electrotechnical industry, mechanical engineering for the light industry and the food-processing industry. Ulyanovskaya oblast takes the first place in Russia in manufacturing of civil planes, and the fifth place in manufacturing of cars.

The largest Russian aircraft building enterprise - Closed Joint-Stock Company "Aviastar SP" produces passenger planes Tu-204 of various modifications and the world largest cargo planes An-124-100 "Ruslan". In 2006 the Joint-Stock Company "Aviastar SP" joined the Open Joint-stock Company «United aviabuilding corporation» and got the status of the central assembly pad. Now the enterprise is preparing to put the aircraft IL-476 into production. This plane is very promising for the development of Russian transport aircraft.

The largest East European manufacturer of off-road cars is Open Joint-stock Company «Ulyanovsk automobile plant» (UAZ). The machine tools produced by Limited Liability Company «Simbirsk machine-tool constructing factory» (UZTS) are exported to the enterprises of the USA, Germany, Japan, China and many other countries of the world. Open Joint-stock Company «Ulyanovskiy mechanical factory» produces world famous anti-aircraft defense systems "Shilka", "Tunguska-M", "Square" and «Buk- 1». Open Joint-stock Company «Ulyanovsk motor plant» is one of the leading Russian manufacturers of automobile engines.

Other largest enterprises of the branch are: Open Joint-stock Company «Dimitrovgradskiy automodular plant», Open Joint-stock Company «Ulyanovskiy mechanical plant 2 », Open Joint-stock Company "Autodetail-service", Open Joint-stock Company "Dimitrovgradchimmash", Open Joint-stock Company "Hydroapparat", Open Joint-stock Company «Kriushinskiy ship-building and -repair factory».

Since 2005 here functions investor support system, based on the law of Ulyanovskaya oblast «About development of investment activity on the territory of Ulyanovskaya oblast ». Theses of the law guarantee the investors the exemption from property tax within 5 years, exemption from the ground-rent for the land used for realization of investment projects, the lowest in the Russian Federation redemption-fee for the land under the privatization enterprises. Each investment project of particular importance has its own supervisor - a member of the Government of Ulyanovskaya oblast.

The Oblast is rich in mineral resources and raw materials. The basic natural resources are oil, glass, cement, siliceous and carbonate raw material, and also raw material for rough ceramics, mineral water. There were found 48 oilfields with initial taken stocks of 42,8 million tons. 29 fields are being in development, 9 fields are being prepared for industrial development. Whole fund of oil wells makes 244 units, including those being in operation (186). More than 500 thousand t. of oil, including gas condensate, is annually extracted. There are four enterprises engaged in oil extracting and prospecting works - Open Joint-stock Company "Ulyanovskneft", Closed Joint-Stock Company of the joint venture «Nafta - Ulyanovsk», Open Joint-stock Company NTK RMNTK "Nefteotdacha", Open Joint-stock Company "Nefterazvedka". 493 fields with the general peat resources making 33,2 million t. have been revealed and reconnoitered.

The Oblast possesses significant stocks of mineral raw material for producing building materials. Deposits of quartz sand in Tashla and Lukyanovskoe make the largest Russian raw-material source of both glass, and forming raw material.



On stocks of siliceous raw material (diatomite) Ulyanovskaya oblast takes one of leading places in Russia. The reconnoitered industrial stocks of siliceous raw material run to 55 million cub.m.

Ulyanovskaya oblast is a large transportation connection point. The important aviation, railway and automobile communications in all directions of Russia pass across the region.

The international air-lines passing across the Oblast connect the Volga region with the Europe, Central Asia, the Near East and China. Ulyanovsk is the only city in Privolzsky federal district which has two airports of "A" class: "Ulyanovsk-Central" and the international airport "Ulyanovsk-Vostochny", fitted out with modern radio-electronic navigating equipment, allowing to accept air vessels of all types without take-off-weight restrictions, including n-124 «Ruslan» and «Boing-747». Besides international airport "Ulyanovsk-Vostochniy" has a unique runway, which is 5100 m long and 105 m wide, and capable to accept space shuttles.

The largest airline companies carrying out transportation of passengers and cargoes in Ulyanovskaya oblast are "Volga-Dnepr" and Closed Joint-Stock Company "Airline company "Polet".

Rail transportation in Ulyanovsk region is carried out by Ulyanovsk section of Kujbyshevsk railway - the branch of Open Joint-stock Company "Russian Railways".

The river port of Ulyanovsk is located on both banks of the Volga, thus on the right bank there is the only crane on the Volga with carrying capacity of 100 tons. Functioning of the river port is carried out by Open Joint-stock Company «Ulyanovsk river port», which has licenses for transportation of cargoes and passengers by means of the internal sailing transport, and for cargo handling activity.

Large transport network, new bridge transition and the project «Volzskiy transit» all together make the region attractive for business logistics activation. The created port special economic zone with favourable tax and customs modes has even greater appeal to the international logistical companies. Warehouse complexes, assembly and aircraft-repair manufactures will be concentrated to its territory.



OUR INQUIRY on OUR MEMBERS' PREFERENCES About 240 answers from Belgian Companies (27.01.2010)

1. The most interesting sectors in Russia:

Food & Agriculture	13%
Car industry	13%
Metallurgy	10%
Aviation	8%
Oil & Gas	8%
Aerospace	6%
Defense	6%
Plastics	5%
Construction	5%
Pharmaceuticals	4%
Chemicals	4%
Energy	4%
Legal Services	4%
Machine Construction	2%
Finance/ Banking	2%
Logistics	2%
Dredging	2%
Sport (construction)	1%
Fashion & Luxury	1%

2. Preferred Region:

Moscow -Moscow region:	19 %
Saint-Petersburg:	16 %
Nizhny Novgorod:	7%
Kaliningrad region:	5%
Perm territory:	5%
Republic Tatarstan:	5%
Novosibirsk region:	5%
Samara region:	4%
Volgograd region:	4%
Krasnodar territory:	4%
Kaluga region:	4%
Rostov-Lipetsk-Tula-& many others:	12%



NEWS FROM RUSSIA



* NEW HORIZONS OF 2010

The Vivactis-Newton 21 group follows its clients in Russia. On 6th March 2010 the Vivactis-Newton 21 group signed the partnership agreement with the Russian group of communication companies Newton PR & Communications.

Vivactis-Newton 21, an independent international communication and marketing group, entered into cooperation agreement with Newton PR & Communications, Top 5 Russian communication company with the exceptional geographical coverage. This strategic alliance reinforces the Vivactis-Newton 21 group and corresponds absolutely to the group's development strategy.

With this cooperation **supported by the Belgian-Luxembourg Chamber of Commerce for Russia and Belarus**, Vivactis-Newton 21 complements its wide spectrum of services by the extended presence on the major European markets.

"It is interesting for us to have a strong partner sharing the same working philosophy and process methodology in Russia, on this fast developing, most important and populated market of Europe. Moreover, this partnership opens for us the markets of other Russian-speaking countries such as Ukraine, Kazakhstan, Armenia, etc." comments Mr. Alain Mahaux, CEO of the Vivactis-Newton 21 group.

Indeed, Newton PR & Communications is well established communication group with the turnover of more than 6,5 million euro in 2009 counting more than 150 clients; a lot of them are multinational companies of the healthcare and well-being sector.

"This cooperation is beneficial for everybody: for us, for our partner and most of all for our clients. The harmonization efforts between our companies reinforced by the deep knowledge of the specificity of the local markets allow us to guarantee high quality services to our clients: to the Russian companies that defend their positions in the European Union and to the Western European companies looking for extension of their business in Russia." Alexey Glazyrin, General Director of Newton PR & Communications.

Contacts for additional information:

Alain Mahaux, CEO of the Vivactis-Newton 21 group: +32.(0)2.743.27.43

Alexey Glazyrin, General Director of Newton PR & Communications: +7.495.228.31.92

Note: **Vivactis - Newton 21** is an independent international group of specialized marketing and communication companies, managed by entrepreneurial shareholders. The group is present in 13 countries through its affiliates and associated partners.

Since 2005, Vivactis - Newton 21 is listed on the Free Market of Euronext, Brussels under the name Newton 21 Europe.

Vivactis - Newton 21 operates under two brands: «Vivactis» (Healthcare and Well-being communication and marketing) and «Newton 21» (Brand activation, Digital communication, PR and events.)

Main clients: Abbott, Honeywell, Ferrero, L'Oreal, Henkel, Stryker, Schwarzkopf, Toyota, National Geographic, Nestlé, Roche, Janssen-Cilag, Solvay, BMS, Wyeth, Cephalon, Amgen, Pfizer, Lilly, Novartis, Bayer, etc. More information regarding the Vivactis-Newton 21 group is available on the website www.newton21.com

Newton PR & Communications: Newton PR & Communications is an independent Russian group of integrated marketing communications companies. It belongs to the top 5 communication companies in Russia. The group covers all the territory of Russia from Moscow till Vladivostok through its affiliates, representatives and partners.

Newton PR & Communications spectrum of services covers complete range of PR services, media relations, events, promotions, branding, and digital communication.

Main clients: Sverdlovsk region, Ministry of health and social development of the Russian Federation, Samsung, Bank of Moscow, Henkel, Unilever, The world Heart Federation, Federal medical and biologic agency, Microsoft, Casio, etc. More information regarding the Newton PR & Communications group is available on the website www.newton-pr.ru.



* Novolipetsk Steel (NLMK)

The Russian steelmaker, has resumed **upgrading works** at its continuous reheating Furnace No 3 used for bringing billets to forging temperature before hot rolling. The RUR2bn (\$68mn, or €450mn) upgrade project is being implemented in cooperation with **Belgium based CMI** as part of the second stage of NLMK's technical upgrade program.

* GAZ

The Russian **automobile manufacturer**, may set up an alliance with an unspecified foreign car maker. GaZ may follow in the footsteps of Russia's avtoVaZ and Sollers, which created alliances with France's Renault and Italy's Fiat, respectively.

* Nissan

The Japanese carmaker, plans to start producing the Nissan Murano sport utility **vehicle** (SUV) at its plant in the Russian city of St. Petersburg in early 2011.

* T.Rad

The Russian Cars holding and Japanese auto components manufacturer have launched a \$25m JV to produce **car aluminum radiators** in Nizhny Novgorod

* On 1 February 2010, the Federal Law "On the Principles of State Regulation of Trading Activity in the Russian Federation" (the "Law") comes into force, which will substantially change the rules applicable to trade activities.

The main new features:

1. The Law is comprehensive and does not apply only to retail chains, but also to any party engaged in trade of any goods;
2. State regulation of trade will have three principal forms: technical regulation, anti-monopoly regulation, and state supervision;
3. New rules are established for concluding and implementing supply agreements for food products, including deadlines for payment (10, 30 and 45 days, depending on the product) and a prohibition on discrimination and unfair practices;
4. Introduction of the possibility of government price control for socially significant basic food products should the price rise by 30% over 30 days;
5. Limitation of the dominant positions of retail chains to a 25% share of the market for food products;
6. Elimination of administrative barriers in trade, and creation of targeted development programs for trade and investment projects.

More detail for our members on demand: ccblr@belgacom.net

* Rusland: adoption of EU technical standards

Russia will use EU technical standards. A revised version of the Government's Technical Regulation Plan, which was approved by PM Putin, envisages the adoption of 70 technical regulations, including the application of several EU directives.

The Government also permits the use of Kazakhstan's 13 technical regulations, most of which are harmonized with EU norms. These include technical regulations on safety of: paint-and-lacquer materials; home chemicals; animal feeds; grain and cereals; food additives; baby food; pesticides; fruit and vegetables; drinking water; consumer goods; fish.

Technical regulations will be approved by the Duma, the Government or the Ministry of Industry and Trade. They will also be 'borrowed' from the EU, Kazakhstan and Belarus (Belarusian technical regulation on perfumery and cosmetics).

15.03.2010 *Kommersant*

* The Return of the Investor

Although Foreign Investment in Russia Dropped Considerably in 2009, Experts Predict Growth in the Near Future

56 foreign investment in Russia dropped by 21 percent to \$82 billion. Also, since last year, direct foreign investment has fallen by 41 percent to \$16 billion, the federal service reports. As a result of the global financial downturn, which dealt a heavy blow to Russia's economy, foreign investors withdrew billions of dollars from the country. But will they ever come back?



Despite the dire figures, analysts still believe that Russia's economy could recover in the next couple of years. "The dramatic capital outflow in the first quarter of 2009 has had a huge impact on the index of the whole year," said Alexander Osin, the chief economist at Finam Management, "but since the country's economy slowly recovered in the remaining three quarters of 2009, some investment has partially been returned to Russia. Nonetheless, due to the overall recession of investment, especially in the manufacturing industry, it was not possible to fully make up for the capital drain that took place at the beginning of 2009."

Yevgeny Balatsky, the editor in chief of the Capital of the Country online magazine, pointed out the main reasons behind the capital outflow: "The reasons why foreign investment has decreased are to do with the global financial crisis," he said. "The investors' confidence has fallen. Many of them are waiting for more predictable market conditions elsewhere. Russia is probably not the most attractive destination for foreign investment. Moreover, many economic indicators, including Russia's GDP, have decreased dramatically during the crisis, which makes Russia a high risk place for foreign investors."

Official statistics show that last year, Russia's largest foreign investors were Cyprus, the Netherlands, Luxembourg and Britain. The most popular segments of Russia's economy were wholesale and retail trade, mining operations, transport and real estate. "Foreign investors still bet on 'fast money' in Russia, although it may be more sensible to turn their capital flows to long-term investment projects with low risks," Osin said. He believes that in the past year, investment in wholesale trade and the financial sector showed the best dynamics.

But Balatsky said that there are many more areas in Russia's economy that are potentially attractive to foreign investors. "Our research shows that investors are interested in the woodworking industry, the manufacturing of construction materials, the food processing industry, building logistics centers and scouting for natural resources," he added. "Thus foreign investors show interest in the regions of Russia where they could develop these businesses. Moreover, the Tula Region and the Khabarovsk Territory seem to be attractive destinations because they are developing the innovation sector, which might be of interest to foreign investors."

Competition on the global financial market has intensified following the financial crisis, and Russia's main rivals for foreign investment are the other BRIC countries whose economies are developing quickly. For example, China was less affected by capital outflow and managed to preserve most of its foreign investment during the "crunch." Experts predict that Russia's economy will grow by some four to six percent this year, while India's will grow by seven and China's – by nine. Investors in all BRIC countries are expected to benefit from a boom in consumption caused by the burgeoning middle class.

Nowadays Russia lies at the bottom of the Doing Business 2010 rankings of countries with advantageous investment conditions, positioned 120th out of 183. In comparison, Belarus comes 58th, and Kazakhstan is 63rd. In some sectors, such as the difficulty of obtaining building permits, Russia is the second worst in the world.

In an effort to make the investment climate in the country more attractive, Russia's President Dmitry Medvedev recently confirmed plans to simplify the visa regime for foreigners investing in Russia. The new procedure will make it easier for foreigners involved in projects contributing to science and high technology to obtain a visa. Earlier Prime Minister Vladimir Putin called for equal conditions for Russian and foreign investors in energy projects, and announced that investments in transportation infrastructure, telecoms and digital television are the most welcomed. The Sochi 2014 Olympics open up many possibilities for investors in all of these spheres, he said.

So, what are the prospects for foreign investment? "The volume of foreign investment will probably increase in 2010," Balatsky said. "In fact, as soon as the financial crisis has passed global investors will look for new areas to apply their funds. Russia will probably be in their sphere of interest." Balatsky speculated that it will take two or three years to achieve a significant growth in investment, and Osin predicted growth as well. "The amount of foreign investment in Russia will probably be around \$90 billion to \$120 billion in 2010," he said. "In the last three quarters of 2009 the flow of foreign investment grew faster than other economic indicators, such as GDP. I expect that this year these rates of growth will be equal."

Svetlana Kononova Special to Russia Profile

* Rusland opnieuw goede afzetmarkt voor groenten en fruit

Rusland biedt als afzetmarkt voor groenten en fruit in de komende jaren behoorlijk wat kansen. De invoer van veel soorten zit in de lift en de lokale productie zal lang niet toereikend zijn om aan de Russische vraag te voldoen. Ondanks de terugvallende cijfers in het crisisjaar 2009, waarbij de volumes vers fruit met 32,85% en verse groenten met 41,76% terugvielen tegenover 2008, blijft het een markt met veel potentieel.

In vijf jaar tijd is de invoer van verse groenten in Rusland met bijna 60 procent gestegen. Belangrijke groeiers zijn tomaat, paprika en komkommer. Lang was de ui de meest geïmporteerde groente, maar in 2008 is deze rol overgenomen door de tomaat.

België voerde in 2007 24.849 ton tomaten uit, het jaar erop was dat al 25.220 ton, maar in 2009 zakte dat terug naar 15.446 ton.



Voor paprika's is eenzelfde tendens merkbaar: in 2007 3.096 ton, het jaar erop 3.168 ton en vorig jaar een daling tot 2.616 ton.

Voor komkommers was de terugval nog explicieter: in 2007 en 2008 noteerde Flanders Investment & Trade nog respectievelijk 1.041 en 1.101 ton uitvoer, maar dat halveerde in 2009 tot 517 ton.

In 2007 importeerde Rusland 54.761 ton verse groenten en 190.629 ton vers fruit uit België. Het jaar erop steeg het volume verse groenten tot 67.428 ton. De export van vers fruit daalde daarentegen tot 157.303 ton.

Die terugval werd voornamelijk veroorzaakt door het kleinere aanbod conferenceperen als gevolg van de tegenvallende oogst in 2008. In 2009 daalde de export van ons land naar Rusland tot 44.909 ton verse groenten en 131.525 ton vers fruit.

Ook voor aardappelen blijft Rusland een belangrijke markt, hoewel de uitvoer ook daar rake klappen kreeg. Drie jaar geleden exporteerde ons land 4.236 ton aardappelen naar Rusland. In 2008 groeide dit volume verder tot 7.343 ton, maar zakte omwille van de economische crisis terug naar 5.762 ton in 2009.

"Uiteraard heeft de economische crisis zijn invloed gehad en waren de omstandigheden anders dan de vorige jaren. Toch blijft Rusland een heel belangrijke exportmarkt", benadrukt VLAM. In september 2009 trokken ze samen met acht groente- en fruitexporteurs en zes aardappelexporteurs naar World Food Moskou om er deel te nemen aan de grootste voedingsbeurs in Rusland.

Die opwaartse trend bevestigt ook het Nederlandse Productschap Tuinbouw. "De koopkracht trekt vanaf dit jaar weer aan en supermarkten spelen een steeds belangrijker rol voor de verkoop van groenten en fruit in Rusland. Het is en blijft een markt die veel kansen biedt".

Bron: Agriholland/FIT/VLAM Publicatiedatum: 26-3-2010.

* The Russian construction industry 2009-2010. General overview.

The construction industry in Russia has been hit hard by the global economic downturn. The slowdown on the domestic construction market began in 2008 and intensified in 2009. The majority of construction projects have been suspended and virtually no new residential or commercial property projects have been started. For the first time this decade, the value of construction works will have shrunk - by over 15% in comparison with 2008. Despite this though, it seems that the worst of the storm has passed and market stability should return in 2010, with the promise of growth in 2011.

According to the "Construction sector in Russia 2009 - Development forecasts for 2009-2012" report recently published by PMR, a research and consulting company, the situation on the Russian construction market began to deteriorate in the second half of 2008 and the slowdown deepened towards the end of the year. "Without the buffer of a strong first six months, 2009 has witnessed a fully fledged construction crisis, with output, employment and other key indicators for the industry falling sharply.", according to Robert Obeikon, a Senior Construction Analyst at PMR and the author of the report. In rouble terms and at the time of publication, the Russian construction industry contracted by 18.4% in the first three quarters of 2009. In dollar terms, however, and due to the depreciation of the rouble, the value of the industry plummeted to just \$81bn for the period Q1-Q3 2009 - down from \$129bn in the same period one year earlier.

Infrastructure development projects

"While residential and non-residential construction activity will remain relatively subdued at least for the next year due to ongoing difficulties in securing financing, most construction contracts will be related to infrastructure development projects.", says Robert Obeikon. These will serve to boost the overall level of construction activity in the country.

Increased capital expenditure on road and railway construction, as well as airport expansion, will be driven by the federal program aimed at modernizing the country's transport system between 2010 and 2015. This program will require a total investment of \$420bn, of which \$147bn will be sourced from the federal coffers. Assuming a conservative scenario whereby only 10% of the program will be implemented, this will equate to a \$7bn annual boost in construction activity each year through to 2015. With the federal budget deficit expected to be 3-7% of GDP over the next three years, much of the funding for Russia's infrastructure projects will have to be provided by private investors through schemes such as public-private partnerships and other non-budgetary sources, which will thus increase in importance.

The projects that will provide a boost to the construction industry in the upcoming years include the first public-private partnership (PPP) projects, signed in 2009. These include the \$1.5bn contract for the construction of the first section of a motorway between Moscow and St. Petersburg, and the \$2.1bn contract for the upgrade of Pulkovo Airport. The PPP scheme in Russia demonstrates great potential: 20% of infrastructure development and modernisation projects planned for the next ten years in Russia are to be financed through PPPs.



Apart from transport infrastructure, substantial investment is also planned in the energy sector. The main projects include the \$1.2bn reconstruction of the Sayano-Shushenskaya Hydroelectric Power Plant and the construction of several nuclear power plants. Other major infrastructure projects planned in Russia include the new spaceport, Vostochny Cosmodrome, the construction of which should commence in 2011 and is expected to cost \$12.5bn.

An additional boost in infrastructure spending will be provided by the \$1bn infrastructure investment fund established jointly in July 2009 by Vnesheconombank, Renaissance Capital Group, the European Bank for Reconstruction and Development (EBRD), the International Finance Corporation (a part of the World Bank), the Development Bank of Kazakhstan, and the international investment company, the Macquarie Group. The fund will invest in the development of Russia's transport infrastructure, power engineering, municipal services, airports, ports, roads, etc.

Russia's preparations for the Sochi 2014 Winter Olympics and the APEC Summit to be held in Vladivostok in 2012 are also serving to support the country's construction industry. The total investment related to these two events may well eventually exceed \$20bn, of which the lion's share will be spent on the construction and modernization of civil engineering structures, such as roads, railways, tunnels, airport facilities and power infrastructure, as well as sports venues (predominately stadiums). *B.E.M.*

* Berlin-Chemie factory to be built in west Russia

The Kaluga regional authorities and Berlin-Chemie, a member of the leading Italian pharmaceutical holding Menarini Group, agreed on the construction of a new pharmaceutical factory.

"The new factory will become a part of a full-cycle pharmaceutical unit in the Kaluga Region," an official said. The Kaluga authorities will provide the necessary engineering infrastructure and staff education, he added. Building will start in July 2010 and will last two years. *Rian*

* Russian economy to grow faster than projected in 2010

Russia's economy could grow by as much as 4-4.5% in 2010 compared with the government's forecast of 3-3.5%, an Economic Development Ministry official said. "Our forecast for 2010 is moderately optimistic. We expect GDP to grow by 3-3.5% in 2010. Added to the third and fourth quarter growth of 2009, this could be as high as 6%," Deputy Economic Development Minister Andrei Klepach said.

"Economic growth could be from 4 to 4.5% - this is realistic enough," he added. In December 2009, the Economic Development Ministry predicted the economy would grow 3.1% in 2010 under a moderately optimistic scenario based on a global oil price of \$65 per barrel.

Klepach said, however, that a drop in lending and low consumer demand were the main factors restricting economic growth in 2010, adding that Russia's GDP was expected to grow 5% or more from 2012-2013.

Russia was hit hard by the global financial and economic crisis as a result of its reliance on revenue from oil exports. It was forced to gradually devalue the ruble amid capital flight and a fall in global oil prices, which declined from their peak of \$147 per barrel in July 2008 to around \$40 per barrel in early 2009.

Russia began to come out of recession from the third quarter of 2009, following a recovery in international commodity markets and government anti-crisis measures, which propped up the national economy and restored consumer demand.

Global oil prices have climbed back to about \$80 per barrel since the 2008 global financial and economic meltdown.

* Russia's Alrosa to sell \$490 mln worth of diamonds to India

Russia's largest diamond miner Alrosa said it planned to sign three-year contracts with three Indian companies on the delivery of uncut diamonds worth \$490 million.

The deals are expected to be signed with Diamond India Ltd., Ratilal Becharlal & Sons, and Rosy Blue during a working visit by Russian Prime Minister Vladimir Putin to India on March 11-12, Alrosa said.

Alrosa accounts for 25% of the global diamond output. In 2009, the company produced diamonds worth \$2.2 billion, with its sales equalling the same amount. In 2010, the company expects its output to reach \$2.31 billion in terms of value and diamond sales to hit \$3.3 billion. The Russian government holds a controlling stake in Alrosa. *Ria Novosti*



* Russian car sales fall by third year-on-year in January-February

Sales of new passenger cars in Russia in January-February 2010 decreased by 34% compared with the same period last year, according to the Association of European Businesses (AEB).

The Russian government this week launched its version of the popular U.S. "Cash for Clunkers" program as part of efforts to boost car sales, which fell by 49% in 2009.

"It is encouraging to see a further move in the right direction, 32% decline in February compared to a 37% decline in the much smaller month of January. However the first months of 2009 were heavily distorted so it will only be once we have the full quarter-one figures that an accurate picture of the market and the impact of government measures can be gained," said David Thomas, the chairman of the AEB Automobile Manufacturers Committee.

The 32% year-on-year decline in February represented total sales of 91,922, against 73,940 in January, the AEB said in a press release. Last February saw sales of 134,871, with 118,024 units sold in January 2009.

Russian car dealers started issuing the "disposal premiums" on Monday. The money is provided to those ready to have their 10-year-or-older car scrapped under the new scheme, and buy a new one from an Industry and Trade Ministry-compiled list of over 60 Russian and foreign car brands produced in Russia.

Of the 10 top-selling vehicles, nine were produced in Russia, including the best-selling Lada Priora. Only the Renault Logan, at No. 3, and the Daewoo Nexia, at No. 9, increased sales over the first two months of last year, by 31% and 13%, respectively.

The rebate program may take some time to have an effect, however, as Industry and Trade Minister Viktor Khristenko said a mere 153 disposal stations had been licensed so far, and it could take until September to get the scheme running smoothly.

The government has set aside 10 billion rubles (\$370 million) for the program, which runs until November 1 in 49 of Russia's 83 regions.



NEWS FROM BELARUS

* AHLERS Forwrding opened an office in MINSK

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* BELARUS POISED FOR PRIVATISATION BOOM

Belarus has added six more companies to a list of privatisation targets as it prepares to offload at least 20 state-owned assets in 2010.

The Council of Ministers of Belarus issued Decision No 276 late last month that added a new group of companies to the State sell-off list. The companies are: Construction Enterprise (located in Ukraine); Belyuvelirtorg (retail jewellery chain); Belgosstrakh (insurance); Gomel Production Association Crystal (jewellery producer); Stravita (insurance company); and BelVitunifarm (chemical and pharmaceuticals).

The move is part of Belarus' pledge to follow IMF recommendations to offer 20 companies for privatization. According to the State Property Committee, 133 companies in Belarus are planned for reorganisation into open joint stock companies in 2010, whereas 169 companies were reorganized in 2009, including 108 companies which became open joint stock companies.

* Wit-Rusland wordt in juli westgrens van Rusland

Met ingang van 1 juli dit jaar wordt de grens tussen de Europese Unie en Wit-Rusland tegelijk de grens waar alle douaneformaliteiten voor het vervoer van en naar Rusland kunnen worden afgewikkeld. Dat is een gevolg van de toelutie die Rusland met Wit-Rusland en Kazachstan begin dit jaar is aangegaan. Dat zegt het bedrijf Gardarika in Hamburg. Gardarika is een Russisch bedrijf en gespecialiseerd in transporten tussen dat land en het westen van Europa.

Een jaar later, dus in juli 2011, kunnen formaliteiten om Rusland in of uit te komen, worden afgehandeld aan de buitengrens van Kazachstan. Gardarika, waarvan het hoofdkantoor in Sint Petersburg is gevestigd, speelt op de verandering in door samen met het Wit-Russische Belamogservice bij achttien grensposten een elektronisch voormeldingssysteem voor douanegegevens aan te bieden, zowel aan de Wit-Russische grens als die van Kazachstan. Dat kan fors schelen in de wachttijd aan de grens.

Als straks al aan de Wit-Russische grens goederen voor Rusland kunnen worden ingeklaard, bespaart dat de vervoerder een gang naar één van de overbelaste douanekantoren in de grote Russische steden. De toelutie is de opmaat voor verdere economische integratie van de drie landen.

* Foreign countries invited to attend Belarus' innovation fair

Foreign countries are invited to participate in Belarus' innovation fair which is slated to take place in Minsk in May, Georgy Badei, Chairman of the Board of the Business Union of Entrepreneurs and Employers named after M.S.Kunyavsky, told a press conference in Minsk on 26 March.

"In order to find partners and potential customers, we inform on and invite other countries to take part in the fair," Georgy Badei said.

The fair will promote establishment of new direct contacts between developers, innovators, inventors, R&D establishments, pilot-plan organizations, businessmen, manufacturers, government bodies responsible for the innovation development of the national economy.

The programme of the fair will embrace interactive presentations, an exhibition of the innovations of the Renewable Energy Association, an exposition of the winners of the 5th national contest, Technosphaera 2010, a roundtable to discuss the issues of the



innovation entrepreneurship development. "We will consider how to assess the value of the developments, pay attention to the issue of the intellectual property protection, analyze deterrents of innovations into manufacturing," Georgy Badei said.

The fair is organized by the Business Union of Entrepreneurs and Employers named after M.S.Kunyavsky, the State Committee for Science and technology, the National Academy of Sciences of Belarus, the Education Ministry, the Minsk City Hall, the Council for Business Development in Belarus under the aegis of the Belarusian Innovation Fund. *Belta*

* Foreign currency proceeds of Belarusian companies up 4.1% in Jan.-Feb.

In January-February 2010 foreign currency proceeds of Belarusian companies increased by 4.1% over the same period a year earlier to around \$3.38 billion, BelTA learnt from the information department of the National Bank of the Republic of Belarus.

Proceeds from commodity export went up by 7.5% to \$2.74 billion to make up 81% of the total foreign currency proceeds. Earnings from the export of services accounted for 17.8% of the total or \$0.6 billion (down 8.7%), foreign currency proceeds from domestic trade — 0.8% or around \$26 million (down 9.3%). Other revenues amounted to \$4 million (up 1.4 times).

According to provisional data of the National Bank, exports to the CIS accounted for roughly 47.3% of the total foreign currency proceeds from export, with Russia's share as large as 35%.

* Foreign agents invited to attract investors to Belarus

The State Property Committee has invited six foreign companies to attract investors to Belarus. The companies are Sberbank of Russia, Rothschild, Renaissance Capital, Ernst & Young, the private company KPMG, the investment company Uniter, BelTA learned from Sergei Pyatkov, First Deputy Chairman of the State Property Committee.

The companies are supposed to participate in auctioning off the shares of five joint-stock companies, namely Bobruisk Machine Building Plant, VolMET (Volkovysk), Lida Casting and Mechanical Plant, Barhim (Baranovichi), and Rechitsa Textile. Belarus President ordinance No 67 was passed on 1 March 2010 to enable the auctioning. The State Property Committee of Belarus compiled the list of the companies, which are supposed to be privatized, in association with the International Monetary Fund.

These Belarusian companies are profitable and export some of their make. They employ from 200 to 1,300 people. Investors have already showed an interest in these companies. The companies are on the list of joint-stock companies, which shares are subject to selling, and are earmarked for privatization by Belarus government resolution No 1021.

Sergei Pyatkov remarked, selling packages of shares, including shares of these five companies, is part of the regular work of the State Property Committee. "Taking into account the IMF opinion and the efforts exercised by the Committee, foreign consultants or agents will be invited for the sake of making the process transparent and for improving the search for investors. We expect to find potential partners that will acquire the companies, invest in their development and advance them to new performance levels," said the official.

At present the State Property Committee is in charge of privatization, including the sales of the packages of shares of the five companies. Sergei Pyatkov remarked that no national privatization agency has been set up. "It is yet unknown what operation scheme the agency will use" this is why the Committee handles the process.

The First Deputy Chairman of the State Property Committee also said: "We encourage other foreign companies to submit their proposals as investment agents and investors and participate in the tenders to buy shares". "We do not restrict participants, they can be from any country. The way the tender to sell shares will be held will depend on how many proposals we get. It does not have to be necessarily a tender, it may be a collegial decision," said Sergei Pyatkov.

He also commented on other presidential ordinances to alienate shares of another three joint-stock companies. Those are Prodmash (Minsk), Zhlobin Quarry of Molding Materials (Zhlobin) and Printing House of the Belarusian State Agricultural Academy (Gorki). The shares of Prodmash will be sold via a tender while the shares of the other two will be auctioned off.

The shares of these companies are supposed to be sold by 31 December 2010.

Sergei Pyatkov also remarked that the shares will be sold under special conditions. "We hope to welcome an investor that will make investments, will become a decent owner of the companies that will make their contribution to the Belarusian economy," said the official. *Belta*

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3. Medical treatment and diagnosis of patients with epilepsy:
 The main types of services are day and night EEG video monitoring., Cabinet receive neurologist epileptologist, Cabinet psychologist, Cabinet EEG - Video Monitoring , Cabinet EEG, Treatment room
4. Diagnostic Center:
 The main directions of which would be ultrasound of the heart, blood vessels of the brain and neck, abdominal organs, etc.
5. Diagnostic laboratory.
6. Doctors:
 neurologist, urologist, Gynecologist, psychologist, endocrinologist, therapist, etc.



7. Lechenie PUVA therapy
8. Building the hospital for 20-30 houses. Chambers 1 and 2 local
9. MRI

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6th Europe-Russia Economic Forum

Tyumen, Russia, 12-14 May 2010

Russia after the crisis: perspectives for modernization

In the vibrant and constantly changing global economic situation, European Union and Russia play a particularly important role. They are vastly complementary due to economic interdependence, but there are, nevertheless, some significant differences. Economies from the Atlantic to the Pacific, although subject to different shocks, should search for common strategies to overcome the financial crisis and advance economic development.

The 6th Europe-Russia Forum will be a discussion platform intended to deepen economic cooperation and provide practical recommendations for policymakers, scholars and entrepreneurs. It will therefore focus on economic issues such as innovations, investments, cooperation in the field of high technologies.

The Forum will be held for the first in Russia, in the west-Siberian city of Tyumen. Abounding in natural resources, the Tyumen region is one of the major west-Siberian industrial basins including mining, oil and gas processing, electricity, machinery and timber industry.

The organizers of the 6th Europe-Russia Forum will do their best to ensure efficient networking opportunities which might result in signing co-operation agreements.

Organizers: Foundation Institute for Eastern Studies; Moscow State Institute of International Relations (University) of the MFA of Russia;

Government of the Tyumen Region

Participants: About 75 guests from Russia and 75 guests from EU and non-EU countries: government officials, political leaders, business representatives, leading analysts, academicians and journalists.

Conference venue: West - Siberian Innovation Center for Oil and Gas

142 Respubliki street, 625026, Tyumen, Russia

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General Agenda :

Wednesday, 12 May, 2010

Arrival and registration of the participants; Presentation of the Economic Forum Report "Russia 2009. Report on Transformation"; Cultural events

Thursday, 13 May, 2010

Opening and I Plenary Session ; Lunch ; Three discussion panels (held simultaneously); Coffee Break ; Three discussion panels (held simultaneously) ; Reception hosted by the Governor of the Tyumen Region

Friday, 14 May, 2010

Plenary Session; Lunch; Bilateral meetings; Cultural Program

Accommodation: Eurasia Hotel **** 20 Sovetskaya str, 625000, Tyumen, tel. +7 (3452) 222 000;

e-mail: eurasiahotel72@mail.ru; www.eurasiahotel.ru

Tyumen Hotel **** 46 Ordzhonikidze str, 625000, Tyumen, tel. +7 (3452) 49 40 40 - fax.: +7 (3452) 49 40 50;

e-mail : quality@hoteltymen.ru; www.hoteltymen.ru

More information in English or French :

Agnieszka KOWALCZYK, Project Manager /France, Belgium, Switzerland/ Office of the Economic Forum Institute for Eastern Studies

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The International Forum "Engineering Technologies - 2010" Invitation

This Forum is the largest exhibition event of the year in the Russian Federation, will be held during the period of **June 30 to July 4, 2010** (hereinafter - Forum).

The Forum will take place in the town of **Zhukovsky, Moscow District** at the premises of the "Rossiya" Transportation-and-Exhibition Complex, a traditional venue to host the International Aerospace Show (MAKS).

The organizers of the Forum are the Federal Service for Military-Technical Cooperation of Russia (FSMTC) and the State Corporation "Russian Technologies".

The general host organization of the Forum is the JSC "Rossiya" Transportation-and-Exhibition Complex". The general partner of the Forum is the Engineering Workers Guild of Russia.

The Forum will be held under the auspices of Mr. V.Y. Putin, Chairman of the Government of the Russian Federation, the State Duma of the Federal Assembly of the Russian Federation, the Russian Federation Presidential Administration, the Government of the Russian Federation, Ministries and Agencies of the Russian Federation, the Public Chamber of the Russian Federation, the Government of Moscow, the Government of Moscow District, the Russian Federation Academy of Sciences, the leading banking firms of Russia and "Rosoboronexport" FSUE.

The Forum is aimed at the facilitating of introduction of new technologies, fostering of development and upgrading of material-and-technical facilities of enterprises of the Military Industrial Complex and integrating of countries for production of armament, military equipment and civilian industry products.

The Forum format stipulates the Business, Exhibition and Demonstration Programs.

The Forum Business Program will start with the Plenary Meeting on "Machine-Building Complex Engineering Modification is the Basis of National Economy Development". It is also stipulated to hold conferences, round-table meetings on various lines of business.

Participants of the Forum Business Program will be able to share their experience in upgrading of engineering plants and to get familiarized with terms and conditions of investment projects in different areas of Russian economy.

For the first time, within the framework of the Exhibition Program, the Forum will incorporate previous independent exhibitions, which are ideologically interconnected, inherently complement each other and are intended to become an illustrative site of the Forum, demonstrating the state-of-the-art trends of area development:

- INTERMACH-2010 International Engineering Technologies Exhibition;
- MVSU-2010 Fourth Armament and Military Equipment Salon;
- AEROSPACE-2010 International Space Technologies Exhibition;
- UVS-TECH 2010 International Unmanned Multipurpose Vehicles Exhibition.

The INTERMACH-2010 International Engineering Exhibition is intended to provide a complete idea about innovative technologies and high-technology equipment.

The MVSU-2010 Armament and Military Equipment Salon is a major exhibition of military products and also a demonstration center of the state-of-the-art achievements in armament and military equipment development.

The AEROSPACE-2010 International Exhibition is intended to demonstrate the latest achievements in the area of space weapons, as well as to promote development of cooperation relations of enterprises of aerospace industry.

The UVS-TECH 2010 International Unmanned Multipurpose Vehicles Exhibition is a professional specialized exhibition, which unites Russian and foreign designers, manufacturers and users of the unmanned systems.

For the first time the dynamic demonstration of performance data and operational characteristics of weapon systems, military and civilian industry products, vehicles of any designated purpose, firefighting facilities and security systems will be organized for the public within the framework of the Forum Demonstration Program at the proving ground.

We kindly invite you to take part in activities of the Forum. The exhibit display of your company and participation of your representatives in the Forum Business Program will provide perfect opportunities to bring your important information to the notice of a wide circle of potential customers and allow establishing new mutually advantageous contacts.

Details about the International Forum "Engineering Technologies -2010" are on our site www.forumtvm.ru in the Russian and English languages.



We kindly request you to inform the Organizing Committee of the International Forum "Engineering Technologies - 2010" about your decision.

POC: +7 (499) 929-51-38. E-mail: info@forumtvm.ru

Siberian Security – 19th International Siberian Security Exhibition

21 - 23 September 2010, International Exhibition Centre Novosibirsk, Russia.

As the capital of Siberia and the 3rd largest city of the Russian Federation, Novosibirsk is an emerging market for security services, with many opportunities for international suppliers. The product profile of the event covers emergency & rescue, fire safety and security industries.

SIPS 2010 – Sochi International Protection & Security Expo

27 - 29 October 2010, Grounds of Winter Theatre
Sochi, Russia

SIPS 2010 is the 2nd specialised trade exhibition aimed at protection systems, security technologies, communication means and fire safety of Krasnodar Region's Olympic projects in the light of upcoming Winter Olympic Games 2014.

SFITEX 2010 – 19th St. Petersburg International Security & Fire Exhibition

23 - 26 November 2010, Lenexpo
St. Petersburg, Russia

SFITEX is the oldest security & fire safety event in Russia & CIS. The product profile of the event includes security, fire safety & fire fighting, information security, traffic safety & monitoring and government & legal bodies.

Contact: Ilya Sobolev, Senior Event Manager, ITE Group plc
T: +44 207 596 5170 F: +44 207 596 5128 E: ilya.sobolev@ite-exhibitions.com

<http://www.expocentr.ru/en/exhibitions/list/> (Moscow)

<http://eng.uv2000.ru/vys/> (Ekaterinbourg)

<http://www.lenexpo.net/a0/en/index.shtml> (Saint Petersburg)

<http://eng.expoperm.ru/calendar> (Perm)

<http://www.expokazan.ru/eng> (Kazan)

<http://volgogradexpo.ru/501/> (Volgograd)

http://www.yarmarka.ru/exhibitions/index.phtml?208&doc_id=3275 (Nizhnyi Novgorod)

<http://expo.sofit.ru/exhibitions/index.php?year=2010> (Saratov)

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You have a economical or a engineering degree, complemented with economical background. You have proven sales experience, preferably within the building sector, and used to cope with organisational/managerial issues during at least 3 years. You are fluent in Russian and English.

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Please send your resume along with your motivation to Andrey.klymenko@reynaers.com For more back ground information please consult www.reynaers.com.

◆ JOBS :**DRUTSKOY Ilyena**

- I'm an experienced executive with general management and administration experience and assistance to director/CEO in multinational corporate or branch office environments in the IT, public and professional services sectors.
- I have good C-level vision with analytical skills and strong capabilities in management of change and start-ups. I am an excellent communicator and team worker, with a coaching management style. I'm dynamic and flexible with a high level of stress resistance.
- Bilingual English and French, fluent Russian and working knowledge of Italian and Dutch.
- Educated to MA level in Political Science with a BA equivalent in Law.
- Detailed CV and references on request.

Contact at : idrutskoy@hotmail.com or +32 476 50 80 14

ESANU Veaceslav

Looking for a position in a company or organization working with the former URSS countries.

Education: Basic diploma in social sciences (Moldavian State University - 1985). Post-graduate studies in international relations and public administration – Master degree (Bucharest, Romania - 1993).

Experience: 15 years of work in the Moldovan ministry of foreign affairs, including two diplomatic missions abroad - Israel (1995-1998) and Belgium (2003 – 2006). Diplomatic rank – state counselor.

Competencies: Abilities for analytical work, organizational skills, experience in the area of business relations.

Languages: Rumanian, Russian, English and French.

E-mail veshanu@yahoo.com Mobile :+32 (0) 476 538786

YAKINA Tatiana

Currently searching for a job opportunity in Belgium, preferably in sales or a related domain.

Education: Bachelor degree in Merchandising and Product Management

Experience: Sales and later Sub director in a clothing shop, Moscow Region (Russia)

Languages: Russian (Mother Tongue), French (Good)

Contact: +32496080773, E-mail: yakina.tatiana@gmail.com



SKRITSKAYA Tatyana

Currently taking a Master's program at university Rennes 2, France, I'm looking for a **2-4-month internship in International Commerce and Marketing from May 2010**. Graduate from Pierre Mendès France University, Grenoble (*Research Master 2 in International and European Law, 2008*), State Linguistic University and State University of Nizhny Novgorod, Russia (*Double Degree in Law and Translating/Interpreting-English, French, 2007*)

Experience: Executive Assistant (CANDY Group, Russia), Law assistant (Committee Against Torture, Russia), work experience in the USA. Fields: Translating/Interpreting, Office management and Legal work. **Advanced** French, English, Italian, Spanish.

Contact: +33648719750 E-mail t.skritskaya@yahoo.fr

SHKURKINA Anna

Job-seeker for a position of a contracts engineer/administrator. I've got experience in oil & gas and engineering fields, construction. Russian is native, English is fluent. Open for suggestions and other opportunities.

References are available upon request.

Tel.: +31 (0) 23543 2148 anna.shkurkina@gmail.com

MELNIKOVA Elena

Education: MA in International Economics and Globalization (Pierre Mendès France University, France), MA in Economic and Legal Affairs (St-Petersburg State University, Russia).

Work Experience: 4 years of combined experience in **Marketing** (International Marketing Center, Russia); **International Relations and Economic Cooperation** (State Institution «Presidential Program», Russia; United Nations Economic Commission for Europe, Switzerland); **Venture Investments & Internet** (Mangrove Capital Partners, Luxembourg).

Languages: Russian (mother tongue), French (bilingual), English (fluent).

Desired positions: Project Analyst, Russian Customer Relations Assistant, Marketing or Communications Assistant, Events' Organizer, Export/Import Assistant.

Contact: melnikova2007@gmail.com, +352691216533, +79219105215.

CHITOVA Irina

Graduated from the University of Tver in Russia (faculty of French and English languages) I am looking for a position in Belgium to contribute to the development of an organization.

Experience: Assistant to the General Manager in Belgian Aviation Company, over 5 years; translator of the Community Assistance program implemented under acronym TACIS

Languages: Russian (mother tongue), French (excellent), English (good)

Personal features: well organized and flexible, open minded and highly adaptable, confident and reliable, patient and always willing to learn.

For further information you can reach me at **+32 488/690700** or at irinachitova@yahoo.fr

KOROLEVA-HODGSON Oxana

Free lance conference interpreter for a range of clients, including the European institutions, chambers of commerce, trade unions, multinational companies, think tanks and nongovernmental organisations in Brussels and elsewhere in Europe (eg, Luxembourg, the Netherlands, France, Switzerland). Clients included the International Road Union and the Russian Automobile Insurance Union.

Russian Fluent Written and Spoken, **English Fluent** Written and Spoken, **French Good** Written and Spoken, **German Basic** Written and Spoken, **Telephone:** +32 (0)2 772 99 82; +32 (0) 49 8595 724 (mob), **E-mail:** oxana1212@yahoo.com



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CONTACT : Генеральный директор

Arkady Arianoff, +32 473 948 655 ccb1r@belgacom.net or a.arianoff@ccb1r.org - Fax: +32.2 353 13 11

Olga Bogdanova, [Assistant to the General Management](mailto:olga.bogdanova@solvay.com), olga.bogdanova@solvay.com

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Jean-François Heris, President AGC Flat Glass Europe (Glaverbel group)

Koen Schoors, Professor economics, Ghent University

Andréi Voskoboï, representative for Benelux and France, Chamber of Commerce and Industry of the Russian Federation