



July-August
2009

East Inform

Chambre de Commerce Belgo-Luxembourgeoise pour la Russie et la Belarus, asbl
Belgisch-Luxemburgse Kamer van Koophandel voor Rusland en Wit-Rusland, vzw

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www.ccbler.org

Report of the Mission "MOSCOW, SOCHI 2014" 2009 June, 28-30

In the frame of last year's "Belgian Days" in Sochi, the "Belgian-Luxemburg Chamber of Commerce for Russia and Belarus" organized, in cooperation with the "Belgian Sports Technologies Club", a 3 days mission to Moscow on June 28, 29 and 30th. Eighteen participants came together on the occasion of several events.

June, 29th: 2-hours B to B meetings with the attendance of top representatives of several organisations and companies playing a major role in the procurement for the Sochi 2014 Olympic Winter Games: So was e.g. a first meeting organized at the **Ministry of Regional Development** with Maxim Khrustalev and Nicolas Nesterenko, directors of the "Planning of construction" department.

They informed us of the existence of 185 new infrastructure projects to be built, 28 projects for several events (14 for sport opportunities and 15 for logistics) and 156 projects (32 for infrastructure projects, 43 for civil works, 30 for energy, 9 for security and environment, 3 in the health sector and 30 in tourism). Projects with the help of external investment will also be set up: two hotels of 9 and 7 floors, respectively with 1.300 and 1.000 rooms, both starting in 2013 (among the 19.000 rooms to be built), one energy project and two sport halls (for skating and hockey).
(See <http://www.minregion.ru/>)

Mr. Mikhail Levin and Mr. Dmitry Dyukov of **Olympstroy**, are respectively director and assistant director of the "Projects" Department and responsible for the tenders and realization of the Olympic Venues construction and the development of Sochi city as a mountain climatic resort. They told us that all tenders are today closed, but that Olympstroy will organise every week an extraordinary « hearing » (on appointment taken 7 days before) with interested subcontractors (For details for such appointments: please contact A. Arianoff: arkarian@yahoo.fr).

Twenty new projects in the energy sector were already added to the original programme.

The future destination of all these infrastructure projects after the Olympic Games has also been discussed. This important aspect will be taken also in charge by Olympstroy.
(See <http://www.sc-olympstroy.ru/en>)

Another important contact has been organized with The **Sochi 2014 Olympic Organizing Committee**: Mr. Nicolas Shmuk, director of the projects of infrastructure having the following functions: Planning and managing of all the events of the 2014 Olympics and Para Olympic Winter Games in Sochi; Provision of IOC regulations and observation for the project planning and construction of sports venues and infrastructure facilities as well as the IOC regulations for transportation system, security issues, medical service and others; Execution of financial planning and monitoring of the

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Sochi 2014 budget implementation; provision of financial reports for the IOC on a regular basis; Provision of financing for all the activities in the framework of the Sochi 2014 preparation and execution including educational, cultural and promotional events; Protection of the IOC intellectual property rights. www.sochi2014.com



Ministry of Regional Development, Olympstroy, Organization Committee Sochi 2014



A part of the Belgian-Luxembourg delegation

Each participating company had the opportunity to present its activities and potential.

June, 30th: Meeting with **Basel** (Bazovoy Element), Mr. Oleg Mozgunov, Vice-General Director for Government and Public Affairs and Mr. Stasev, Vice-Director of Investment Projects Department. - Port Imeretinsky - Olympic Press-Centre - Olympic Tele-Centre - Olympic Village - Sochi's 5 Hotels - Sochi's Yacht Club - Sochi's Houses Business Class - Sochi's Exhibition halls - Sochi's Shopping centres - Sochi's Restaurants, and many others, also with **BaselAir's** Mrs.Svetlana Margolit, responsible of the developing Sochi 's airport www.basel.ru/en/ and with **Transstroy**, Mr.Rauf Yabarov, director, a holding specialized in road works, harbours; hydro technical infrastructures www.ingtransstroy.ru



Basel and Transstroy



Presentation PGPL

These organisations explained us their plans, what they are looking for, and how they would like to work with suppliers. On the other hand, every Belgian and Luxembourg company present in this mission had the opportunity to explain what they have to offer and how they could contribute to the success of the Sochi 2014 Winter Olympic Games.

Other activities during this mission:

On June, 29th: Conference **"Doing Business in Russia"** organized by "Pepeliaev, Goltsblat & Partners" and "CCBLR". Themes: "Corporate Law implications and recent jurisprudence involving foreign investments. Customs implications of import and export. Tax, efficient structuring and mitigation of tax risks". Questions and answers www.pgplaw.ru



Ambassador of Belgium in Russia, Guy Trouveroy with the Belgian-Luxembourg delegation



The conference was followed in the evening by a **reception in the Residence of the Belgian Ambassador** on behalf of the new Belgian Ambassador in Moscow, H. E. Mr Guy Trouveroy.

On June, 30th: In the Moscow premises of EBRD, presentation by Mr Eric Rasmussen and Mr Rodolphe Ullens, Themes: "The objectives of the **European Bank for Reconstruction and Development** in Russia (Key Sectors, Financing Capabilities, Leveraging Commercial Finance, Crisis overview and response, Supporting Strategic Investors, EBRD and Belgium in Russia". www.ebrd.com A.A.A.



2009, SEPTEMBER, 27 - OCTOBER, 2
BELGIAN-LUXEMBOURG ECONOMIC MISSION
"SARATOV - VOLGOGRAD"

Under the high patronage of the Minister of Defence of Belgium, **H.E. Piet De Crem**, who shown much interest and will do all endeavours to join us, the ambassador of the Grand Duchy of Luxembourg in Russia, **H.E. Gaston Stronck** and with the presence of the General Manager of the Army Museum of Army and Military History, **Mr Dominique Hanson**, the president of the Belgian Luxembourg Chamber of Commerce for Russia and Belarus & CEO Solvay pharmaceuticals, **Mr Werner Cautreels**, has the pleasure to invite you to join them for the "Belgian-Luxembourg Days in Russia" that will take place in SARATOV and VOLGOGRAD (Volga District) from September 27th to October 2nd, 2009. After our Pre-mission of February 2009, we are now convinced that you will find your new business niche during this Economic Mission.

Meetings with Regional Authorities & Officials, with the members of the local Chambers of Commerce (1.900 members) **and representatives from the industrial sectors** of interest to their Belgian counterparts will be arranged. A particular attention is given to **business to business** contacts, **with visits to industrial sites** meeting your requirements (See below in the programme). Several cultural (Belgian exhibitions and conferences on Belgian-Russian relationship) and tourist activities, including visits to impressive military museums, are also foreseen.

We focus on Belgian and Luxembourg participants interested mainly in Technology for: **Agro business (including equipment end engineering), food transformation industry, petrochemicals, oil and gas equipment, construction and building materials, biotechnology, automobile equipment, metal and machine building industry, special building material, pharmaceutical products, industrial equipment (for mines and quarries, for the building materials industry, for the steel industry, for transport and logistics, e. g.), especially high-tech. Potential innovative investments or joint ventures will be proposed during the mission.**

Programme of the Belgian& Luxembourg mission 2009:

Sunday, September 27th,

- 08:30 Check-in at Brussels National
- 09:40 Departure from Brussels-National, Brussels Airlines flight to Moscow
- 15:25 Arrival at Moscow (Domodedovo airport)
- 17:30 Information and briefing with the participants coming directly from Moscow
- 18:30 Check-in
- 20:30 Departure with flight Saravia 6w-761
- 22:05 Arrival in Saratov. Transfer to **hotel ZHEMCHUZHINA******, Sobornaja pl., 2, ph +7(8452) 33-9777, fax +7(8452) 33-9796 www.pearl.hotelslovakia.ru

Monday, September 28th,

- 08:00-09:00 Briefing during breakfast
- 09:00-12:00 Reception by the Saratov authorities, and the Chamber of Commerce and Industry.
- 12:00 Lunch
- 13:30-17:30 Individual contacts with the Russian enterprises.
- 19:30 VIP Cocktail and walking lunch offered by CCBLR. The Belgian companies are the possibility to invite some Russian companies (free of charges)

Tuesday, September 29th,

- 09:00-12:00 and 13:30-16:00 Individual contacts with the Russian enterprises and visits of the companies from the economic sector you will have chosen.
- 16:30 Cultural programme, visit of the Belgian Exhibition* in the Open-air Military Museum (Park of Victory) (with the support of the Belgian Army Museum and the Belgian Ministry of Defence), Round trip through the city for those who wish.
- 18:30 Evening: free



Wednesday, September 30th,

- 08:30 Departure by Bus ("West European standard" with airco, etc...) to Volgograd
Near 13:00 Installation at **Intourist Hotel Volgograd ***** 14, Mira Ulitsa Tel:+7 8442337713
14:30 After the lunch, Welcome word of the Chamber of Commerce and Industry of Volgograd.
15:00 Visit of Mamaev Kurgan (build in memory of the Battle for Stalingrad, now Volgograd and dominant height overlooking the city)
17:30 Visit of the City
19:00 Free time

Thursday, October 1st,

- 09:00 Registration for meeting B2B in the hall of Hotel Intourist).
09:30 Reception by the Volgograd Region authorities (Ministry of Economy, Trade and Investment) and the President of the Volgograd CCI, short individual presentation of each Russian and Belgian companies.
10:30 Coffee break
10:45 Individual contacts with the Russian enterprises and factories (With the assistance of our Chamber and translators)
13:30-14:30 Business lunch
14:30-16:00 Presentation of the Volgograd Region by the Authorities (economy, industries, projects, incentives...)
16:00 Meeting with the press
17:00 Inauguration of the Belgian Exhibition in the Volgograd State panoramic museum "**Stalingrad Battle**".
19.30-22:00 Ship Cruising on the Volga River (Cocktail and walking dinner for all Belgian and Russian participants)

Friday, October 2nd,

- 08:00 Breakfast
09:00-13:00 **Visits of Volzhky brewery SUN INBEV and others partners and factories**
13:00 Typical Russian lunch
14:30 Departure for Volgograd Airport
17:10 Departure by flight Aeroflot Airlines to Moscow (Sheremetevo airport)
18:55 Arrival in Moscow. Immediate registering of the luggage
21:10 Departure Aeroflot, Boeing flight to Brussels
17:30 Arrival at Brussels National

- ** AOOT Volgograd Tractor Plant (VgTZ), -OAO Red October Metallurgical Plant (Volgogradsky metallurgichesky zavod Krasny Oktyabr),- OAO Volzhsky Pipe Plant (VTZ),
- AO Mikhailovsky Engineering Works (Mikhailovsky mashinostrointelny zavod),
- AO Lukoil-Lower Volga Oil Company (Lukoil-Nizhnevolzhskneft),-AO Lukoil-Volgograd Oil Refinery (Lukoil-Volgogradneftepererabotka),-OAO Volzhsky Chemical Fiber Plant (Volzhskoe khimvolokno),-OAO Volzhsky Orgsintez,-AOZT Volzhskrezinotekhnika,-AO Kaustik - OAO Khimprom,
- TOO Kamyshin Cotton Mill (Kamyshinsky khlopchatobumazhny kombinat im. A.N. Kosygina)

INFORMATION ON REGIONS

Official Site of the Administration of Saratov Region: <http://www.gov.saratov.ru>

TENDERS: <http://www.saratovnedra.ru>

Official site of the Administration of Volgograd Region: <http://www.volganet.ru>



Registration: +32 473 94 86 55 - Fax: +32 2 353 13 11, email: ccblr@belgacom.net, before June 30th please !

Yes, I will participate at the mission Volga District in SEPTEMBER-OCTOBER 2009

Company :

Address :

Name and first name :

Fonction :

Phone number :

Mobile :

E-mail :

Website :

Activity :

I pay my participation of Euros on the CCBLR account **210-0559990-61**

IBAN :BE622100559990-61 - BIC : GEBABEBB

- The cost of € 1.950 or **€ 1.700 for our members** is to be paid on CCBLR account.

Included: air-conditioned bus Saratov-Volgograd, the transfers to the factories, hotels and airport, the hotel rooms (5 nights, breakfast included), the receptions, 2 lunches and cocktails, the excursions, the meetings, support, translators, badges, press, preparation of the mission, Collaboration of CCI Saratov and Volgograd.

Not Included: The aircraft tickets Brussels-Moscow-Saratov and Volgograd-Moscow-Brussels (assessed price 1.100 €tbc), taxes and handling fee included) has to be ordered and paid directly to the travel agency of your choose, or via online ticket. We suggest our members:

- RTA (Russian Travel Agency) 1000 Brussels, tel: 02 502 44 40, <http://rta-eastwest.be> - email: rta.info@skynet.be

- Day One Travel bvba 9150 Kruibeke Tel. +32 (0)3 296.61.39, <http://www.dayonetravel.be> - email: arlene@dayonetravel.be

The other lunches, dinners and costs for the visa are not included. If needed, the visa formalities can be made either directly with the consulate, or with the assistance of RTA (with which our members enjoy a special price, please refer to our Chamber).



THE DAYS of BELGIUM in BELARUS (2009, October, 12-17)

Dear Sir, dear Madam, dear Member,

In follow-up to last year's "Belgian Days" to Sochi, The Belgian-Luxemburg Chamber of Commerce for Russia and Belarus currently evaluate the possibility of a 4-day mission to MINSK on October 12-17, depending on your interest.

The idea would be to have a number of 2-hour face-to-face meetings with the key people of some of the following organisations/companies who are playing a major role in your sector of activities. These organisations could explain what their plans are, what they are looking for and how they would like to work with suppliers. You on the other hand could explain what your company has to offer and how you have contributed to the success of previous major sporting events.

We will offer you also the possibility to visit Minsk (Belarus) in order to meet the local authorities and other B2B !

A cultural page "Image of Belgium" will be organized during this time . See the scheduled programme below please

Could you please let us know, before August, 24 :

1. If you would possibly be interested to join such a mission?
2. Which organisations/companies you would preferably like to meet in that case
3. Whom within organisations you would like to meet? (function or name)

A presentation, organized by the Embassy of Belarus and the Ministry of Economic Affairs will be organized in Brussels end of August.

Much looking forward to your feedback.

Arkady Arianoff (CCBLR)

Olga Iakovlevskaya (Global Events)

Preliminary program:

12.10.09	20.00	Arrive to Minsk
13.10.09	10.00-12.00	Visiting by business groups:
	10.00-12.00	International Exhibition: "Energy Expo - 2009"
	10.00-12.00	International Exhibition "Water&Air Technologies - 2009"
	10.00-12.00	International Exhibition "Furniture - 2009"
	10.00-12.00	Belarus Hi-Tech Park
	12.00-14.00	Business Lunch / Belarusian Chamber of Commerce
	14.00-15.00	Round Table / Belarusian Chamber of Commerce
	15.00-17.30	B2B / Belarusian Chamber of Commerce
	18.30-19.00	Opening of Belgian Photo Exhibition
	19.00-22.00	Reception on behalf of Belgium
14.10.09	10.00-12.00	Opening of 14 th Internatl Forum: Energy. Ecology. Energy Saving. Electro. Nuclear Energy (Energy Expo 2009) Welcome from the co-chairmen of the forum organising committee Plenary Session: Speeches: EC Belarus in Eastern Partnership. New projects & business opportunities Belgium Agoria Belgian Oil Gas Group Essenscia Electrawinds
	12.00-13.00	Exhibition Ceremony
	13.00-14.00	Lunch
	14.30-16.30	EC/Belgian/Belarusian Session on respective opportunities
	16.30-18.00	EC/Belgium/Belarus/VIP Working Meeting



19.00-17.15 Welcome words/VIP/Gala Reception held by the forum organising committee
 19.15-20.00 Concert/TONYA/Belgian winner International Music Festival for Children 2008
 20.00-22.00 Gala-Reception

15.10.09 07.30-11.00 Business Trip to Novopolotsk / Master-Classes at University in Minsk
 11.00-13.00 Visit/Meetings Naffan Petroleum Refinery Oil Gas group
 11.00-13.00 Visit/Meetings Polimir Plastic Product Plant Chemical group
 13.30-15.00 Lunch
 15.30-17.00 Visit/Meetings Steklovolokno Oil Chemical Product Plant
 17.00-19.00 Bus tour to Polotsk
 19.00-22.00 Dinner
 22.30 Hotel Minsk

16.10.09 08.00-10.30 Business Trip to Soligorsk / Master-Classes at University in Minsk
 10.00-15.00 Visit/Meetings Belarus Kaliy Plant (potassium)
 13.00-14.00 Lunch
 16.00-17.00 Business Trip to Dzherzhinsk/Exchange Fire-Brigades and maires Dzherzhinsk and West-Vlaanderen.
 17.00-17.15 Welcome Drink and dia show/film on Belgium
 17.15-17.30 Official Opening
 17.30-17.45 Sport event with special designed clothes by Melnitsa Mode
 17.45-18.00 Medieval or folkloristic show
 18.00-20.00 Reception at Fanipal
 20.00-22.00 Hotel Minsk

17.10.09 10.00 Come back



NEWS FROM BELARUS

* Belarus, EBRD to cooperate in line with new strategy from 2010

From 2010 Belarus and the European Bank for Reconstruction and Development will work in line with the new cooperation strategy, First Vice Premier Vladimir Semashko told reporters.

According to Vladimir Semashko, Belarus and the European Bank for Reconstruction and Development are formulating the new cooperation strategy which opens up opportunities to cooperate with the European Investment Bank.

The First Vice Premier noted that during the previous Strategy period, EBRD applied a three-level scenario approach to cooperation with Belarus "During the recent talks with the EBRD mission, a statement was made that from 2010 to 2012 the Bank will follow the baseline scenario which provides funding for joint projects," Vladimir Semashko noted. According to him, the amount of funding may vary from \$1 million to \$1 billion. *Belta*

* Grodno Investment Forum to take place in September

The 1st Grodno Investment Forum is due to take place in September, BelTA learnt from deputy chairman of the Grodno town hall Alexander Sivtsov.

Partaking in the Grodno traditional diversified exhibition/fair Euroregion Neman are companies from Belarus, Russia, Lithuania and Poland. The investment forum will be held within the framework of the exhibition. The invitations to partake in the exhibition have been sent to the administrations of Grodno's twin-towns: Minden (Germany), Limoges (France), Bialystok (Poland), Druskininkai, Lazdijai, Alitus (Lithuania) and four administration areas of Russia – Khimki, Vologda, Schukino, Dzerzhinsk (the Nizhni Novgorod oblast).

The forum will display a set of investment proposals. The investment package includes 109 economic projects. *Belta*

* Belarusian state debt

As the media hurry to spread the news that the Belarusian state debt has increased by almost 34% since the beginning of the year, the Pontis Foundation brings you a new analysis from the Belarus Public Policy Fund Series; a joint project of the Belarusian Institute for Strategic Studies and the Pontis Foundation aimed at encouraging policy dialogue in Belarus.

The paper, prepared by Gleb Shymanovich takes a close look at how Belarus' foreign debt is structured and what potential impact it could have on the Belarusian economy in the upcoming period. Although compared to other Central and East European countries, the level of the current external debt of Belarus remains relatively low, the structure of the debt, which is composed of mainly short-term trade and bank loans, makes the costs of its servicing high. The paper argues that the risk of a growing exchange rate and an increase in interest rates – both effects of the global financial crisis – make the prospects for successful servicing of the debt, even more uncertain.

While the Belarusian government cannot tackle the global economic downturn, Minsk can adopt concrete measures which would not only make the servicing of the foreign debt easier, but most importantly, would allow Belarus to emerge from the current crisis with bolstered international standing.

You can read the latest analysis of the BPPF Series "Belarus external debt: Sustaining Levels in a Time of Global Crisis" click on: http://www.nadaciapontis.sk/tmp/asset_cache/link/0000022758/0906_Belarus_Analysis_BelarusExternalDebt.pdf



NEWS FROM RUSSIA

*** Op 1 juli 2009 treedt in Rusland een nieuwe wet in werking die gevolgen heeft voor alle bestaande OOO's (Limited Liability Companies). Alle bestaande OOO's moeten tussen 1 juli en 31 december 2009 hun statuten aanpassen aan de nieuwe wet en deze opnieuw laten registreren. Tevens moeten alle OOO's voortaan een aandeelhoudersregister hebben en bijhouden.**

Since July, 1st, 2009 changes in the Civil code of the Russian Federation, the Law «About limited liability companies» and some other acts become effective. Some innovations are consequence of the state struggle against short-lived companies and illegal (raider's) seizures of the companies. All working Limited liability companies (LLC) are obliged not later than January, 1st, 2010 to result the Charters and Constituent agreements in conformity with new legislative norms. Now in more details about some changes which are becoming effective since July, 1st, 2009.

1. Constituent documents of LLC.

The company constituent document will be only its Charter. Since July, 01st, 2009 Constituent agreements of created companies become invalid as constituent document.

2. An order of realization of pre-emption right

It is probably to buy a share as realization of pre-emption right under that price, which is in the charter, and not just on that price, which the seller has offered to third person. In the charter the share price can be indicated in a fixed sum of money or on the basis of the criterion. Such criteria can be: a book value of assets of company for the last accounting date, cost of a net wealth of company, net profit of company, etc.

3. Share transition in LLC to the third person

The contract on alienation of a share is liable to the notarial certification, except for cases statutory.

4. In the Charter the information on the size and a face-value of shares of company founders will not contain.

5. The list of company founders

Executive office is obliged to form the List of founders of company, which is contains the information on founders, the size and a face-value of their shares.

6. Withdrawal of the founder from LLC

Since July, 1st, 2009 the right to an withdrawal from company should be directly provided in the company charter. For lack of such regulation in the charter, the founder has not the right to leave company and to require payment of the actual value of its share from company assets. The given norm protects founders from «penetration» into company of third persons. The term, during which the company should settle up with retiring founder will be reduced from 6 till 3 months. The actual value of a share of founder will be formed according to bookkeeping for a month, previous month, in which the founder has addressed with application about withdrawal. The company can select other order and other terms of account with retiring founders leaving it.

7. The agreement for realization of the founder's rights

The law provides a new legal institution – the agreement for realization of the founder's rights. This agreement consists at will of founders and can provide realization by founders of their rights definitely or refusal from realization of the certain rights, for example, definitely voting on general meeting, sale of share under the price, that is indicated by this agreement, etc.

8. An order of approval of expensive deals and deals with interest

The law establishes an exceptions of general rule about necessity to approve the deals with interest (for example, deals in which all founders of company have interest) and expensive deals. There is a possibility to approve deals with interest, which concluded in usual economic activity. It will essentially facilitate fulfillment of deals between companies and their affiliated persons.

9. The notarial certification for contracts of the pledge of a share becomes obligatory.

10. Authorities of Board of directors of company, are expanded: definition of the basic directions of activity of company, the decision of questions on sharing of company in associations and other associations of legal bodies, appointments of auditor checks, the assertion or acceptance of the documents regulating the organisation of activity of company (internal documents of company), creation of branches and opening of representations of company.

11. For a company executive office the new responsibility is appeared: during 10 days after making Minutes of holding of general meeting of founders, the chief of company is obliged to dispatch the copy of the minutes to all founders of company.

12. Two months - limitation period for a bringing an application to court by the founder, that think that the decision of board of



directors, of director-general is made with breach of the law and infringes upon its (founder) legitimate rights and interests.

More information: Global Business Solutions Ltd M: +7 911 7841777 (Russia, St-Petersburg)

M: +32 499 519006 (Belgium, Brussels) T: +32 2 347 78 38 E: info@keytorussia.com

* Sberbank Brushes Off Chinese Rival for Opel

China's state-run carmaker Beijing Automotive Industry Holding is preparing to make an offer for General Motors' Opel unit in the coming days, a source said Thursday, but Sberbank, partner of frontrunner Magna, said the race was all but over.

BAIC, a local partner of German auto manufacturer Daimler assembling Mercedes Saloons in China, is working out a bid to be submitted before a mid-July deadline, a source familiar with the matter said.

General Motors has piled extra pressure on parts maker Magna by talking up rival offers from BAIC and **Belgian investment firm RHJ International** in the run-up to July 15, when Magna wants to be able to sign a deal.

BAIC declined to comment.

Majority control of Opel, which also includes plants in Britain and Spain, is being sold as a precondition to state aid for the German carmaker now that the bankrupt U.S. carmaker can no longer afford to finance its foreign subsidiary.

Sberbank, which is partnering with Magna and automaker GAZ, said BAIC, RHJ and a third rival, Fiat, were all effectively out of the race. "I do not see any serious competition. The choice has been made, and the question now is of how to structure the deal," CEO German Gref said. *Reuters*

* 100 types of aircraft use Barco displays every day

Barco's first steps in visualization technology go back to the 1950s, with the production of high-grade television sets. These purely consumer products laid the foundation for professional CRT monitors that could be used for more demanding applications. Many years later, in the mid-80s, rugged Barco-displays were for the first time installed in the cabin of an aircraft. Shortly after that, we also entered the market of avionics-grade displays for use inside the cockpit.

Now, we operate very internationally, indeed. You can find Barco-equipped aircraft all over the globe. We have a strong presence in North America, Russia, Europe and many other aerospace countries, including India, South-Africa and several countries in the Middle East.

Robert Sanders, formerly of Barco Inc. N.A., has been appointed Head of the Defense and Avionics Division of Barco. He brings over 25 years of aerospace and defense leadership with international and U.S. customers.

Previously, Robert achieved ever increasing positions of responsibility in program management, business development, engineering, Washington DC operations and general management on key commercial and defense programs such as the S-70C, C-130, F-16, AH-64 and B-2.

His experience includes the capture, design and development through delivery of aircraft displays, digital flight controls, mission computers, and defensive electronic protection systems for ITT, Lockheed Martin and Honeywell.

Robert holds an FAA Airline Transport Pilot certificate with over three thousand flight hours of military and civilian experience. He is also a certified 6 Sigma Black Belt.

<http://www.barco.com/aerospace/>

* **Ahlers in St. Petersburg** opened in 1993 and employs 200 people in 2 activities : Ahlers Forwarding and Ahlers Logistics. ALC (Ahlers Logistic Centre) is strategically located near the new ring road and close to the airport. Today, ALC operates 44,000 m² and can host up to 70,000 pallets. Ahlers' clients in Russia are large international and Russian companies to whom global logistic solutions covering multimodal transport, customs brokerage, warehousing and distribution are translated into practice. Web: www.ahlers.com

Olga Nekrasova Commercial Manager Forwarding & Customs Phone: +7 812 6357 373

Email: info@spb.ahlers.com



Ellen Theeuwes Business Development Manager Logistics Phone: +32 3 543 77 25

Email: Ellen.theeuwes@ahlers.com

Anna Zaragova Commercial Manager Logistics Phone: +7 812 332 6700

Email: aza@spb.ahlers.com

Stefan Van Doorslaer General Manager Russia Phone: +7 812 3326 700

Email: stefan.van.doorslaer@ahlers.com

* Rosoboronexport, Thales sign cooperation memorandum

Russia's state arms exporter Rosoboronexport and France's Thales Group agreed to market jointly-developed naval equipment internationally.

"Today, Rosoboronexport and the Thales company signed at the International Naval Show in St. Petersburg a memorandum on cooperation in the sphere of naval equipment," said Mikhail Bychkov, a Rosoboronexport official.

With operations in 50 countries and 68,000 employees, Thales is a world leader in information systems for the aerospace, defense and security markets.

Bychkov said the deal would create opportunities for combining the export potential of both companies to promote future projects, including Russian-built Project 20382 Tiger class corvettes equipped with electronics manufactured by Thales.

In June 2007, Rosoboronexport and Indonesia signed an agreement on the construction of two Project 20382 vessels for the Indonesian navy.

* Russia's Sukhoi signs contract to sell 24 Superjet 100 airliners

Russia's Sukhoi Civil Aircraft and Avialeasing announced that they had signed a \$715 million contract for the delivery of 24 Sukhoi Superjet 100 airliners in 2011-2013.

The contract, signed with the aircraft leasing company **based in Perm** in the Urals at the 2009 International Paris Air Show at Le Bourget, is aimed at renewing aircraft used by Russian air carriers.

Currently, the Sukhoi producer has 122 firm orders for Superjet 100 airliners.

The new Superjet 100 passenger airliner made the first of its daily demonstration flights at the air show on Monday. In order to maximize public attention, the new jetliner will be the only Russian exhibit taking to the air at the show.

The 48th Paris Air Show is the first chance for most aviation enthusiasts to get a look at the new plane.

The Superjet 100 project is a family of medium-haul passenger aircraft developed by Russia's Sukhoi Civil Aircraft company in cooperation with U.S. and European aviation corporations, including Boeing, Snecma, Thales, Messier Dowty, Liebherr Aerospace and Honeywell.

The first Superjet 100 aircraft has already made several long-distance and 40 short-distance test flights, clocking over 100 flight hours. A total of four planes will take part in the Russian certification program, which should be completed in the third quarter of 2009.

International certification is expected by mid-2010.

Hungarian national air carrier Malev Airlines signed on Monday a statement of intent with Sukhoi to purchase 30 Superjet 100 for 710 million euros (\$980 million). Russian national development bank VEB owns 49% of the struggling airline and provides the chairman of the Malev board.

A spokesman for Sukhoi said that the planes will be delivered starting from 2011 at the amount of six aircraft annually.

Sukhoi, part of the United Aircraft Corporation (UAC), plans to manufacture at least 700 Superjet 100s, and intends to sell 35% of them to North America, 25% to Europe, 10% to Latin America, and 7% to Russia and China. *RiaNovosti*



* Irkut to supply 16 Yak-130 planes to Algeria

Russia's Irkut aircraft building corporation has agreed to supply 16 Yak-130 trainer/light attack jets to Algeria, the company's head said at the 2009 International Paris Air Show.

"We will have a contract with Russia's Defense Ministry for 62 aircraft, and we will supply 16 Yak-130 planes to Algeria. Besides, applications for 150 Yak-130 have been received, about which we hold talks with [Russian state arms exporter] Rosoboronexport," Oleg Demchenko said.

Demchenko said the first Yak-130 to be delivered to Russia's Air Force in July is undergoing flight tests in the city of Nizhny Novgorod on the Volga.

"The first two planes from the Algeria contract are in the final assembly," Demchenko said.

Demchenko also said Irkut would complete the delivery of Su-30 Flanker-C fighters to Algeria in 2009.

"We have completed contracts for Malaysia - 18 planes. This year we are completing the delivery of planes to Algeria and continuing the delivery of planes and technological components to India," he said.

Irkut's exports in 2007 were about 20% of Russia's total armaments exports. In line with current contracts with India, Malaysia and Algeria, the corporation has shipped some 40 Su-30 MK fighters.

* TNK-BP approves \$377 mln rise in organic investment in 2009

The TNK-BP board of directors has approved a \$377 million increase in organic investment in 2009, the Russian-British joint oil venture.

"The funds will be used to continue investment in TNK-BP's strategic projects to ensure sustainability of production along with financing current operations and maintaining integrity of assets," the JV said in a statement.

TNK-BP, which is split 50-50 between BP and the Alfa Access Renova (AAR) consortium of four Russian billionaire shareholders, cut its capital investment by 10% to \$3 billion in February amid declining world oil prices and the company's revenues.

The company's board discussed TNK-BP's performance in the year to date and noted efficiency of the company's operations as compared to its rivals, which was a result of aligned teamwork, effective management, disciplined cost control and prudent financial approach, the statement said.

"Operational milestones in the first half of 2009 include the early commissioning of the Uvat project in the south of the Tyumen region, currently producing over 45,000 barrels per day; the startup of the Kamennoye North project in the Khanty-Mansiisk region; and completion of the major Ryazan [refinery overhaul] on time and injury-free," the statement said.

"Our current priority is to maintain a normal business mode of operations and ensure efficient coordinated work in the transition period of TNK-BP," said Mikhail Fridman, TNK-BP executive board chairman. *RiaNovosti*

* COMMUNIQUÉ de l'AMBASSADE DE LA RÉPUBLIQUE FÉDÉRATIVE DU BRÉSIL, AMBASSADE DE LA FÉDÉRATION DE RUSSIE, AMBASSADE DE LA RÉPUBLIQUE DE L'INDE, AMBASSADE DE LA RÉPUBLIQUE POPULAIRE DE CHINE : Joint Statement of the BRIC Countries' Leaders

We, the leaders of the Federative Republic of Brazil, the Russian Federation, the Republic of India and the People's Republic of China, have discussed the current situation in global economy and other pressing issues of global development, and also prospects for further strengthening collaboration within the BRIC, at our meeting in Yekaterinburg on June 16, 2009.

We have arrived at the following conclusions:

1. We stress the central role played by the G20 Summits in dealing with the financial crisis. They have fostered cooperation, policy coordination and political dialogue regarding international economic and financial matters.
2. We call upon all states and relevant international bodies to act vigorously to implement the decisions adopted at the



G20 Summit in London on April 2, 2009. We shall cooperate closely among ourselves and with other partners to ensure further progress of collective action at the next G20 Summit to be held in Pittsburgh in September 2009. We look forward to a successful outcome of the United Nations Conference on the World Financial and Economic Crisis and its Impact on Development to be held in New York on June 24-26, 2009.

3. We are committed to advance the reform of international financial institutions, so as to reflect changes in the global economy. The emerging and developing economies must have greater voice and representation in international financial institutions, whose heads and executives should be appointed through an open, transparent, and merit-based selection process. We also believe that there is a strong need for a stable, predictable and more diversified international monetary system.
4. We are convinced that a reformed financial and economic architecture should be based, *inter alia*, on the following principles:
 - democratic and transparent decision-making and implementation process at the international financial organisations;
 - solid legal basis;
 - compatibility of activities of effective national regulatory institutions and international standard-setting bodies;
 - strengthening of risk management and supervisory practices.
5. We recognise the important role played by international trade and foreign direct investments in the world economic recovery. We call upon all parties to work together to improve the international trade and investment environment. We urge the international community to keep the multilateral trading system stable, curb trade protectionism, and push for comprehensive and balanced results of the WTO's Doha Development Agenda.
6. The poorest countries have been hit hardest by the financial crisis. The international community needs to step up efforts to provide liquid financial resources for these countries. The international community should also strive to minimise the impact of the crisis on development and ensure the achievement of the Millennium Development Goals. Developed countries should fulfil their commitment of 0.7% of Gross National Income for the Official Development Assistance and make further efforts in increasing assistance, debt relief, market access and technology transfer for developing countries.
7. The implementation of the concept of sustainable development, comprising, *inter alia*, the Rio Declaration, Agenda for the 21st Century and multilateral environmental agreements, should be a major vector in the change of paradigm of economic development.
8. We stand for strengthening coordination and cooperation among states in the energy field, including amongst energy producers and consumers and transit states, in an effort to decrease uncertainty and ensure stability and sustainability. We support diversification of energy resources and supply, including renewable energy, security of energy transit routes and creation of new energy investments and infrastructure.
9. We support international cooperation in the field of energy efficiency. We stand ready for a constructive dialogue on how to deal with climate change based on the principle of common but differentiated responsibility, given the need to combine measures to protect the climate with steps to fulfill our socio-economic development tasks.
10. We reaffirm to enhance cooperation among our countries in socially vital areas and to strengthen the efforts for the provision of international humanitarian assistance and for the reduction of natural disaster risks. We take note of the statement on global food security issued today as a major contribution of the BRIC countries to the multilateral efforts to set up the sustainable conditions for this goal.
11. We reaffirm to advance cooperation among our countries in science and education with the aim, *inter alia*, to engage in fundamental research and development of advanced technologies.
12. We underline our support for a more democratic and just multi-polar world order based on the rule of international law, equality, mutual respect, cooperation, coordinated action and collective decision-making of all states. We reiterate our support for political and diplomatic efforts to peacefully resolve disputes in international relations.
13. We strongly condemn terrorism in all its forms and manifestations and reiterate that there can be no justification for any act of terrorism anywhere or for whatever reasons. We note that the draft Comprehensive Convention against International Terrorism is currently under the consideration of the UN General Assembly and call for its urgent adoption.
14. We express our strong commitment to multilateral diplomacy with the United Nations playing the central role in dealing with global challenges and threats. In this respect, we reaffirm the need for a comprehensive reform of the UN with a view to making it more efficient so that it can deal with today's global challenges more effectively. We reiterate the importance we attach to the status of India and Brazil in international affairs, and understand and support their aspirations to play a greater role in the United Nations.
15. We have agreed upon steps to promote dialogue and cooperation among our countries in an incremental, proactive, pragmatic, open and transparent way. The dialogue and cooperation of the BRIC countries is conducive not only to serving common interests of emerging market economies and developing countries, but also to building a harmonious world of lasting peace and common prosperity.
16. Russia, India and China welcome the kind invitation of Brazil to the next BRIC summit it will host in 2010.
Yekaterinburg, June 16, 2009

- Russian Concerts at The Centre for Fine Arts

Russia and Belgium are since long partners in culture and maintain close relationships in the field of music. The international acclaim of many Russian musicians started with the world renowned Queen Elisabeth competition in the Centre for Fine Arts in Brussels in 1937. Traditionally young Russian talents take part in this competition and have made us discover famous artists as D.Oistrakh, V. Repin and E.Guilels. Russian orchestra's like the Saint Petersburg Orchestra and the Mariinski Orchestra are regularly invited at the Centre of Fine Arts and once again part of our music program 2009-2010.



Monday 23.11.2009 – 20:00

Saint-Petersburg Philharmonic Orchestra

Conductor: **Yuri Temirkanov**

Anatol Lyadov *Kikimora, op. 63*

Tchaikovsky *Concerto for violin and orchestra, op. 35*

Igor Stravinsky *Petrushka*

Price Business Seats: 160€ p.p.



Monday 07.12 - 20:00

Mariinsky Chorus

Conductor: **Andrei Petrenko**

Rakhmaninov, *Vigil, op. 37* | *Russian folksongs*

Price Business Seats: 80€ p.p.



Wednesday 27.01 - 20:00

Mariinsky Orchestra

Conductor: **Valéry Gergiev**

Tchaikovsky, *Romeo & Juliet, fantasy opening*

Borodin, *Symphony nr. 2*

Rimsky-Korsakov, *Scheherazade, symphonic suite op. 35*

Price Business Seats: 160€ p.p.



Thursday 28.01 - 20:00

Mariinsky Orchestra

Conductor: **Valéry Gergiev**

Mussorgsky *Prelude (Khovanshchina)*

Shostakovich *Symphony no. 1, op. 10*

Tchaikovsky, *Symphony no. 4, op. 36*

Price Business Seats: 160€ p.p.

VIP PACKAGES

Our Business Seats formula has been designed to offer the best in corporate entertaining for an evening of culture, gastronomy and business relations. Discover this exciting range of top entertaining opportunities and a unique venue in the heart of the European Capital. World renowned artists and orchestra's offer you and your company an association with quality and prestige so please be our guest. A dedicated team will make your evening a memorable success. Included in the Business Seats formula:

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Please contact us for more information and reservations:
02- 507 82 77 or lydia.vandam@bozar.be
Centre for Fine Arts, Rue Ravensteinstraat 23, 1000 Brussels

◆ **BUSINESS PROPOSALS :**

- **Excellent opportunity for Belgian SME wanting to start-up in Belarus**

A Flemish wood processing plant, working since 1999 in Belarus and owner of premises on 2 hectares near Minsk, is interested to rent part of the property (several renovated offices, part of warehouse) with the existing infrastructure (clarcks, security, telephone lines, transport,..). On certain conditions even a part of the administration (secretary, bookkeeping, personel, purchase) can be shared.

This could mean a very economic, fast and trouble free start-up for your project in Belarus.

The property is located on 20 km from Minsk (direction Brest).

Interested parties can mail to info@consultbel.com

Our company "**Vittopgran DLC" (Vitebsk, Belarus)** was established 2005. Since that time the basis activity is production of wood pellets. Nowadays production capacity is about 250-300 tons of wood pellets. Our enterprise is built near one of the biggest sawmills of the country, that is our partner and the main raw material supplier over a period of 3 years.

At the moment the total output is exported to Western Europe (Denmark, Poland, Germany, Italy, Lithuania, Latvia). Our clients are small- and middle-scale companies working with ultimate consumers.

We realize that bioenergetics is a very important economic sector in Belarus as well in whole Europe, we aim at further development in this branch.

Our company is searching for a partner for implementation of a joint project in modernization of existing production line or installation of a new enterprise.

We are open for discussing other projects in bioenergetics branch.

We have enough experience in mounting and operation of equipment facilities, in development of logistics and infrastructure, also we have well-connection to local authorities and good clients database.

Please contact us directly by interest.

Best regards, Dmitry Bragin , director and Svetlana Suslova sales manager

Frunze avenue 16-2-3 210023 Vitebsk Belarus

Tel.: + 375 29 6132526, + 375 29 6111822 Fax: + 375 212 627916

E-Mail: vittopgran@inbox.ru, vittopgran@yahoo.com

◆ **EXHIBITIONS / CONFERENCES / FORUM :**

- **VIII International Investment Forum "Sochi-2009"**

Taking into consideration the growing interest of Belgian & Luxembourg political, business, sports and scientific circles to take part in the international dialogue with the aim of exchange of the business experience and the global character of the forthcoming sports event in Russia – *Winter Olympic Games 2014*, the CCBLR has the honor to invite you to become a participant in the VIII International Investment Forum "Sochi – 2009", which will take place on September 17 - 20.

Last year, the VII International Investment Forum Sochi-2008 hosted over 8000 participants from 40 countries, including representatives of federal legislative and executive authorities, Russian and foreign business and scientific leaders, diplomatic and trade missions, and the media.

As the result of the work of Forum, 112 agreements amounting to RUB 504 billion (13.8 billion Euro) were signed.

Doing our part, we have organised a special business program for the Belgian-Luxembourg delegation, composed of over 50 Belgian and Luxembourg representatives.

We believe your participation in the VIII International Investment Forum Sochi - 2009 will allow building up your business network and successful development of your projects in Russia.

In order to prepare in advance for the mission, we would need to receive your early agreement to attend the Forum and eventual expectations for business, BtoB meetings and cultural program so then we can make the appropriate contracts.

For further information, please have a look at the website www.forumkuban.com, www.forumkuban.ru

or please send your questions at your earliest convenience to:

Mr. Arkady Arianoff or Mrs. Olga Bogdanova olga.bogdanova@solvay.com +32 (0) 2 509 73 85 , +32 (0)475 66 51 06



- Russie "BALTIC BUILDING WEEK", du 9 au 12 septembre 2009

Dans le cadre de son plan d'action 2009, l'AWEX participera, avec un **stand d'information**, à la 13^e édition du salon de la construction « Baltic Build », qui aura lieu du 9 au 12 septembre 2009 à Saint-Petersbourg, Fédération de Russie. Les entreprises qui le souhaitent auront la possibilité **d'envoyer de la documentation** qui sera mise à disposition des visiteurs sur le stand de l'AWEX.

Un espace d'accueil sera aménagé sur le stand à fin de permettre aux sociétés, qui feraient le déplacement, d'établir des contacts.

La formule stand d'information a comme intérêt de vous permettre pour un coût très limité de vous rendre compte de l'état d'un marché, d'évaluer l'adéquation de vos produits pour ce marché et établir des premiers contacts sur celui-ci.

Bien que la Russie soit sévèrement touchée par la crise mondiale, il est évident que les opportunités d'affaires sont nombreuses dans un pays aussi vaste et où beaucoup de projets dans le secteur de la construction existent.

L'économie russe est fortement dépendante du cours des produits pétroliers. Une augmentation des prix de ces produits entrainera la relance lancement de l'activité économique russe. En attendant des jours meilleurs, comme dans la plupart des pays, une croissance négative (-3% selon The Economist) est probable pour 2009 avant un redémarrage espéré en 2010 (2% de croissance).

En raison de la conjoncture économique, de nombreux projets sont à l'arrêt et la production industrielle est en chute importante mais de nombreuses opportunités demeurent. En outre, il est d'ores et déjà intéressant de se positionner sur le marché afin d'être présent lors du redémarrage de l'économie.

Le secteur de la construction, avant l'avènement de la crise actuelle, était depuis plusieurs années en plein boom en Russie. Les besoins en infrastructure et en rénovation du parc immobilier sont très élevés.

Le salon Baltic Build est le plus important salon dans le domaine de la construction dans la zone Nord-Ouest de la Russie.

En 2008, 26.400 visiteurs ont visité le salon où 706 exposants venant de 19 pays présentaient leurs activités sur les 20.930 m² mis à leur disposition. Des informations complémentaires son disponible sur le site : <http://www.balticbuild.ru/eng/>

Contact à l'Awex : Yves Richard, email : y.richard@awex.be

- Dear Ladies and Gentlemen, colleagues and partners!

We genuinely glad to invite you to St. Petersburg to the events held within the Russian Innovation Week – II St. Petersburg Innovation Forum and XIII International Forum "Russian Industrialist". These events are organized by the Government of St. Petersburg under the auspice of the "Russian Corporation of Nano-technologies", the Ministry of Education and Science of the Russian Federation and the Russian Union of Industrialists and Entrepreneurs (Employers).

Russian Innovation Week is the first in Russia extensive event which meets all up-to-date requirements, and is aimed at the development of key solutions, recommendations and measures necessary for realization of the innovative economical growth.

The set of congress and exhibition events of the Russian Innovation Week in St. Petersburg will provide its participants the perfect ground for business communication and establishing of "direct contacts", as well as presentation of new achievements in the sphere of innovative technologies, their introduction and commercialization, methods of innovative process management. We are sure that your participation in conferences and discussions, your expert opinion will make it possible to build a more complete review of the processes in the sphere, as well as to estimate the opportunities, prospects and priorities in the innovative economical development and surmounting the economical crisis.

JSC Lenexpo will provide its premises for more than twenty congress events assembling the leading experts of Russian and foreign innovative spheres: science and education, industry, venture capital investments, and infrastructure. The exhibition areas will present the expositions of «Innovative Russia», «Russian Industrialist», and foreign representatives, demonstrating the international experience in the development and realization of innovative strategies.

We hope that with respect to rich and substantial program of the Forums and attractiveness of autumn St. Petersburg will persuade you to become the participant of the Russian Innovative Week. We will be happy to welcome you to our city!

Minister of Education and Science of the Russian Federation
Governor of St. Petersburg

Director General of the state corporation «Russian Corporation of Nano-technologies»
President of the Russian Union of Industrialists and Entrepreneurs (Employers)

A.A. Fursenko
V.I. Matvienko
A.B. Chubais
A.N. Shokhin

The program and terms of participation are available at our official web-sites:
www.promexpo.lenexpo.ru, www.spbinno.ru or by phone: +7 (812) 329-22-84.



- Dear Sir, dear Madam,

I would like to inform you about our specialised security & protection exhibitions, which may be of interest to your company. The Belgian-Luxemburg Chamber of Commerce for RF &. All of ITE Group Plc's industrial security events offer you the chance to promote your products & services in developing markets and discover new opportunities available for your business in the region. Following the success of MIPS this spring, the following events will be taking place this autumn.

Siberian Security – 18th International Siberian Security Exhibition

15 – 17 September 2009, International Exhibition Centre Novosibirsk, Russia.

As the capital of Siberia and the 3rd largest city of the Russian Federation, Novosibirsk is an emerging market for security services and fire safety, with many opportunities for international suppliers. The product profile of the event covers emergency & rescue, fire safety and security industries.

SIPS 2009 – Sochi International Protection & Security Expo

1 - 3 October 2009, Grounds of Winter Theatre Sochi, Russia

SIPS 2009 is a specialised trade exhibition aimed at protection systems, security technologies, communication means and fire safety of Krasnodar Region's Olympic projects in the light of upcoming Winter Olympic Games 2014.

CAIPS 2009 – 3rd Central Asian International Protection, Security & Fire Safety Exhibition

7 – 9 October 2009, Uzexpocentre Tashkent, Uzbekistan

CAIPS 2009 is a biennial event, which mainly focuses on fire safety, fire fighting and emergency & rescue. Every year, there is a strong participation from governmental bodies, as one of the main buyer groups of these products are state officials. Security sector is represented by dealers and distributors of major brands such as Bosch, Panasonic and others.

CIPS 2009 – 2nd Caspian International Protection, Security and Rescue Exhibition

11 -13 November 2009, Heydar Aliyev Sport & Exhibition Complex Baku, Azerbaijan

As one of the most stabilised economies in the Northern Hemisphere and one of the largest oil exporters in the region, Azerbaijan's main focus is fire safety and emergency & rescue products, which account for 68% of the event profile, with the remainder dedicated to security services.

SFITEX 2009 – 18th St. Petersburg International Security & Fire Exhibition

17 – 20 November 2009, Lenexpo, St. Petersburg, Russia

SFITEX is the oldest security & fire safety event in Russia & CIS. The product profile of the event includes security, fire safety & fire fighting, information security, traffic safety & monitoring and government & legal bodies.

For more information about any of the above events or to book a stand, please reply and I will contact you directly to discuss the opportunities available for your company. Alternatively, you can visit www.securityshows.com. Please contact: Ilya Sobolev, Senior Event Manager

ITE Group plc, T: +44 207 596 5170- F: +44 207 596 5128

E: ilya.sobolev@ite-exhibitions.com

◆ **JOBS :**

GORBACHEV Maksim

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tel: +7 916 612 1602 and +32 475 68 15 24 e-mail: i.gorbacheva@yahoo.com



FONTAINE Cécile

Looking for a full-time position.

Education: I am finishing a **Master degree** in multilingual communication at ULB (University of Brussels). I will be on the job market from **Septembre 2009**.

Languages: fluent in French (mother tongue), **Russian, English** and good level in Polish and Dutch.

Qualities: I am very **sociable and well-organized**.

Experience: I have performed my 3-month internship at the Russian centre for culture and Sciences in Brussels, different student jobs. I also have spent a year in Russia and 4 months in Scotland.

Contact: T: 0472/75 93 89 E-mail: cecile_fontaine9@hotmail.com

POPOWSKI Alexandre

Broad executive experience in Russia (since 1990) : Pharmaceuticals, Chemistry, Medical devices, Lightning, Consulting.

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Also interested in Russian companies working in Belgium and/or companies working with Russia from Belgium/Europe.

CV sent upon demand

E mail for contact : alexandre.popowski@yahoo.fr

SHADRIKOVA Arina

looking for a position in the sphere of International relations, cultural or educational exchanges. Specialist in the Regional studies (Europe), graduated in 2005 at the Tver State University (Russia), the Faculty of management and sociology. PhD program in Political Sciences at the State University – Higher School of Economics (2009). 1 year as Researcher at the Chaire Inbev-Baillet Latour “Union européenne et Russie” at Catholic University of Louvain. Researcher on various aspects of global governance and international multilateral institutions activities. Author of series of articles on this topic as well as on the role of the civil society organizations in political development. Languages: Russian, English, German, French. Contact 0473 39 01 22 (Belgium) or +7 926 452 04 63 (Russia) e-mail: sarina_2003@list.ru

IEFREMENKOV Andrii

With experience in Corporate Finance, Investment projects I am looking for position where I will be responsible for Financial analysis, Risk Assessment, Analysis of complex data, development of procedures, creating reports and presentations in order to support commercial decisions from a financial perspective.

Education: Master degree in Finance (State University, Ukraine)

Experience: Risk Manager with personal approval limit, Credit Analyst, Deputy in monitoring dpt.

Languages: Russian, Ukrainian – mother tongues, English – fluent, French, Dutch – basic.

Contacts: +32(0)488 88 22 91, Email : a.efremenkov@gmail.com

SCHOROCHOFF Pierre

All IT departments need to improve their efficiency and effectiveness at a faster pace in the knowledge economy. The amount of codified information valuable to the organization grows practically exponentially, and the reliance on technologies to manage it increases as a result.

I have more than 10yrs experience implementing formalization of services in different contexts: from a small IT projects to large 20+ man cross departmental programs.

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If you would like to meet me or discuss about my experience, you can join me on my mobile: +32 473 823 208

email: pschoro@gmail.com

BREUER Nicolas

Multilingual specialist of the Russian and other emerging markets, graduate of the Royal Navy Academy of Belgium and the **Solvay Business School**. Working experience abroad at UCB in operations, BD, strategy and marketing. Sociable, efficient, disciplined, job-oriented, networking-lobbying specialist, Internationally mobile. **6 years experience in CIS**, looking for new challenge in CIS, or a job linked to it from Europe. Nicolas +32494578402 and in Russia +7 964 7001111. Nicolas_breuer@hotmail.com



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Koen Schoors, Professor economics, Ghent University

Andréi Voskoboï, representative for Benelux and France, Chamber of Commerce and Industry of the Russian Federation