

January
2009

East Inform

Chambre de Commerce Belgo-Luxembourgeoise pour la Russie et la Belarus, asbl
Belgisch-Luxemburgse Kamer van Koophandel voor Rusland en Wit-Rusland, vzw

Chamber certified CCI Belgium

For the activities, missions, ... please consult our web site:
www.ccbler.org

Brussels, January 7, 2009

Dear colleagues and friends,

The year 2008 has been full of challenges for business on a global level. This was not different for our Chamber as it was involved in lots of projects with as highlight certainly the mission to Sochi. While working on those bigger events we keep focus on our most important mission, which is to serve and counsel our members in their different business needs and opportunities for Russia and Belarus.

My priority for the New Year 2009 will be to serve even better the business needs of our now more than 150 members. The Chamber has already prepared **a program for 2009** that should allow us to meet and interact with you at different opportunities. I will also further work on the contacts and relationships with the different stakeholders of our Chamber. I believe that this way we can further consolidate our mission of serving our members in their different projects.

We will start our program with the 2009-Cocktail of the Chamber. This will take place on Tuesday, January 27, in the Solvay buildings, Rue du Prince Albert 44, Ixelles – Brussels, with registration starting at 18:00 hrs.

We will have Ambassador Loukov, as key-note speaker for the event. I will also present to you our plans for projects and activities for 2009.

It will be our honour to receive during the reception also the visit of several ambassadors and other key stakeholders. With this letter I therefore would like to extend our warm invitation for you to attend our cocktail. I look forward to meet you there and to listen to your needs and comments for 2009.

In name of the Board and the Management Committee of the Chamber I take this opportunity to wish you lots of success with your business projects in 2009, and health and happiness with your families and friends. I look forward to express to you personally this hope during our opening reception.

Werner Cautreels, PhD
President

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- INVITATION -

**YEAR OPENING RECEPTION
of the Belgian-Luxembourg Chamber of Commerce
for Russia and Belarus (CCBLR)**

January 27th, 2009
Venue: 44, Rue du Prince Albert - 1050 Brussels
(attendance is free of charge)

PROGRAMME

- 18.30-19.00 Registration
- 19.00 - 19.05 Welcome address
Dr. Werner CAUTREELS President of CCBLR, C.E.O. Solvay Pharmaceuticals
- 19.05 – 19.20 Keynote Speech
H.E. Mr Vadim LOUKOV, Ambassador of the Russian Federation to the Kingdom of Belgium (TBC)
H.E. Mr Vladimir SENKO, Ambassador to the Republic of Belarus (TBC)
- 19.20 - 19.35 Overview of CCBLR’s activities in 2008
Introduction to CCBLR’s programme for 2009
Dr. Werner CAUTREELS
- 19.35 – 19.50 Russian gypsies songs by Galina Kouznetsova (Tyumen opera)
- 19.50 - 21.30 Networking COCKTAIL offered by SOLVAY, with Russian folk music

For planning purposes please complete the following registration form. Thank you.

REGISTRATION FORM

YEAR OPENING RECEPTION OF CCBLR - Belgian-Luxembourg Chamber of Commerce for Russia and Belarus
January 27th, 2009 - Venue: 44, Rue du Prince Albert 1050 Brussels (Solvay)

Name

Surname

Company

Telephone & Mobile

E-mail address

Website

Yes, I will attend the opening speech and reception (Yes / No)

Any other relevant information or comments ?

.....

Save and send the registration by e-mail to olga.bogdanova@solvay.com

With copy on: ccblr@belgacom.net



Already close ties of Belgium with the PERM region, growing even stronger at the Presentation of the Region

on November 27, 2008 at hotel Bristol Stephanie Avenue Louise Brussels

The intensive cooperation between the Perm Region Administration , the Russian Embassy in Brussels and CCBLR resulted in a one day function that brought together on the one hand an exceptionally high level delegation from PERM including top policymakers from the government, captains of industry and key-representatives from the university and on the other hand representatives from the Belgian Business Community and leading actors in the development of the Belgian bilateral economic relations with Russia.

The interest in this function was so high that CCBLR received more than 150 registrations.

The agenda followed the traditional patterns. : general information and comments with questions and answers in the morning and round tables focusing more on specific subjects of particular interests of the individual participants, (such as Education, Healthcare and Infrastructure), after lunch.

After the welcome words of the Ambassador, H.E. Vadim Lukov and Andrey Klimov, Chairman of the State Duma Benelux Group (very well known in the Belgian Parliament and Senate), Werner Cautreels, President of our Chamber, and CEO of Solvay Pharmaceuticals took the floor to point out that Solvay started his operations in the Perm region, and more particularly in Berezniki City, more than 125 years ago and he announced that CCBLR will organize an economic Mission to the Perm region in 2010.



Therefore it was no surprise to meet in the Perm delegation, headed by His Excellency the Governor, also the Mayor of Berezniki.



Given the high visibility of the LUKOIL group in Belgium, the CEO from Lukoil in Perm, came also over to deliver a very interesting address to the audience and CCBLR was also happy to be able to introduce the Rector of the state University of Perm.

We can only repeat that the overall level of socio-economic development, of technological and intellectual potential in Perm makes it possible to create the necessary conditions for the city to function effectively in a market economy.

It is a diversified industrial complex with more than 500 enterprises.

The Perm government is clearly willing to provide to Belgian businessmen with all information and facilities, the Belgian candidate-economic partners may be looking for and to guarantee a warm welcome in the Region.

A special agreement of cooperation was also signed between our Chamber and the Chamber of Commerce and Industry of Perm. Soon, Arkady Arianoff will visit Perm in order to prepare the Belgian Business Mission.



The TYUMEN REGION - Much more than OIL and GAZ

In the frame of les "Midis de l'Exportation" – de "Middagen van de Export" a traditionally highly valued initiative of BECI (Brussels Enterprises Commerce and Industry), CCBLR, our Belgium-Luxembourg Chamber for Russia and Belarus has intensively co-operated with on the one hand BECI and on the other hand the local authorities in the Tyumen Region, in order to offer Belgian businessmen the opportunity to discover not only Tyumen's potential as the well-known oil and gas center, but also as a city in search of excellence in many other fields.

CCBLR had the chance to be able to capitalize on the very good relations that have been established during its mission to the Ural in 2007, whereby lékatérinenbourg and Tyumen were the host-cities visited by CCBLR's delegation.



The fact that, only two weeks after the visit to Brussels of a very high level delegation from the PERM region, CCBLR could again register a large number of participants (60), seems to indicate that this type of functions answers clearly a demand from the Belgian enterprises.

We started with an overview of the strengths of the region, presented by the Director of the Investment Agency of the Tyumen Region, (Mr Alexander KILTAU) who was supported by the head of his department in charge of research and evaluation of investment projects (Mr Oleg ZJELTOV) and by Mrs BERESNEVA Anna F, in charge of external relations.

It is obvious that the essence for a first information round, is to receive the necessary elements to be able to understand which Belgian Technology, know how and services can be complementary to sustain

the developments going on in Tyumen, but the accessibility of the speakers on or before and after the presentations and especially at the occasion of a later visit to the region, may be of at least equal value. From this perspective participants were very satisfied.

The Russian delegation had accepted at the request of the CCBLR project-coordinator Mrs Olga Yakovlevskaya, not only to go deeper into the different sectors of activity that might be of interest for the participants, (during an afternoon session), but accepted also individual B2B meetings in order to discuss specific items during a full day and, no surprise, they were fully booked.

We understood, contrary to what you imagine when speaking about TYUMEN, that agriculture and food-processing are a top priority as well as timber processing, biotech and pharma. The very high living standard, even only second to Moscow, creates of course a strong housing demand, makes road development compulsory and creates the need for well-organized logistics.

We at CCBLR believe that the speakers have been able to convince the audience of the attraction power of Tyumen for foreign investors, manufacturers, traders, service providers, general engineers and consultants.



One more point has drawn particularly our attention : the second language in Tyumen is in many cases German and not English, which means that Germany is particularly active in the area. We cannot afford to wait to long to try to have a piece of the cake.



NEWS FROM RUSSIA

* Government names strategic companies

The Russian government has announced its list of strategic corporations. There are 295 company names on the list, which was approved by the government's commission on sustainable economic development on Thursday. Thirty of the listed corporations are from the transport sector, including Transneft, Russian Railways, Far Eastern Shipping Company, Primorsk Shipping Corporation, Murmansk Shipping Company, North Western Shipping Company, Moscow Steamship Company, Aeroflot-Russian Airlines, Siberia Airlines, Transaero, Sheremetyevo International Airport (including Vladivostok International Airport), EAST LINE Group, Vnukovo International Airport, Pulkovo International Airport, and Sochi International Airport.

The list also includes ten oil and gas companies, among them Transneft, Gazprom, Rosneft, LUKoil, TNK-BP, Surgutneftegas, RussNeft, and Tatneft.

Another ten companies represent the communications industry: Svyazinvest, AFK Sistema, Moscow City Telephone Network, VimpelCom, MegaFon, Multiregional TransitTelecom, Tattelcom, the Russian Television and Radio Broadcasting Network, Russian Post, and the Russian Satellite Communications Company.

Six companies are from the coal mining industry: Sibuglemet, SUEK, Rospadskaya, Belon, Russian Coal, and Kuzbassrazrezugol. The seven strategic retail chains include X5 Retail Group N.V., Magnit, Dixy Group, Lenta, Seventh Continent, Victoria Group, and Kopeyka Trade House. The following media companies were placed on the list: Channel One, the Russian State Television and Radio Company (VGTRK), the Voice of Russia, Ostankino Television Technical Center, ITAR-TASS, RIA Novosti, Petersburg - 5th Channel, and Russia Today.

It should be noted that the list is not limiting; it can still be amended by the commission on sustainable economic development. Inclusion in the list is not a guarantee of financial support from the government, however, the commission explained. The government will support their sustainability using not only loans but also other methods such as government guarantees, subsidized interest rates, debt restructuring, state orders, and customs policies. The government will also work to minimize socioeconomic consequences if some of the listed companies cease to exist.

To ensure permanent monitoring of the financial, economic and social situation, government ministries will create working groups including representatives from the Economy Ministry, the Finance Ministry, the Regional Development Ministry, state banks (Sberbank, Vnesheconombank, VTB, Gazprombank and others), regional administration and corporate management. At the end of a monitoring period, working groups will either approve a financial recovery plan or a decision to continue monitoring.

The full list of strategic companies is available on the Russian government's website. *RBC*

* Ahlers realized the logistic support of the first Belgian Art and Fashion show in St. Petersburg

Ahlers realized the logistic support of the first Belgian Art and Fashion show in St. Petersburg.

Five Belgian fashion houses took part in the show: Veronique Branquinho (women's collection), Tim van Steenberghe (men's and women's collections), Christian Wijnants (women's collection), Ellen Verbeek (footwear and accessories), Nico Taeymans (jewellery collection). The event was offered by the Province of Antwerp at the occasion of a trade mission for the construction and logistic sector to St. Petersburg in November, organized by Flanders Investment and Trade and was situated within the frame of the cooperation agreement between the Province of Antwerp and the Leningrad Oblast. CCBLR participate at this mission.

* TNK-BP shareholders finalize deal to settle conflict

Russian and British shareholders of Russian-British joint venture TNK-BP have signed a deal to complete the process of settling their conflict started in September 2008.

"The revised agreement is aimed at improving the balance of interests between the company's 50:50 owners, BP and Alfa Access-Renova (AAR), and focusing the business more explicitly on value growth," BP said in a press release Friday.

"Following Robert Dudley's recent resignation, a new CEO is also expected to be announced in the coming weeks," the company said.



Dudley stepped down as CEO of TNK-BP on December 1, 2008. He left Russia in July over what BP alleged was a campaign of harassment by Russian shareholders.

TNK-BP is split 50-50 between BP and the AAR consortium of Russian billionaire shareholders, who clashed in 2008 over strategy, management and control of the third-largest oil producer in Russia.

Under the deal agreed by the parties then, Dudley was to be replaced by an executive from outside BP with extensive Russian experience. *Ria Novosti*

* Unamar becomes shipping agent for Delta Shipping Lines

At the beginning of December the French-Russian shortsea operator Delta Shipping Lines has appointed Unamar of the De Keyser Thornton Group as its shipping agent for Belgium, Luxembourg, France and Spain. Delta Shipping's shortsea service – which carries out a rotation between Saint Petersburg, Hamburg, Rotterdam, Aarhus or Gdansk and Saint Petersburg – focuses mainly on the door-to-door market. In Flanders the operator has two depots at his disposal, in Ghent and Antwerp. From there the containers leave for Rotterdam by road, but soon also by inland vessel.

De Keyser Thornton, Sven Josten. www.dkt.be, sven.josten@multimodal.be, +32 3 205 33 35

* Russian tycoon seeks investors as crisis bites

As the global financial crisis tightens its grip, Russian industrial tycoons are turning to deals that would have seemed unthinkable before. Oleg Deripaska, the owner of Basic Element, known for tight control over his industrial empire, said almost all of his companies, including the aluminum giant UC RUSAL, would open their doors to investors. This is a forced measure: Deripaska needs investors to help pay its crushing debts, RBC Daily reports.

As the businessman told the Wall Street Journal (WSJ), there may be no miracles, though there is the energy conservation law: Basic Element has to either seek agreements with creditors or find new partners who come with new assets or bring in capital. He stressed that RUSAL had many potential investors.

Meanwhile, the company's debt is estimated at about \$14 billion. Vnesheconombank has recently opened a \$4.5 billion credit line to RUSAL to help it pay off its debt to a group of western lenders who had financed the acquisition of a 25 percent stake in Norilsk Nickel, a giant arctic metals producer.

A source close to RUSAL's shareholders said earlier that large stakes in the company's aluminum works – in Sayanogorsk, Bratsk and Krasnoyarsk – were put up as collateral on the government's loans.

The company suffered quite a blow from a plunge in world aluminum prices, announcing earlier this month that it would reduce production by 4 percent (approx. 180,000 tonnes) a year. RUSAL also had to postpone the launch of its aluminum plant in Taishet (the Irkutsk region) for one year. Initially, it was scheduled to come online in late 2009, with the completion of construction planned for the fourth quarter of 2011.

According to WSJ, RUSAL is currently in talks with Chinese and western investors, and it may also request more help from the government. Deripaska said he expected state ownership to rise as a result of the crisis, but did not expect the government to take controlling stakes, WSJ reported.

Indeed, RUSAL is in urgent need of cash. In addition to its bank debt obligations, it has not yet paid the full price for its 25 percent stake in Norilsk Nickel to Mikhail Potanin, and the company also has option obligations to its shareholders. Citing sources familiar with the talks, WSJ reported that RUSAL had asked Western banks on December 4 for a temporary waiver on payments for another \$2 billion in loans. RUSAL did not elaborate, however, only confirming that it was in talks with creditors. Mikhail Prokhorov, President of ONEXIM Group, refused to comment, and Viktor Vekselberg was unavailable for comment as well.

Until recently, Oleg Deripaska shunned investors, instead relying on bank loans. None of his companies have gone public yet. But things are quickly changing as Gazprom prepares to buy a controlling interest in Soyuz Bank – with the deal to be signed before the end of the year, according to a source close to the matter. *RBC*



* **Link to the detailed information on timetable and tariffs for a fast train from Savelovsky railway station to Sheremetievo-2.**

<http://www.sheremetyevo-airport.ru/?act=part&pid=2>

Train: Travel time – 30 min

Bus: running between Sheremetievo-2 and Sheremetievo-1

Ticket can be bought at Savelovsky railway station – terminal Savelovsky-Sheremetievo. Booking office is open every day from 7.00 till 22.00.

Information on all kinds of fast trains from the centre of Moscow to Domodedovo, Sheremetievo and Vnukovo airports can be found here: <http://www.artngroup.ru/aeroexpress/>

* **Toyota Motor Corporation to delay construction of St. Petersburg plant**

The Japanese automotive giant Toyota Motor Corporation is stopping construction of the second stage of its St. Petersburg plant in north-western Russia due to plunging car sales.

Toyota is the third Japanese carmaker to reconsider its investment plans in Russia. In late 2008, Suzuki and Isuzu also decided to mothball construction of local automotive plants.

Toyota Motor Manufacturing Russia is the first St. Petersburg automotive plant built under the municipal automobile cluster program and the second after the Ford Motor Company's plant in Vsevolozhsk in the Leningrad Region.

The project has received five billion rubles (\$170 million) worth of investment since 2005.

Although Toyota Motor Manufacturing Russia can annually manufacture 20,000 Toyota Camry vehicles, only 1,500 cars rolled off the assembly line last year. Previously, the company had announced plans to complete the plant's second stage by 2010, to mass-produce low-budget cars and to expand annual output to 200,000-300,000 vehicles.

Igor Krayevsky, an analyst with the Antanta Pioglobal Investment Group, said people previously had to wait 12 months for low-budget cars, and that such vehicles were now in free supply. He also said that demand for expensive cars had plunged by an average of 30%. "Companies which had planned their sales for the upcoming year, are unable to predict the next month's results," Krayevsky told the paper.

Foreign carmakers are tackling this problem in line with different methods. Germany's Volkswagen, which wanted to expand production at its plant in Kaluga, a city 170 km (100 miles) south-west of Moscow, scrapped such plans in late 2008 but decided to assemble a new car model in Kaluga.

Japanese automotive giants are opting for the most drastic measures. Due to reduced car demand, Suzuki is delaying construction of its St. Petersburg plant that was to have been commissioned in late 2009.

In mid-December, Suzuki said it had decided to scrap a joint truck-production project involving Russia's Sollers carmaker due to reduced vehicle demand and a stronger yen. Vedomosti



NEWS FROM BELARUS

* Belarus welcomes investors who have concrete plans concerning projects implementation

Belarus welcomes any investors who have concrete plans concerning the period of projects implementation and projects financing, Deputy Prime Minister of Belarus Viktor Burya told.

According to the Vice Premier, specialists have already started developing the necessary documentation for the construction of transport and logistics centres in the Volozhin and Minsk regions. The Prilesie Logistics Centre will be constructed with the participation of Iranian capital, the transport and logistics centre in the Volozhin region – with the participation of capital of the Baltic states.

Speaking about the wish of some Belgian companies to invest in the transport and logistics area of Belarus, the Vice Premier noted that those investors have taken time out. The talks are expected to be continued next week, he said.

* Almost BR 3.1 trillion to be put in 80 investment projects in Belarus in 2009

In 2009, more than 80 crucial investment projects will be implemented in Belarus. About Br 3.082 trillion of capital investment, including Br 1.174 trillion of foreign investment, is to be allocated for this purpose. Relevant Decree No 2068 was adopted by the Council of Ministers.

The decree is aimed at fulfilling the objectives regarding the use of capital investment adopted by Decree No 459 of August 29, 2008. The capital investment growth is to be 23-25% to the level of 2008. In line with Decree No 2068, the total of capital investment from all the sources should reach Br 49.47 trillion.

The annual capital investment growth for ministries, concerns, committees, oblast executive committees and the Minsk City Council, administrations of free economic zones has been defined. The Decree also specifies the volume of banking loans in the productive sector of economy in 2009 to carry out investment activity.

The capital investment efficiency indices have been defined, too. On January 1, 2010, the level of depreciation of the active part of fixed assets should be 60.2%, the expenditures connected with the purchase of new equipment should account for 47.5% of the total investment.

The personal responsibility for the implementation of the investment objectives has been vested on heads of state bodies and organizations, heads of administrations of free economic zones.

In January-November 2008 Belarus' foreign trade in goods and services went up 42.7% in comparison with the same period of 2007 while the annual goal was set at 14.5-15.5%, BelTA learnt from the National Statistics Committee.

Over the eleven months Belarus' export rose by 42.3% (the annual target — 16-17%), import — 43.2% (the annual target — 12.5-13.5%).

In January-November 2008 the deficit of Belarus' foreign trade in goods and services amounted to \$3,423.4 million. Last year's foreign trade deficit was expected to total \$1,400-1,420 million.

* Vitebsk to host international investment forum in March 2009

Around 100 companies and organizations of the Vitebsk oblast presented their investment projects to the contest for participation in the international forum 'Investment Initiatives of Vitebsk Oblast', BelTA learnt from Konstantin Chorny, the deputy head of the economy department of the Vitebsk Oblast Executive Committee.

The forum is expected to be held in Vitebsk in late March this year. The projects aimed at creating the new working places, producing the up-to-date innovation products, creating the tourist infrastructure will be admitted to participate in the investment forum. The Vitebsk Free Economic Zone intends to propose an investment project on construction of a pectin production facility (\$15 million). The Gorodok Poultry Plant intends to launch the production of liquid egg products.



According to Konstantin Chorny, many companies propose the projects on production of various construction materials. Agricultural companies are ready to propose several investment projects on production of flaxseed oil and fuel brickstones from flax shove.

The Vitebsk City Executive Committee presented more than ten projects as well. A waste treatment plant is expected to be constructed in Vitebsk. Several investment projects propose the construction of amusement centres, cafes and sports facilities. Some projects concern the production of consumer goods, creation of agro-eco-farms, road service facilities.

Conference 'Investment Initiatives of Vitebsk Oblast' is expected to be held during the forum. Investors from the CIS and other countries will take part in the work of the Vitebsk forum.

* **BelAZ to hold talks with Caterpillar**

Automaker Belarusian Autoworks (BelAZ) plans to hold talks with the automobile concern Caterpillar on January 26-27, BelAZ Director General Piotr Parkhomchik told media in Zhodino on January 5.

The two companies are expected to discuss the possibility of joint production of engines and other components for rock haulers. BelAZ expects a major delegation from Caterpillar. The topic was discussed at a session held by Prime Minister of Belarus Sergei Sidorsky in Zhodino on January 5.

According to Piotr Parkhomchik, negotiations with Caterpillar are in the initial phase: matters related to Caterpillar engines the Belarusian company is interested in have been outlined. Caterpillar is also interested in the production of large-size gearwheels while BelAZ is capable of that. All these matters will be discussed during the negotiations.

BelAZ also suggests its technologies to Caterpillar for the sake of expanding the technical cooperation. There are various approaches to this. "The market situation makes major mechanical engineering companies to work together. We intend to use the possibility, too," underscored Piotr Parkhomchik. *Belta*

* **Technical assistance framework agreement signed between Belarus, European Commission**

The European Union continues monitoring Belarus in order to take further decisions regarding the development of relations with Belarus. The head of the European Commission mission said he hopes that the normalisation of Belarus-EU relations in all areas will become possible. In his words, the European Union is interested in normalising relations with Belarus. "We are satisfied with several steps taken by Belarus in line with EU expectations," said Jose Manuel Pinto Teixeira. The changes are visible in view of new proposals of the European Commission concerning eastern partnership. It is part of the summit, which will take place in Prague in May 2009. The event is part of the programme of the Czechia presidency in the European Union, remarked the head of the European Commission mission.

A framework agreement has been signed between the government of Belarus and the Commission of the European Communities in Minsk on December 18. This document is meant to regulate the relations between Belarus and the European Union in the area of technical assistance.

The document was signed by Vice-Premier of Belarus Andrei Kobayakov in the presence of Head of EC Delegation in Ukraine and Belarus Mr Jose Manuel Pinto Teixeira.

The Head of EC Delegation told reporters that as early as in 1996 the parties signed an agreement on partnership and cooperation, but it did not come into effect. Now this document was actualized.

According to Mr Jose Manuel Pinto Teixeira, if Belarus and the European Union remain committed to the normalization process, the both sides will be interested in setting up a decent legal framework for the development of their relations.



◆ BUSINESS PROPOSALS :

- Ideal for your investment project in Russia

We are a reputable Belgian industrial group

We have a **20ha industrial land plot for sale, with all permits and utilities**. Situated in the city of **Yaroslavl**, easily accessible from both Moscow and Saint-Petersburg. Ready for construction of your factory and warehouse.

Contact: A.Arianoff cbblr@belgacom.net who will transfer.

- Company VR Group LTD

Due to the expansion of business the Russian trade **company VR Group LTD**. (Moscow) is interested in cooperation with companies which are specialized in production of lactic starters, probiotic cultures, natural rennet, blue moulds, autochthonous natural starters. These starters are used in manufacture of dairy products such as yoghurt, sour cream, cottage cheese, kefir, any type of cheese.

If you own the information about such companies-manufacturers, please send it by e-mail (vrgroup@inbox.ru) or by phone in Moscow +7 495 921-4017.

◆ EXHIBITIONS/ CONFERENCES :

- Théâtre russe

Le groupe d'amateurs de théâtre russe dans une mise en scène Nathalie Reingardt présentera un spectacle dédié à Anton Tchekov, sous forme de trois courtes pièces:

"Le jubilé", "Kanitel" et "Nom de famille chevalin"

Le spectacle aura lieu le 25 janvier 2009 à 17.00h.

à l'adresse suivante: Basilique - Entrée n° 5, Salle VITA, 1081 Bruxelles (Koekelberg)

Les réservations des places se font par tél. au n° 0498/440980

Prix des billets: €10.



Russia 614007, Perm, boulevard Gagarina, 65

tel./fax: +7 (342) 262 58 71

www.expoperm.ru

March 31 - April 3, 2009.

«Machinery. Equipment. Tools - 2009»

Main task: - assistance in development and consolidation of relations between Russian and foreign manufacturers and suppliers of machinery, tool and technologies and specialists of machine building enterprises of the Ural, Povolzhje and West Siberia; informing specialists on new technologies, equipment, production organization methods in the sphere of machine building, metal working and welding; analysis of possibilities and demand of industrial complex of regions of Povolzhje, the Ural and regions of West Siberia.

Main subjects: production of machine building enterprises for the industry, metalworking and cutting equipment, welding equipment and materials, control and gagging equipment, software for organization and management of production, laser equipment, generator and compressor equipment, componentry and materials, technical equipment, protection means and safety measures, ecological safety.

Business program: seminars and conferences on matters of technical equipment of machine building enterprises of Russia, modern equipment and metal processing technologies, new technologies of welding and resource saving. Scientists and



specialists from Austria, Great Britain, Germany, Moscow and Saint-Petersburg made reports. Within the Exhibition there are carried out meetings of boards of chief engineers and leading specialists of industrial enterprises of Perm Region.

Information of the Exhibition «Machinery. Equipment. Tools – 2008»:

exhibitors quantity – 160 companies;
quantity of nonresident and foreign participants – 132 enterprises from 42 cities of Russia (29 of them are the regional centres), and also firms from Bulgaria, Great Britain, Germany, Sweden, Switzerland, Ukraine.
40 reports at seminars and conferences;
78% of total exhibitors number expressed intention to take part in the Exhibition of 2009;
quantity of visitors -specialists – 5 000 people.
We guarantee high business activity: due to support of professional organizations and intensive advertisement campaign the Exhibition is visited by specialists of Perm city and Perm Region, and neighbouring regions of the Ural, Povolzhje and West Siberia.
e-mail: dmitriev@expoperm.ru

Perm, May 12 - 16, 2009.

«Building Complex of Regions of Russia - 2009»

One of the largest building exhibitions of 2008 in regions of Russia.

Base exhibition of Union of builders of the Ural.
Priority regional exhibition of Association of builders of Russia.

Status: the exhibition was awarded with the Sign of Russian guild of exhibitions and fairs for high professional level of its organization, special importance for economics of the region and development of external economic relations.

Main task: assistance in development of investment and building sector of economics, increase of technical, technological and organizational potential of building enterprises, expansion of supply of building materials, building equipment to the market of the Urals, Povoljje and Western Siberia.

Main subjects: building machines, materials, equipment and technologies for building industry and buildings repairs.
Information sponsors: leading profile periodical mass media and special portals.

Information of the exhibition of 2008:

exhibitors quantity – 618 companies;
quantity of visitors – more than 20 th. people;
quantity of nonresident participants – 261 enterprises from 82 cities of 28 subjects of Russia (number of participants from Moscow – 55, Ekaterinburg and Sverdlovsk region – 60, Saint-Petersburg – 18, Chelyabinsk – 15, Tatarstan – 9 etc.);
international participation: Germany, Cyprus, Luxemburg, Turkey, France, Finland and Sweden;
total exhibition area – about 20 000m ;
exhibition took place in three pavilions and at four esplanades;
interregional conference “Available, adequate dwelling for citizens of Russia within national project”;
round table “Explorations, design, town building – main factors in realization of “National project””;
conference “Perspective of development of low building in Perm Region”;
enlarged meeting of direction of Union of builders of the Ural on subject “Experience of development of documents for organization of SRO”;
25 seminars and presentations;
85% of total exhibitors number expressed intention to take part in the exhibition of 2009;
93% of total visitors number expressed intention to take part in the exhibition of 2009.
We guarantee high business activity: due to support of professional organizations and intensive advertisement campaign the exhibition is traditionally visited by specialists of Perm city and Perm region, and neighbouring regions of the Ural, Povoljje and West Siberia.
e-mail: kazuk@expoperm.ru

Perm, October 27 – 30, 2009

«OIL. GAS. CHEMISTRY - 2009»

Exhibition tasks:

demonstration of new technologies and equipment of oil extraction and refining;
development of oil, gas and chemistry branches of regions of the Ural, Povolzhje, Western Siberia through consolidation of business relations between them and suppliers of equipment and technologies;
assistance in development and use of innovation technologies in production and management at enterprises of the branch.



Main subjects:

Oil-and-gas field geology and geophysics, Exploitation of oil and gas fields, Equipment and technologies for oil and gas industry
Automation of process of oil and gas production and preparation to transportation
Transportation, collection, preparation and storage of oil, oil products and gas
Safety system and fire extinguishing equipment, Environment protection,
Oil and gass processing products, Corrosion protection of pipe-lines equipment
New chemicals, chemical materials and chemical process in oil and gas industry
Modern technology and methods of oil and gas geological explorations.
Modern technology and equipment for oil refining and petro chemistry
Equipment and technologies for chemical industry
Production of plastic, polymeric materials, caoutchouc and rubber

Characteristic of Perm region:

Considerable part of production volumes of Perm krai enterprises is concentrated in fuel and energy complex (**32%**), in petrochemical and chemical industry (**18%**), in machine building and metal-working (**13%**).
More than **10** mln. tons of oil are extracted in Perm krai annually.
Oil-refining industry is represented by production of high quality motor-oils, petrol, diesel oil, residual fuel oil, which are in requisition in markets of Russia and foreign countries.
Gas production in Perm krai is **750** mln. cub. per year.
In Perm krai there are **15** gas-main pipelines, which total extention is **10 280** km, and **343** mlrd. cub. meters of gas are pumped annually. In Perm krai there are enterprises, producing equipment for gas-pumping at the world level of standards
Chemical complex of Perm krai is represented as by basic chemistry, so organic synthesis chemistry
We guarantee high business activity: due to special program of work with visitors, specialists form Perm and Perm krai, and also other oil-producing and industrial regions of Russia, and from abroad will come. e-mail: musin@expoperm.ru

**- XV International Exhibition and Congress
HIGH TECHNOLOGIES. INNOVATIONS. INVESTMENTS
Technological innovations**

10-13 March 2009, St. Petersburg, Russia

Industrial Innovations

Engineering, Metal Works, Foundry engineering, Car manufacturing, Transport

Nanotechnologies and nanomaterials

In order to obtain further details in the event, please contact:

Ms. Yuliya Lyamina, International Sales Manager, International Department

RESTEC Exhibition Company, Tel: +7 812 320 63 63 ext. 7308, techsales@restec.ru www.restec.ru www.ptfair.ru

- MIPS: International Exhibition & Conference for Protection, Security & Fire Safety

- **Event dates:** 13-16 April 2009
- **Location:** Expocentr, Moscow, Russia
- **Exhibitors:** 325 from 22 countries (MIPS 2008 figures)
(296 companies from 21 countries already booked for the 2009 event)
- **Attendance:** 21,900 (MIPS 2008 figures)
- **Website:** www.securityshows.com

Over the last **fifteen years**, MIPS has helped numerous companies expand into the lucrative Russian market and, once they have established a foothold in the market, MIPS enables them to raise their profile and **grow their business**.

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About the market: Russia's economy has been growing at a steady rate of around 7% for the last ten years, feeding more money into local businesses and into the pockets of its inhabitants, fuelling demand in all sectors of the security industry. For more information, please visit the website.

**Please take a look at the website for more information on the event plus:**

View the event brochure, which includes testimonials from last year's exhibitors View the post show report from MIPS 2008, which includes audited statistics 80% of the exhibition has already been sold .Please contact me by telephone (+44 207 596 5170) or by email (lilya.sobolev@ite-exhibitions.com).ITE Group Plc London NW6 6RG. U.K.

◆ JOBS :**IGNATOV Nikita**

Young (26) and motivated graduate searching for an innovative company that would allow me to learn more on one side, but where he would be able to realize his skills and knowledge acquired at university and previous experience especially in the field of business administration, strategy development and business development.

Education : ICHEC; Bachelor in Business Administration (2-nd year) and MAI, Moscow, Russia (Leading Moscow Institute in technical sciences) MSc Engineering Major in engineering of the medical equipment. Experiences: - Europa One: Provided support to the management in the field of domains of development and upgrading its IT-systems. This included analysis of the data concerning business development activities with the European Commission and other EU Bodies. -WYG International Limited. As a part of the studies programme analyzed a British management consulting company which provides a range of consulting services. By the end developed a study for the university.- Cultural center of Woluwé-St-Pierre.Provided assistance with organization of three modern art expositions. This included communication with organizers, artists, support with the organization of the event and assistance with sales. **Competences:** Organizational skills: Experience assisting organizations with their activities bringing people together, supporting organization of events and management of their activities.International profile. Experienced working and functioning efficiently in a multicultural environment. **Excellent IT-Sills:** Windows, MAC OC X as well as of the Microsoft Office (Excel, Outlook, PowerPoint, Word) **Languages:** Russian (fluent), French (good), English (basic).

tel: +32 473 194 753, **Email:** amenus.pack@gmail.com

PROZOROV Oleg B.

Looking for an internship/full-time position. Permanent resident in Luxembourg since 2002. Work permit without restrictions. Professional Skills and knowledge: Fluent in French, English and Russian. Ability to work with other people. Team spirit. Ability to coordinate and administer the projects. Skills and technology competences acquired in different areas. Skills covering word processing, spreadsheets, database, browsing the Internet etc... The sense of responsibility, accuracy, great analytical capacity. High learning ability, professional ethics, know-how to resolve the conflicts.

Work experience : 2008 - Export sector. Marketing and development. NOBLE PARTNERS SA Luxembourg. 2002-2007 Managing Director. Software quality control, project management. STELLA ATLUX S. A. Luxembourg. 1997-2001 Conseiller Marketing. Project management. AGENCE IMMOBILIER Villerupt France. 1993-1996 Sales Director. Import, Export, Customs. Analytical reports. MB INVEST BVBA Antwerp Belgium.

Email : atlux@pt.lu tel. +(352) 661 444 661

JANS Jessica

I'm 23 years old. In secondary school, I had had a formation rich in experiments, punctuated by two and a half years in Dutch in Ghent. Then I made a baccalaureate in English-Russian translation / interpretation at the Institut Libre Marie Haps, before reorienting to ULB to perform a master in multilingual communication, as I prefer the communicative aspect of languages. I am very attracted by direct relations with people, and very comfortable for the practice of languages in oral expression, and it both for French and for English, Dutch and Russian. As a result, I search an internship of a variable length (between two and three months) in a company, where I will have the possibility of practicing these languages, I am opened to any proposals.

Tel: 0474/64.98.21 **Email:** jans_jessica@hotmail.com

PLYUSNINA Yulia

have more than two years of work experience in the private sector. My responsibility was to coordinate and supervise professional trainings. Through this I have developed event and project management skills , as well as a sense of responsibility and work ethics.

Also I did traineeship in the Council of Europe and volunteered for NGO in the position of Public Relations responsible. My academic background is in the European Politics and Regional Studies.

I have oral and written capabilities proven by language certificates in English, French and Lithuanian. Russian is my mother tongue.

I had the opportunity to always work in a diverse environment, which, together with a strong research capability and leadership skills gave me the tools and methods for the pragmatic attitude in every work I do.I would be interested in EU -Russia cooperation projects, as well as event /project management. Tel. + 32(0) 487 6 39 816 email: yulia.plyusnina@coleurope.eu



FILIPYAN Nana (1979)

Looking for a job as secretary in the area Antwerp - Brussels.

Education: High School degree (Armenia), Dutch courses (Leuven) and IT (Antwerp)

Work experience: Free lance teacher (Dutch for Russians)

Languages: Russian (mother tongue), Armenian (very good), Dutch (good) and French (basic knowledge- courses ongoing)

Mobile: +32 486 24 84 52 , **E-mail:** nana.filipyan@hotmail.com

KIM Irina

Master degree in Modern Languages, English-French-Russian (Brussels University ULB), BA at the Pedagogical University of Tashkent, Russian-Korean (Uzbekistan). Fluent PC user. Languages: Russian (native), English, French, Dutch, Korean. Driving licence B.

Work experience: Sales Representative (Uzbekistan), Sales Operator at Artemis Europe (Gent, Belgium), completing and retrieving database for Tasis and Curatores (Brussels).

Dynamic, responsible, communicative, customer oriented, excellent organization skills, highly motivated and hard working. I'm looking for a job (experience) in an international environment (logistics, trading...), particularly at Eastern and Central Asian Market.

Contacts: E-mail: irenakim@hotmail.com, GSM: +32(0)494819188

BASHTANENKO ina

Looking for an internship/full-time position

Education: Master's degree in Foreign languages (teacher of French and English languages) Bachelor's degree in Psychology, Master's degree in International Management, Foreign Trade

Work experience: Agency for Foreign Trade - Trade missions department: participation in organization of joint economic missions headed by HRH Prince Philippe; Union of vineyards – export business manager : mission realized in France and Russia

Languages: Russian (mother tongue), French (fluent), English (fluent)

Mobile: +32.495/20.65.29 ekaterina@andrebe.com

KOLESNIKOV Yaroslav

2008 - On the French "LODI Croup" Company's invitation worked on probation at the chemical industry:Management department office service.

2007 – On the invitation of the Italian "Ropatec" Company worked on probation for the secure functions of the energy sources industries.

2007- The State Management Academy to the Russian Federation President. Speciality: systems analysis, control and processing information (branch: state and municipal administration). Diploma (PHd) for the scientific degree.

2005- Russian Analytic Agency "Public Mind Ecology Club", scientific manager. 2003-2003- 2005 – Russian Ministry for the Civil Defense Affairs and Emergency Situations, The Control Center of the crisis situations' senior engineer for the software program department..

2003 -Russian State Military Academy for the Emergency Situations and the civil defense. Qualification: engineer- mathematician.

Languages: Russian, English, French.

email: kolesnikov@smtp.ru ph: +7 495959-5993, Mob.+7 901 5162704 & + 7926 707-3725.

CHERENTSOV Konstantin

Active, assiduous, decisive, productive, creative, familiar with all kinds of Data-processing bachelor student in 3rd (last year) in EPHEC looking for an Internship: 2 February – 15 May 2009 with following full-time job.

Objectives: To apply on the ground recently acquired knowledge, to facilitate integration on the professional field, to valorize Russian language knowledge.

Responsibilities: Market Research, Marketing actions strategy, Sales Strategy Development, Prospecting, Participation in International Trade Fairs, Promotional supports preparation, Customer's relation managing, Supply sources.

Languages: Russian(native), French(second), Dutch(good knowledge), English(good knowledge).

Education: BA (International Trade), Dutch evening lessons, secondary's (Belgium, Russia).

Contact: k.cherentsov@yahoo.fr +32(494)13.77.19



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Olga Iakovlevskaya, [Project manager](#), olga.iakovlevskaya@telenet.be

Olga Bogdanova, [Assistant to the General Manager](#), olga.bogdanova@solvay.com

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Koen Schoors, Professor economics, Ghent University

Andréï Voskoboï, representative for Benelux and France, Chamber of Commerce and Industry of the Russian Federation